

Supplementary Report

- 2nd Quarter FY2010 -

October 2010
Kawasaki Kisen Kaisha, Ltd.

1. Shipping Markets
2. Financial Data
3. Historical Data - For 5 Years -



Supplementary Information-1
- Shipping Markets -



1-1. “K” Line Container Loading Volume

Loading Volume (Unit:1,000TEU)		09F1Q	09F2Q	09F1H	09F3Q	09F4Q	09F2H	09FY	10F1Q	10F2Q
Asia/N.America	E/Bound	159	180	339	168	160	328	668	169	176
	W/Bound	100	104	204	107	99	205	409	93	79
		260	283	543	275	259	534	1,077	262	255
Asia/Europe	W/Bound	111	121	231	103	99	202	434	126	131
	E/Bound	74	78	151	74	69	142	294	77	71
		184	198	383	177	168	345	728	203	202

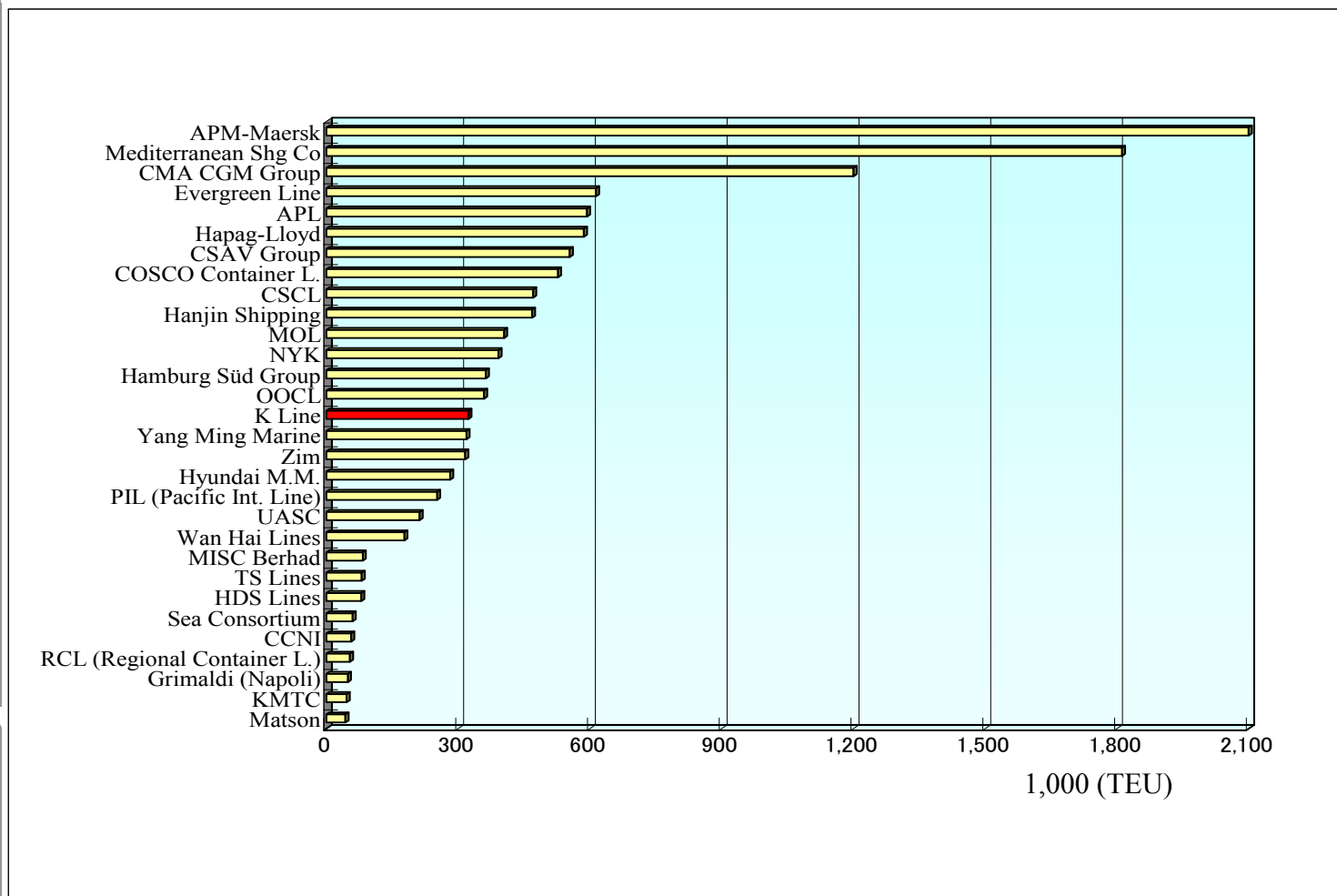
Load Factor(%)		09F1Q	09F2Q	09F1H	09F3Q	09F4Q	09F2H	09FY	10F1Q	10F2Q
Asia/N.America	E/Bound	89.3%	97.8%	93.6%	96.7%	96.6%	96.7%	95.1%	99.4%	98.1%
	W/Bound	56.2%	56.4%	56.3%	61.3%	59.6%	60.4%	58.3%	54.8%	44.2%
		72.8%	77.1%	75.0%	79.0%	78.1%	78.6%	76.7%	77.1%	71.1%
Asia/Europe	W/Bound	89.9%	96.5%	93.3%	96.4%	94.3%	95.4%	94.2%	96.4%	97.4%
	E/Bound	59.9%	61.9%	60.9%	69.2%	65.1%	67.2%	63.8%	59.1%	52.7%
		74.9%	79.2%	77.1%	82.8%	79.7%	81.3%	79.0%	77.8%	75.1%

