



# Supplementary Report -FY2016 1Q-

**K“K”LINE**  
川崎汽船株式会社

29<sup>th</sup> July 2016

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# ◆ Loading Volume & Market Information by Business Segment

『Containerships』

Value for our Next Century

“Capacity” “Volume” “Utilization” of Asia/North America & Asia/Europe - Action for Future -

(1,000TEU)

Asia / North America		FY2014							FY2015							FY2016		
		1H			2H				FY	1H			2H				FY	1H
		1Q	2Q		3Q	4Q		1Q		2Q		3Q	4Q		1Q			
(E/Bound)	Capacity	217	231	448	223	211	434	882	243	262	505	258	245	504	1,009	265		
	Volume	213	230	443	219	196	414	858	243	248	490	210	197	407	898	233		
	Utilization(%)	98.3	99.7	99.1	97.9	92.7	95.4	97.3	99.7	94.6	97.1	81.4	80.3	80.9	89.0	87.8		
(W/Bound)	Capacity	217	231	448	223	211	434	882	243	262	505	258	245	504	1,009	265		
	Volume	119	107	226	117	104	221	447	119	101	221	103	106	209	429	116		
	Utilization(%)	54.7	46.4	50.5	52.6	49.3	51.0	50.7	49.1	38.7	43.7	39.7	43.3	41.5	42.6	43.8		

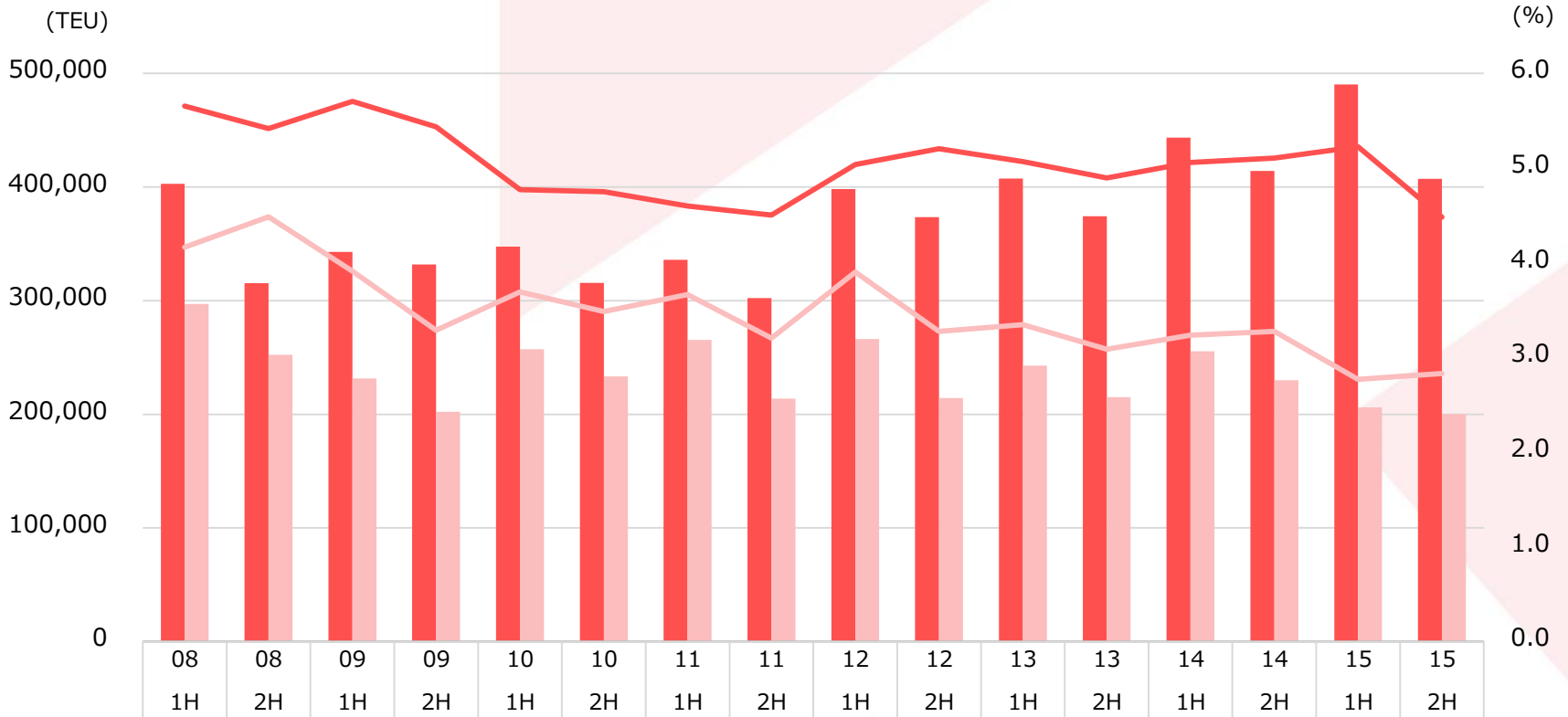
Asia / Europe		FY2014							FY2015							FY2016		
		1H			2H				FY	1H			2H				FY	1H
		1Q	2Q		3Q	4Q		1Q		2Q		3Q	4Q		1Q			
(W/Bound)	Capacity	134	139	273	135	129	264	538	121	124	245	125	127	251	497	114		
	Volume	127	129	256	120	110	230	486	103	103	206	101	100	200	406	100		
	Utilization(%)	94.6	92.5	93.5	89.1	84.8	87.0	90.3	85.3	82.7	84.0	80.8	78.6	79.7	81.8	87.6		
(E/Bound)	Capacity	134	139	273	135	129	264	538	121	124	245	125	127	251	497	114		
	Volume	87	93	180	91	83	174	354	85	77	162	84	80	164	326	81		
	Utilization(%)	64.7	66.7	65.7	67.2	64.4	65.8	65.8	70.1	62.3	66.1	67.7	62.8	65.2	65.7	71.5		

# ◆ Loading Volume & Market Information by Business Segment

『Containerships』

“Volume” “Share” of Asia/North America (EB) & Asia/Europe (WB)

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- Action for Future -

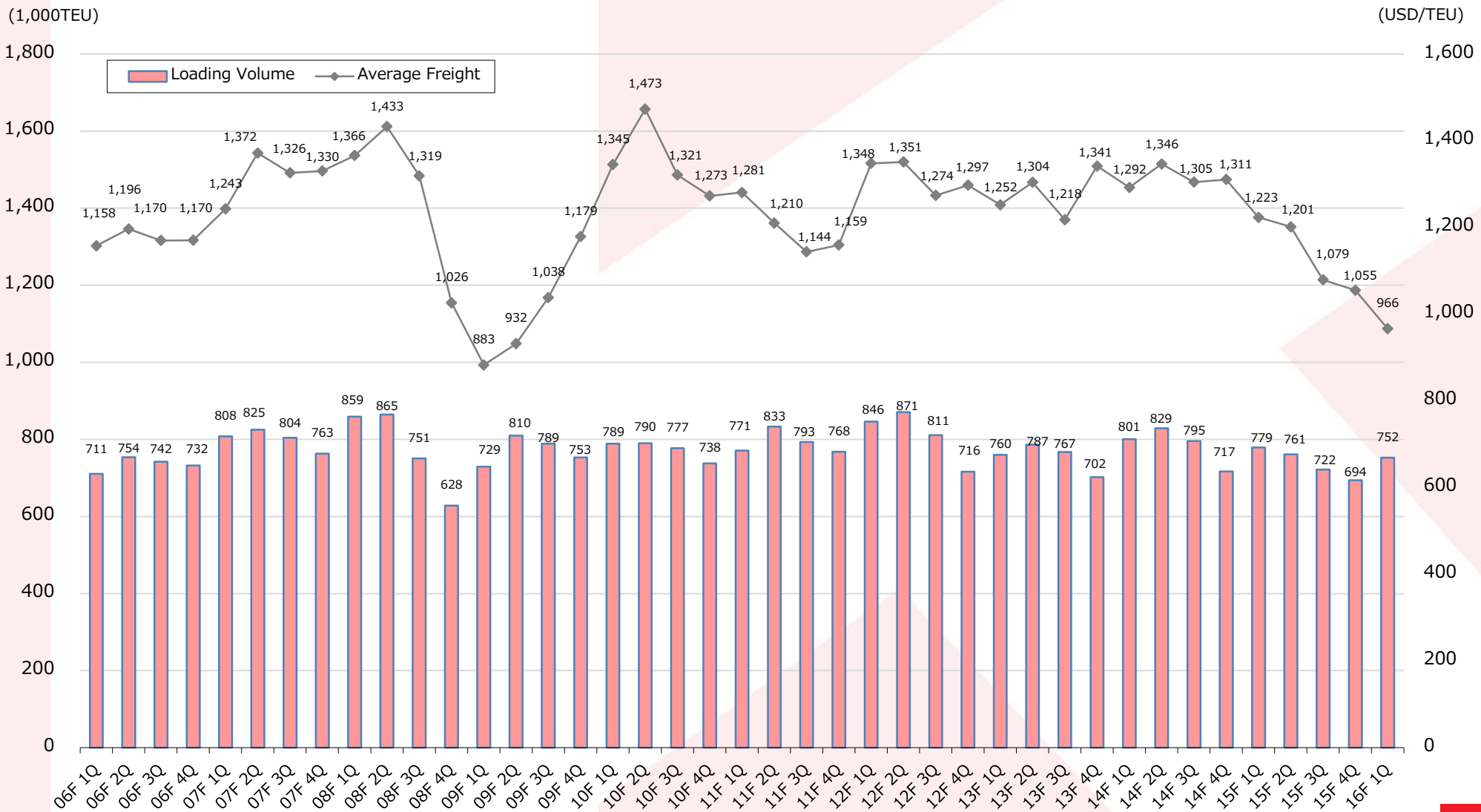


Asia/N.America (1,000TEU)	403	315	343	332	348	316	336	302	398	373	407	374	443	414	490	407
Asia/Europe (1,000TEU)	297	252	231	202	257	233	265	214	266	214	243	215	256	230	206	200
Asia/N.America Share (%)	5.7	5.4	5.7	5.4	4.8	4.8	4.6	4.5	5.0	5.2	5.1	4.9	5.1	5.1	5.2	4.5
Asia/Europe Share (%)	4.2	4.5	3.9	3.3	3.7	3.5	3.7	3.2	3.9	3.3	3.3	3.1	3.2	3.3	2.8	2.8

# ◆ Loading Volume & Market Information by Business Segment

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『Containerships』 “Average Freight” “Volume”