1-2. Line/Alliance wise Vessel/Capacity Comparison

Top 30 Container Carriers ranked by operating capacity as of Oct 2010

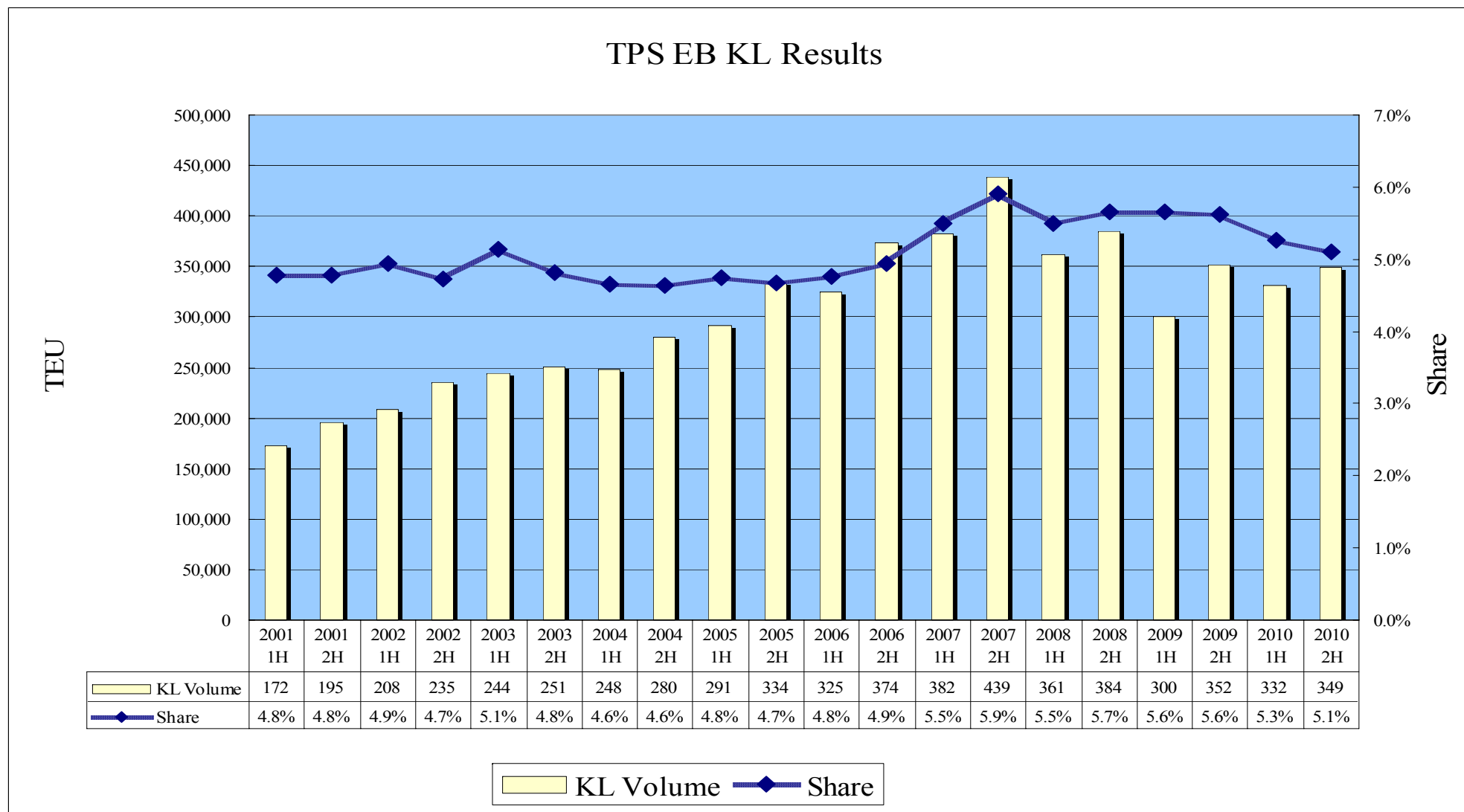
Rank	Operator	TOTAL TEU
1	APM-Maersk	2,116,310
2	Mediterranean Shg Co	1,811,713
3	CMA CGM Group	1,200,622
4	Evergreen Line	614,279
5	APL	593,572
6	Hapag-Lloyd	586,217
7	CSAV Group	554,245
8	COSCO Container L.	527,675
9	CSCL	470,936
10	Hanjin Shipping	468,538
11	MOL	404,863
12	NYK	391,838
13	Hamburg Süd Group	363,067
14	OOCL	359,319
15	K Line	323,648
16	Yang Ming Marine Transport Corp.	319,241
17	Zim	316,399
18	Hyundai M.M.	282,272
19	PIL (Pacific Int. Line)	252,359
20	UASC	212,116
21	Wan Hai Lines	177,784
22	MISC Berhad	83,046
23	TS Lines	80,769
24	HDS Lines	79,752
25	Sea Consortium	60,051
26	CCNI	56,536
27	RCL (Regional Container L.)	53,894
28	Grimaldi (Napoli)	49,223
29	KMTC	46,338
30	Matson	43,590