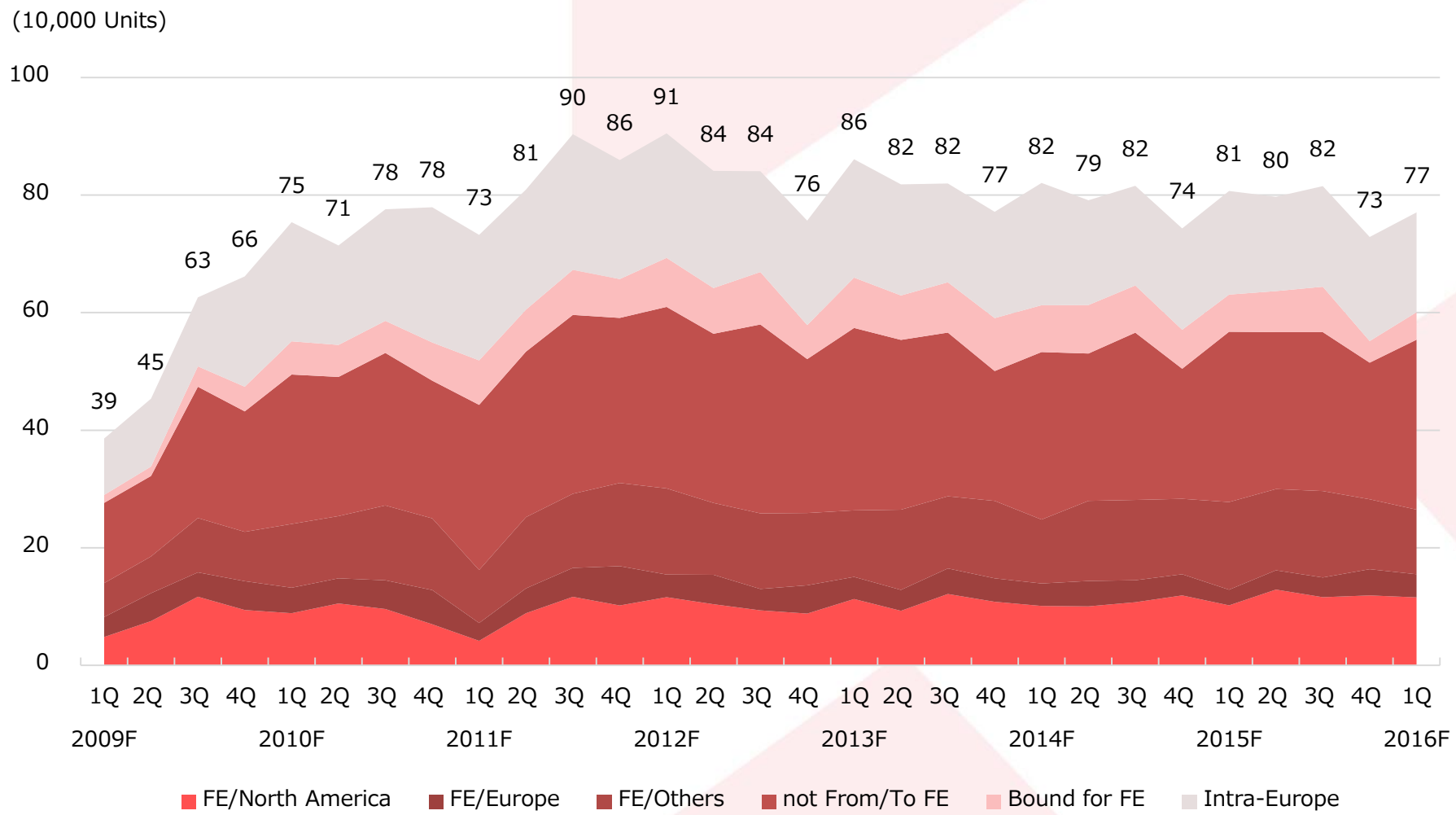




◆ Loading Volume & Market Information by Business Segment

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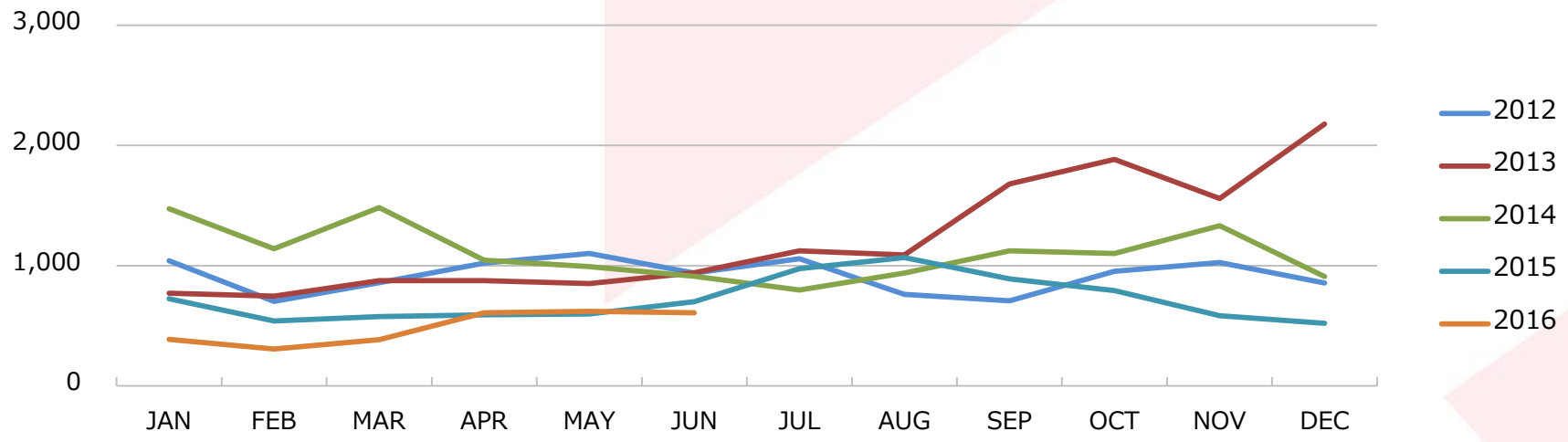
『Car Carriers』 “Volume” by Loading/Discharging Area