Rank	Alliance	TEU
1	APM-Maersk	2,116,310
2	Mediterranean Shg Co	1,811,713
3	CKYH	1,639,102
4	GA	1,337,374
5	TNWA	1,280,707
6	CMA CGM Group	1,200,622
7	Evergreen Line	614,279
8	CSAV Group	554,245
9	CSCL	470,936
10	Hamburg Süd Group	363,067

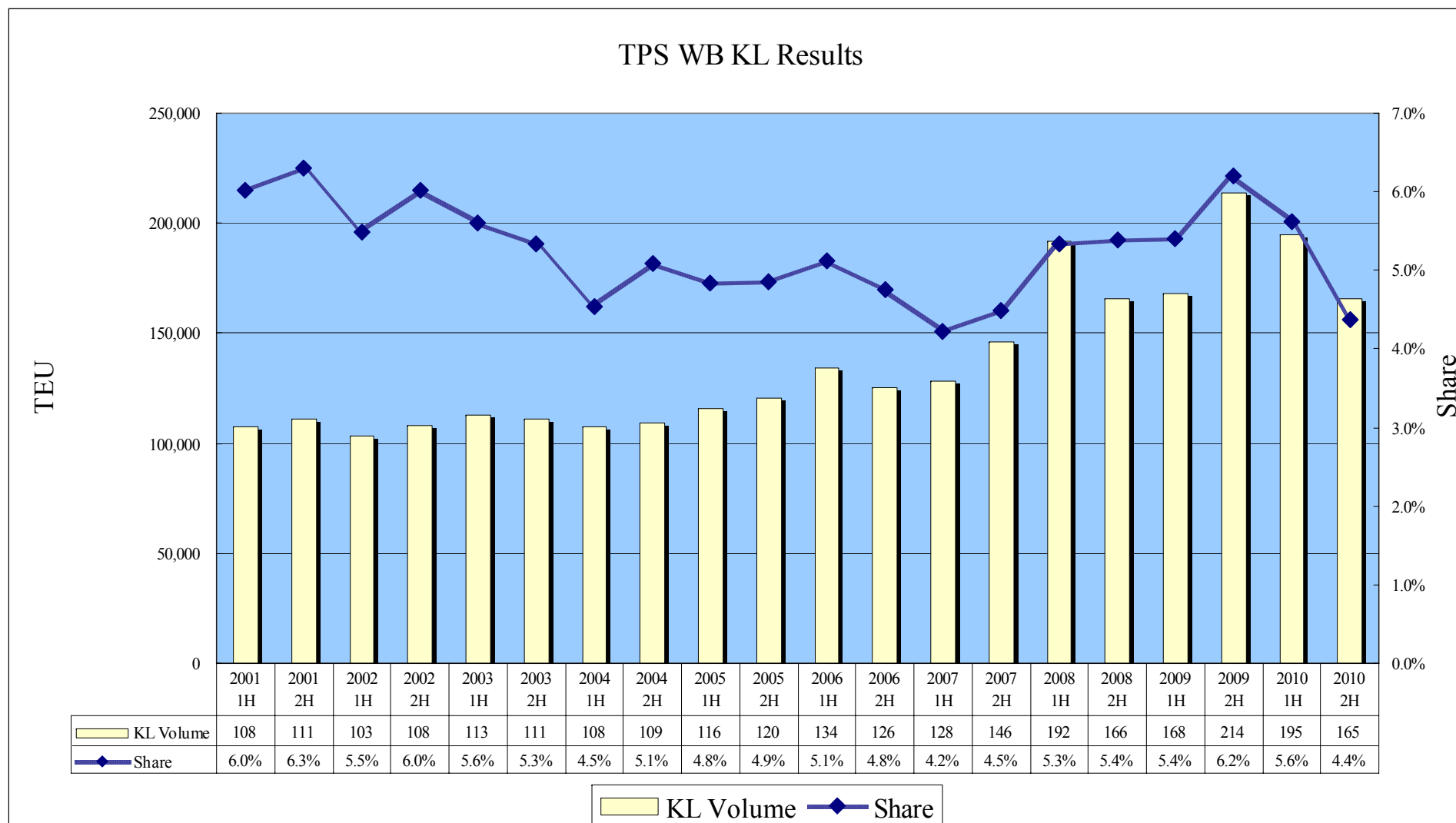


Source : AXSliner (<http://www1.axsmarine.com>)