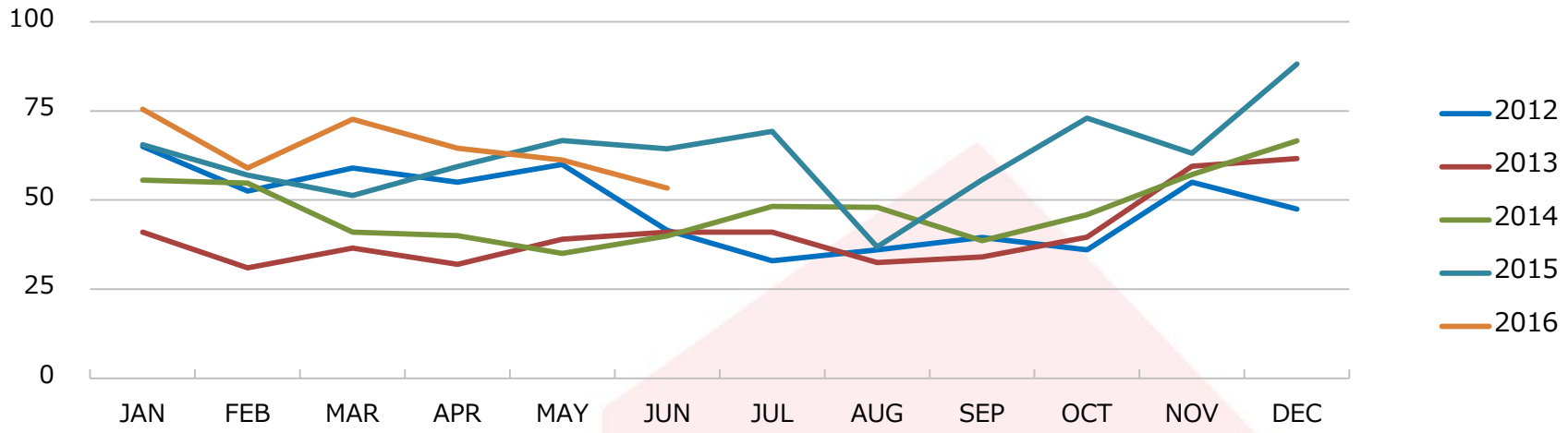
◆ Loading Volume & Market Information by Business Segment

『Dry Bulk Carriers』 『Tankers』 “Baltic Dry Index” “World Scale”


Baltic Dry Index



World Scale VLCC(AG/JPN)

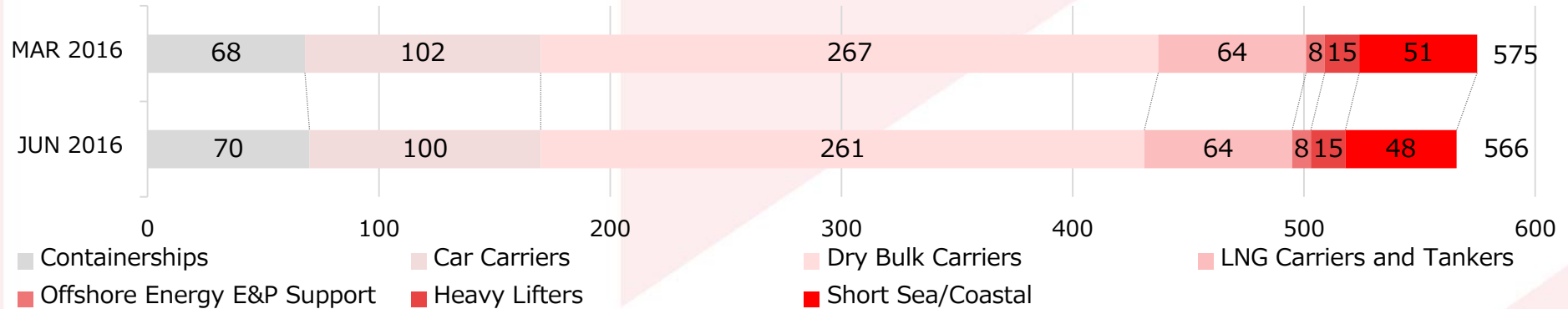


# ◆ “K”Line Group Fleet Composition

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## “K”Line Group Vessels in Operation