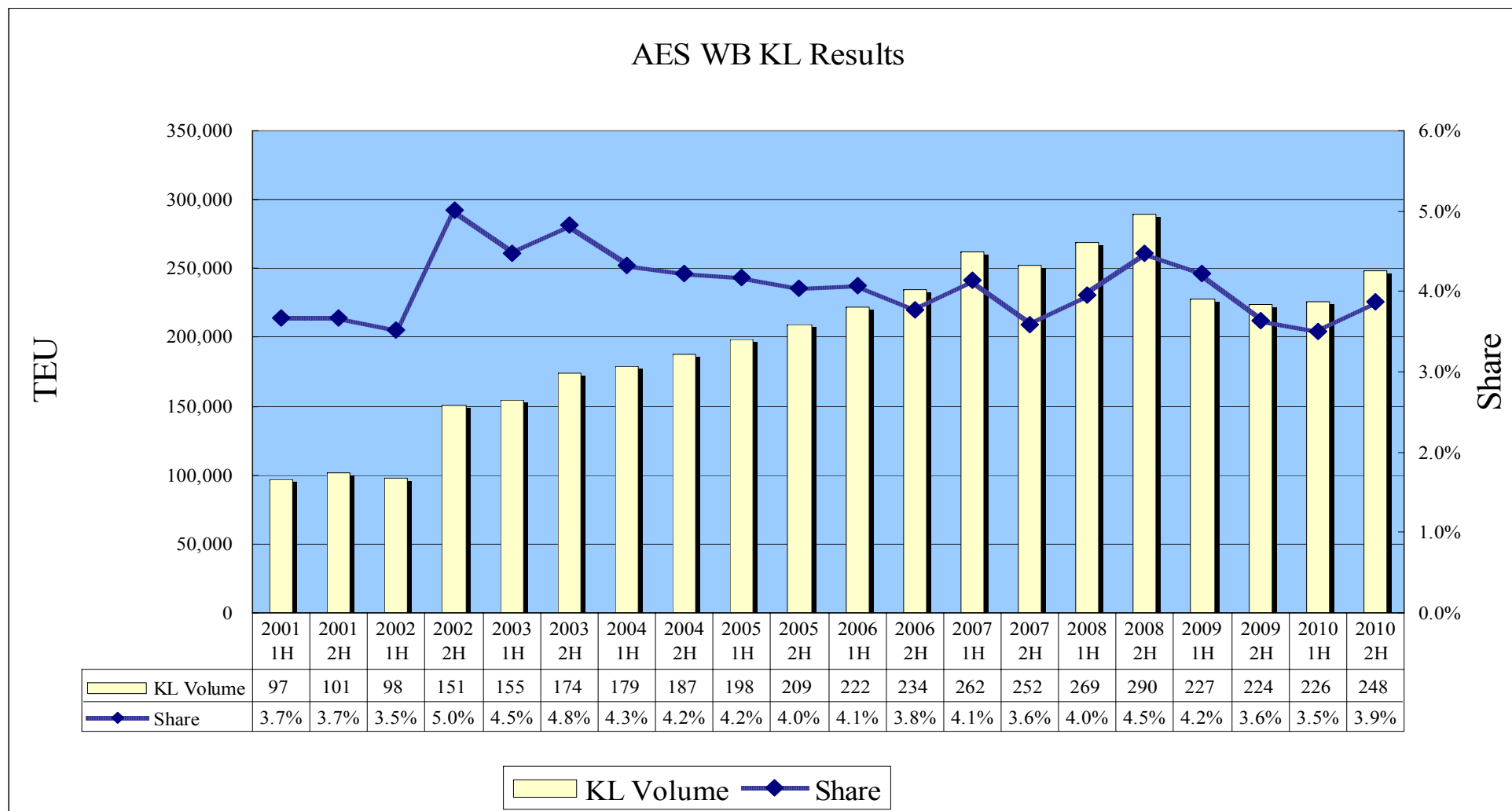
1-3. "K" Line Container Volume & Share (Asia to North America '01-'10)



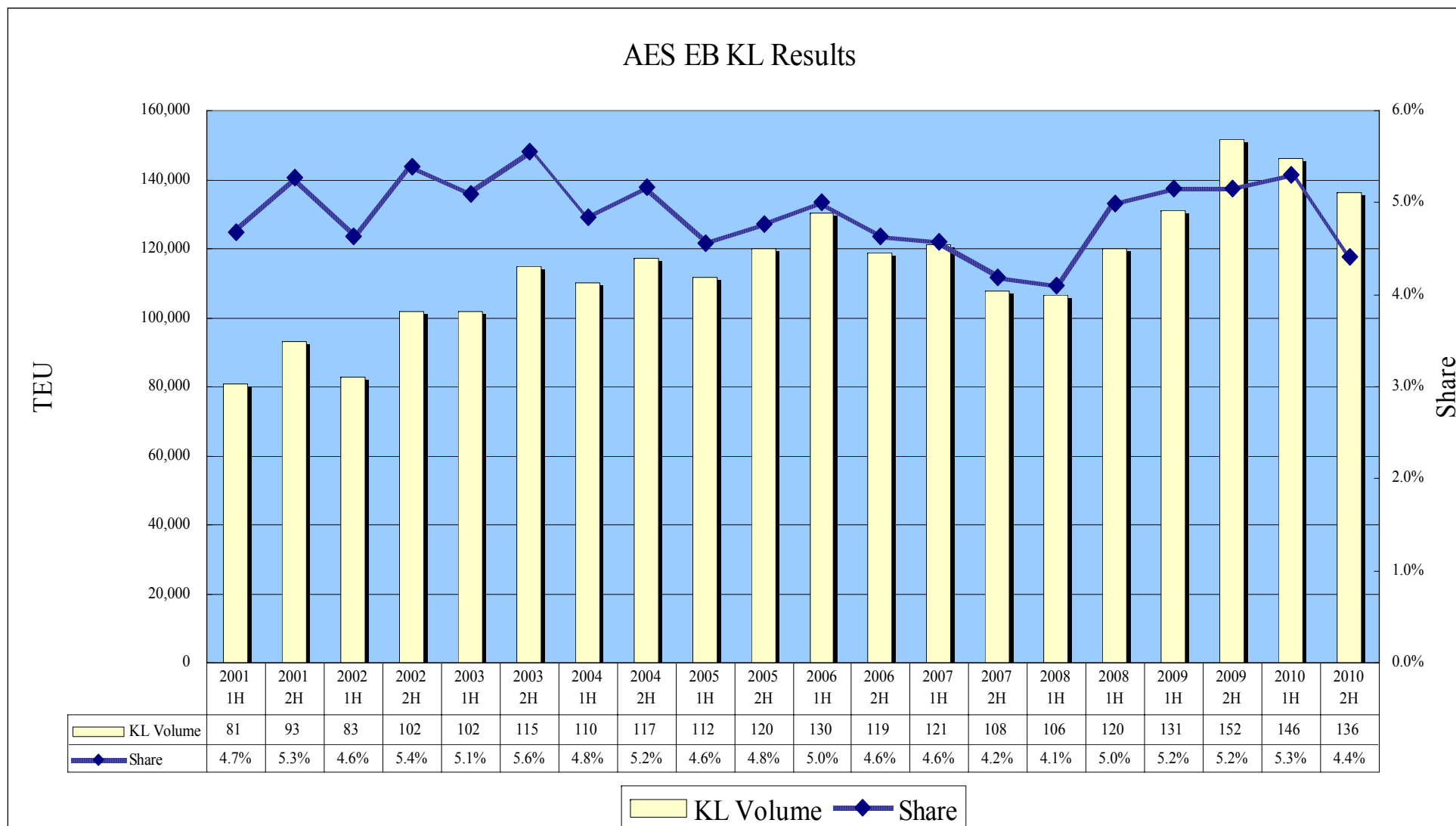
1-4. "K" Line Container Volume & Share (North America to Asia '01-'10)