### “K”Line Group Fleet Composition



JUN 2016

MAR 2016

Type of Vessel	Owned		Chartered		Total		Total	
	No.	DWT(MT)	No.	DWT(MT)	No.	DWT(MT)	No.	DWT(MT)
Containerships	8	559,662	62	4,030,604	70	4,590,266	68	4,434,061
Car Carriers	36	537,596	64	1,034,014	100	1,571,610	102	1,614,391
Dry Bulk Carriers	65	7,584,775	196	22,360,329	261	29,945,104	267	29,226,541
LNG Carriers	40	3,342,608	1	77,163	41	3,419,771	41	3,419,771
Oil Tankers	11	1,643,407	12	1,615,236	23	3,258,643	23	3,258,643
Offshore Support Vessels	7	32,481	0	0	7	32,481	7	32,481
Drillships	1	0	0	0	1	0	1	-
Heavy Lifters	13	138,192	2	19,926	15	158,118	15	158,118
Short Sea and Coastal ships	20	212,066	28	336,149	48	548,215	51	589,057
<b>Total</b>	<b>201</b>	<b>14,050,787</b>	<b>365</b>	<b>29,473,421</b>	<b>566</b>	<b>43,524,208</b>	<b>575</b>	<b>42,733,063</b>

\* The number of owned vessels includes co-owned vessels, and deadweight tonnage includes share of other companies' ownership in co-owned vessels.

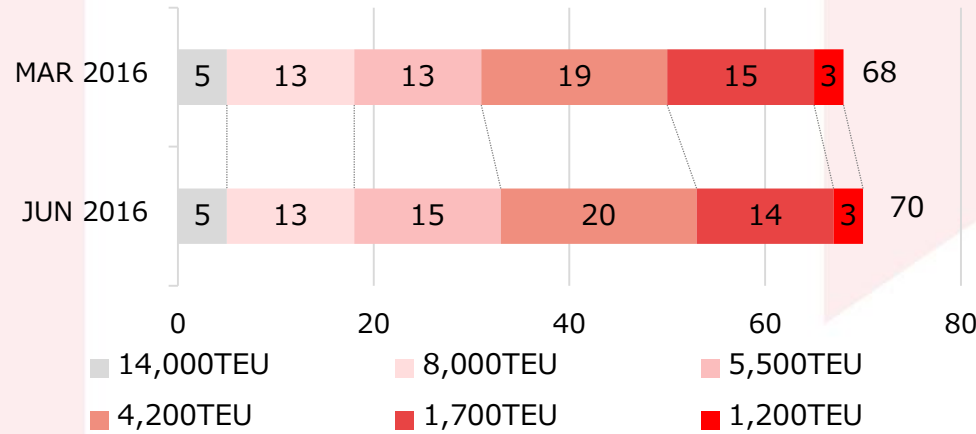


# ◆ "K"Line Group Fleet Composition

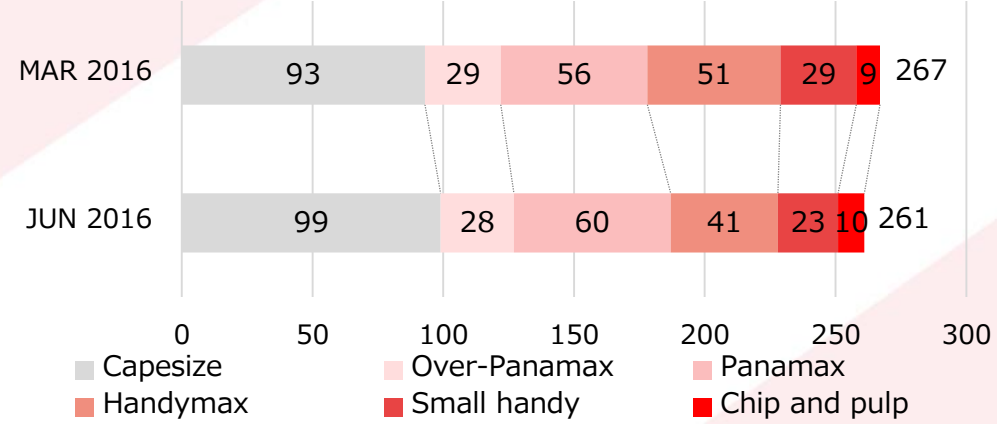
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- Action for Future -