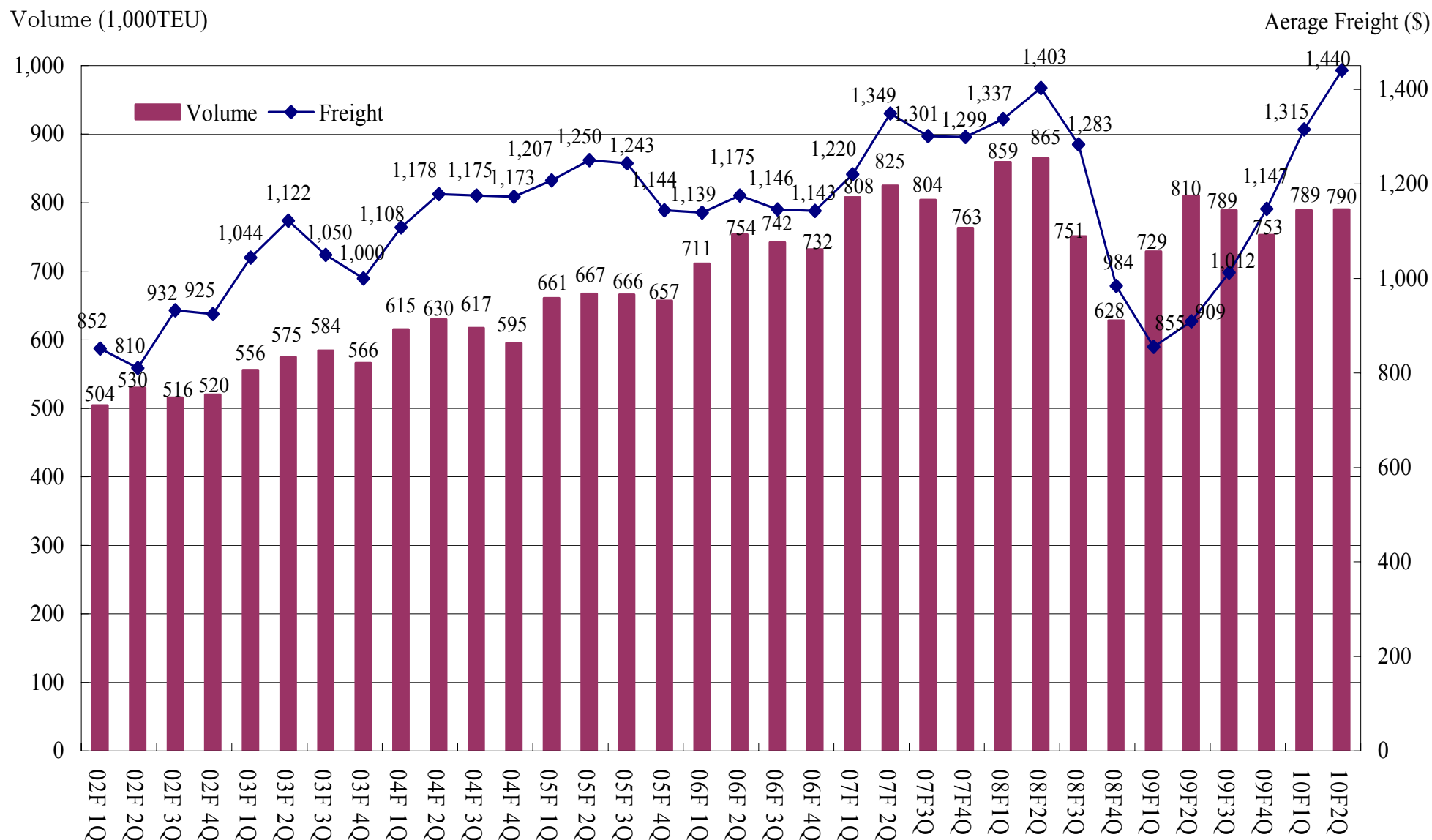
1-5. “K” Line Container Volume & Share (Asia (ex.India) to Europe '01-'10,)