『Containerships』 『Car Carriers』 『Dry Bulk Carriers』  
『LNG Carriers and Tankers』

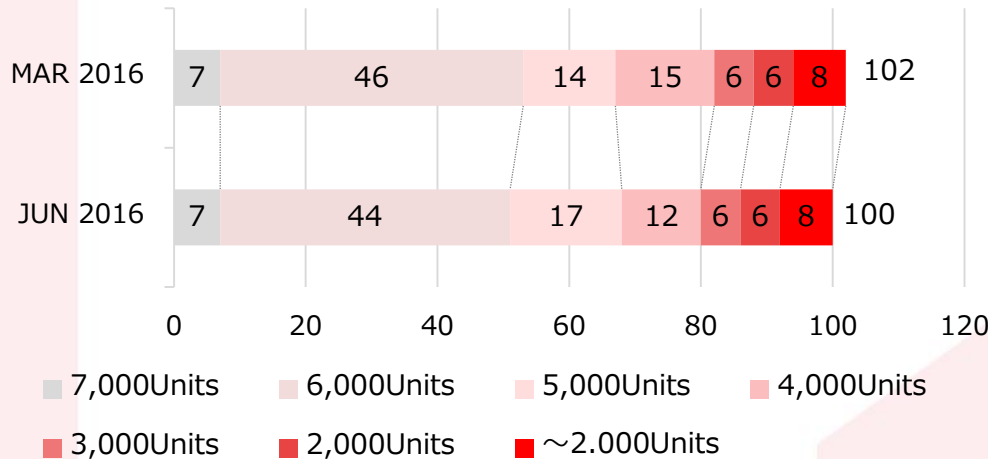
## Containerships



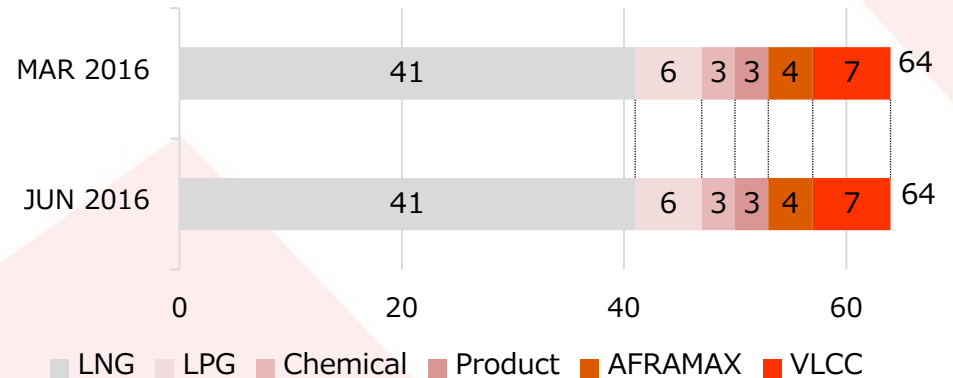
## Dry Bulk Carriers



## Car Carriers



## LNG Carriers and Tankers



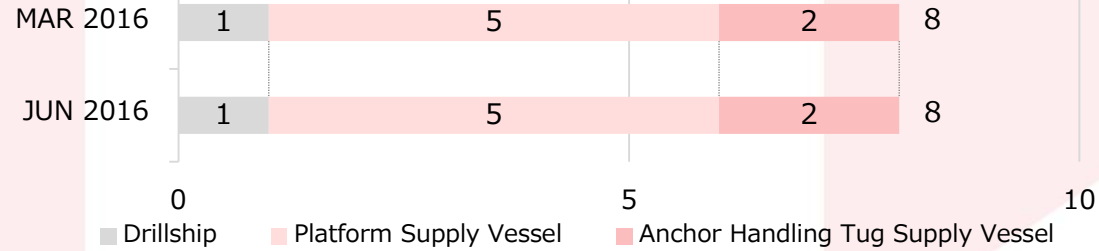
\*The number of LNG Carriers includes 23 carriers owned by SPC of the projects.

# ◆ "K" Line Group Fleet Composition

Value for our Next Century

『Offshore Energy E&P Support』 『Heavy Lifters』 『Short Sea/Coastal』 - Action for Future -  
New building delivery schedule