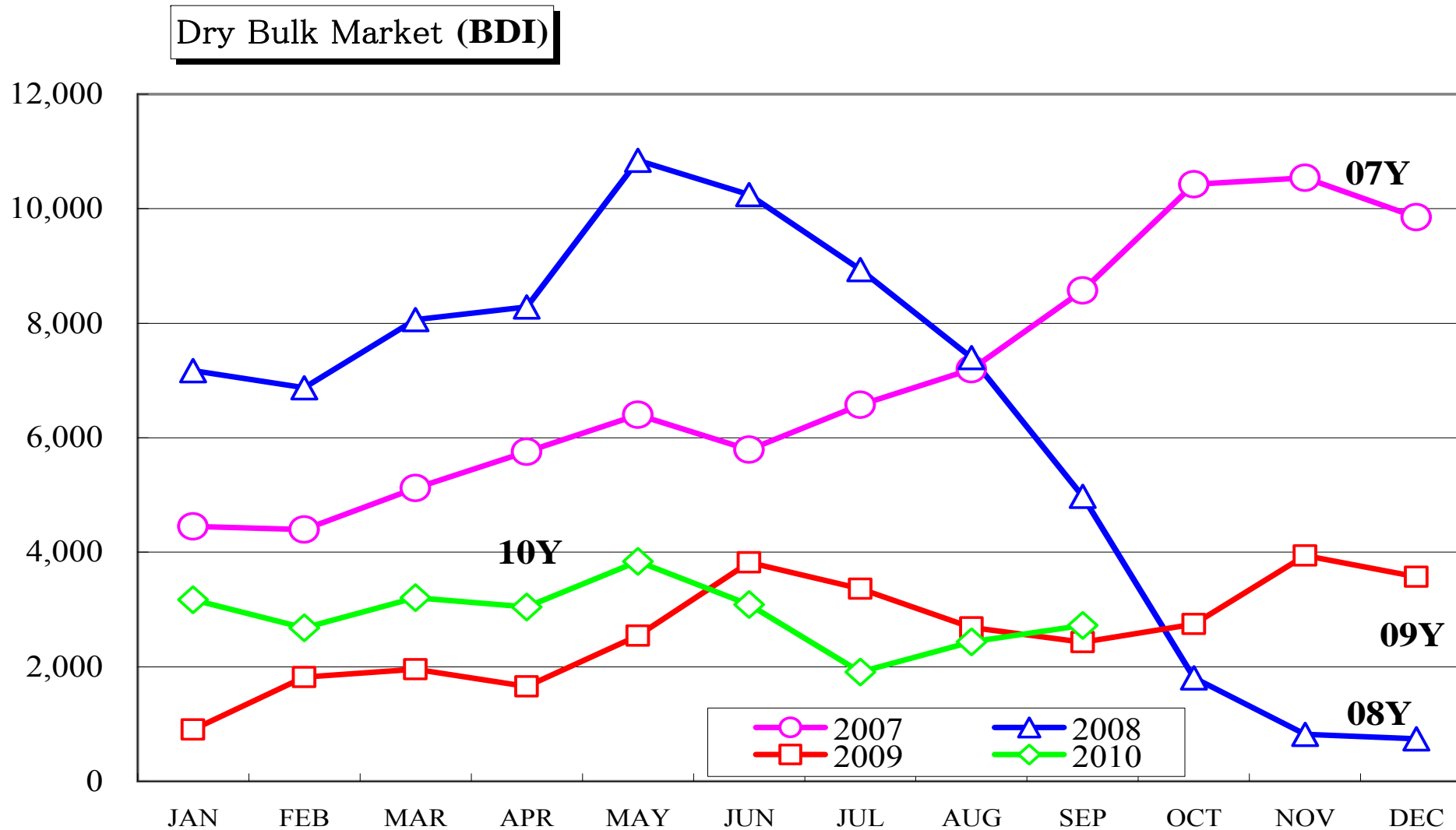
1-6. “K” Line Container Volume & Share (Europe to Asia (ex.India) '01-'10)



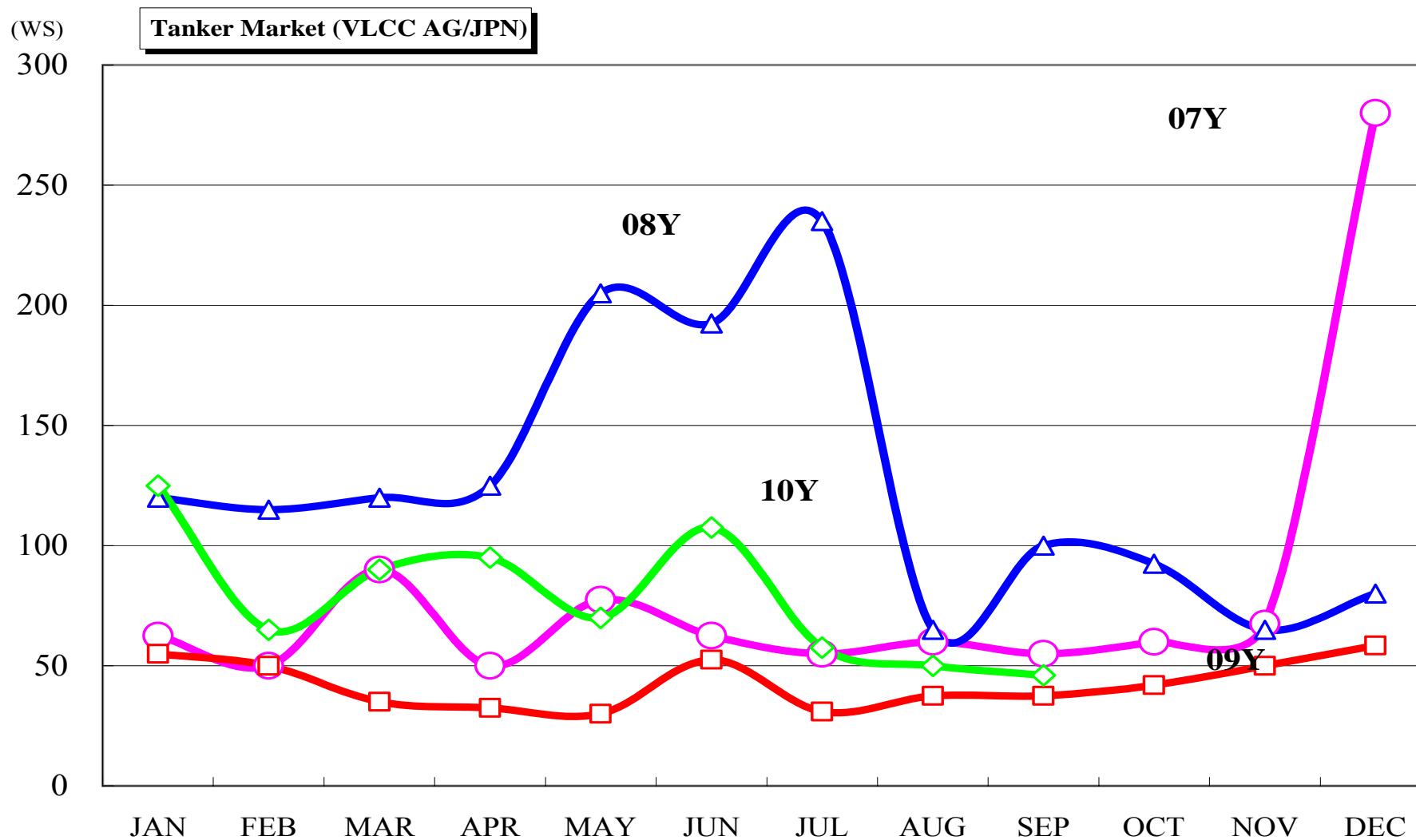
1-7. Trend of Average Container Freight/Volume (“K” Line All Trades) (2002F-2010F2Q)