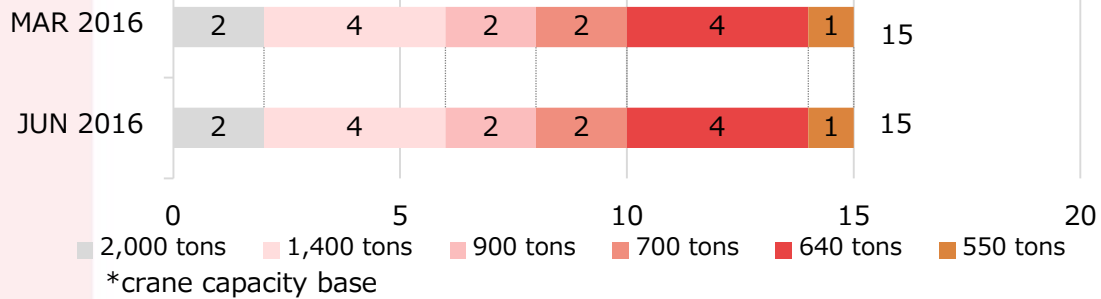
## Offshore Energy E&P Support



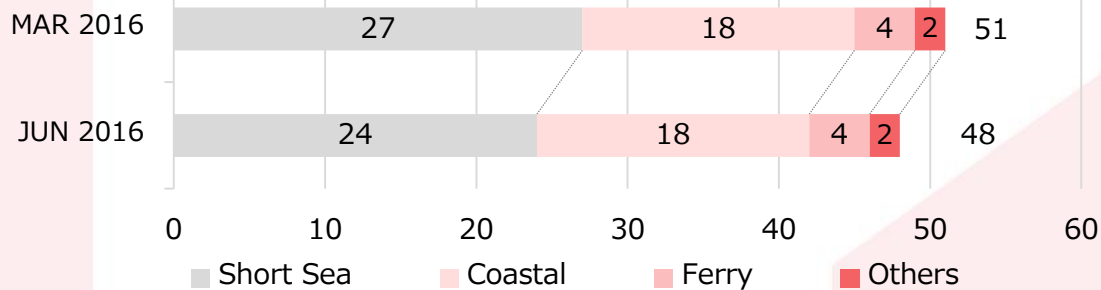
## New building delivery schedule

	FY2016	FY2017	FY2018
Containerships	0	1	4
14,000TEU		1	4
Dry Bulk Carriers	3	9	7
Capesize	1	3	4
Panamax	1	1	
Handymax		2	
Smallhandy		1	
Chip/Pulp		1	
Corona	1	1	3
Car Carriers	3	2	3
7,500 Units	3	2	3
LNG Carriers	4	2	1
Tankers	0	2	5
VLCC		1	2
AFRAMAX			2
LPG		1	1
Offshore Energy E&P Support	0	0	0
Offshore			
Drillship			
Heavy Lifters	0	0	0
Short Sea/Coastal	2	1	1
<b>Total</b>	<b>12</b>	<b>17</b>	<b>21</b>

## Heavy Lifters



## Short Sea/Coastal



“Non-Operating Income and Expenses”  
“Extraordinary Profits and Losses”

## Non-Operating Income and Expenses (billion yen)

	1Q
Financial Gain/Loss	△ 0.7
Equity in Earnings of Affiliated Companies	0.5
Exchange Gain/Loss	△ 7.8
Others	0.2
Consolidated Total	△ 7.7

## Extraordinary profits and Losses

	1Q
Gain on Sales of Fixed Assets	1.1
Loss on Cancellation of Chartered Vessels	△ 5.2
Others	0.5
Consolidated Total	△ 3.7

## Performance per Segment

## Operating Revenues

	(million yen)					
	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Containerships	444,971	395,460	552,810	582,398	677,428	622,962
Dry Bulk Carriers	447,111	463,507	502,571	572,686	600,687	570,151
Offshore Energy E&P Support & Heavy Lifters	-	-	35,712	32,818	35,317	24,656
Others	93,002	113,342	43,678	36,224	38,988	87,225
Total	985,084	972,310	1,134,771	1,224,126	1,352,421	1,304,996

## Ordinary Income

	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Containerships	29,005	△ 41,772	6,630	△ 142	20,623	△ 10,049
Dry Bulk Carriers	16,991	△ 8,628	24,064	41,261	36,501	24,656
Offshore Energy E&P Support & Heavy Lifters	-	-	△ 2,422	△ 4,503	△ 5,670	△ 6,553
Others	4,739	6,605	6,566	2,635	3,024	1,826
Total	50,735	△ 43,795	34,839	39,252	54,477	9,879
Adjustment	△ 3,385	△ 5,160	△ 6,250	△ 6,797	△ 5,497	△ 6,541
Consolidated	47,350	△ 48,955	28,589	32,455	48,981	3,338

\*From 2012FY, business segments have been revised.

Logistics Business : 「Other Business」 → 「Containership Business」

Energy Transportation Business Development ・ Offshore Support Vessels ・ Heavy Lifters : 「Bulk Shipping Business」 → 「Offshore Energy E&P Support & Heavy Lifters」 (New)