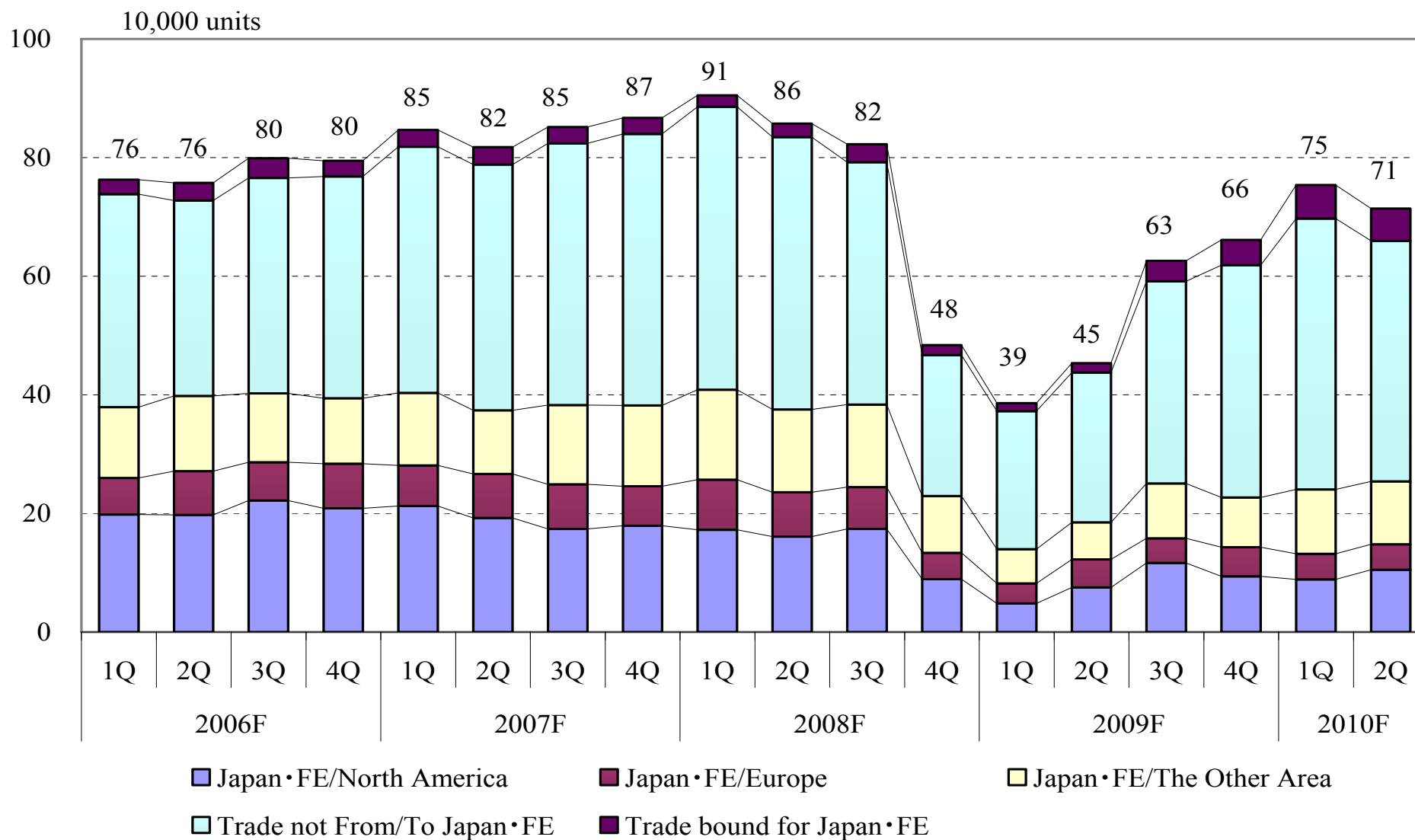
1-8. Dry Bulk Market



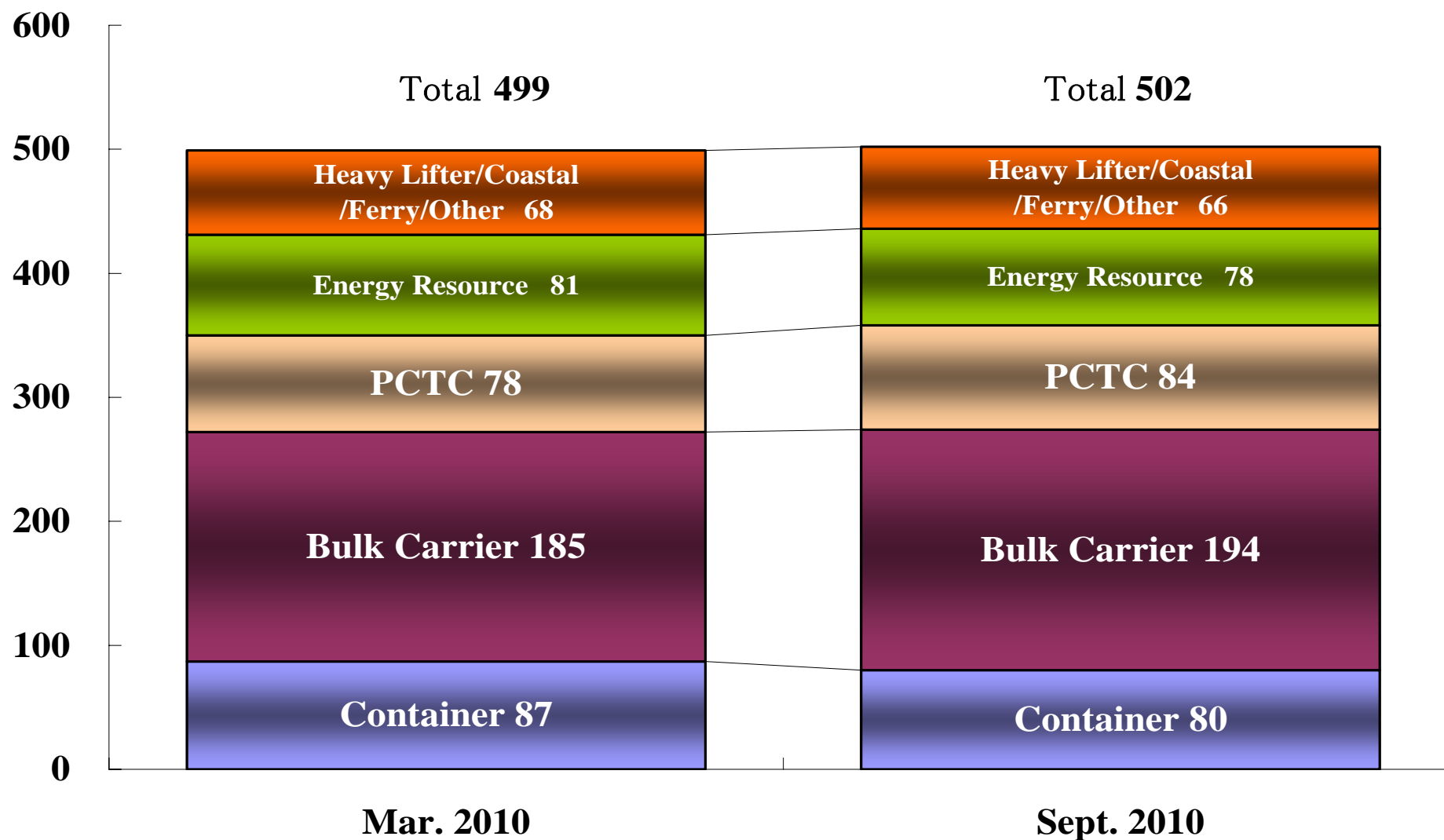
1-9. Tanker Market



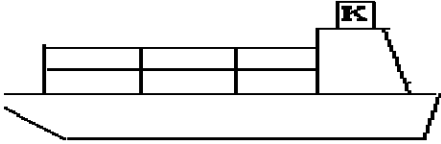

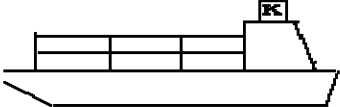
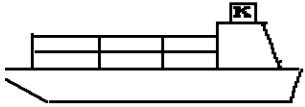
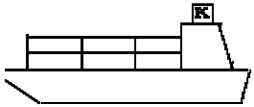
1-10. Transition of Cars / Trucks Transported by “K” Line PCTC Fleet



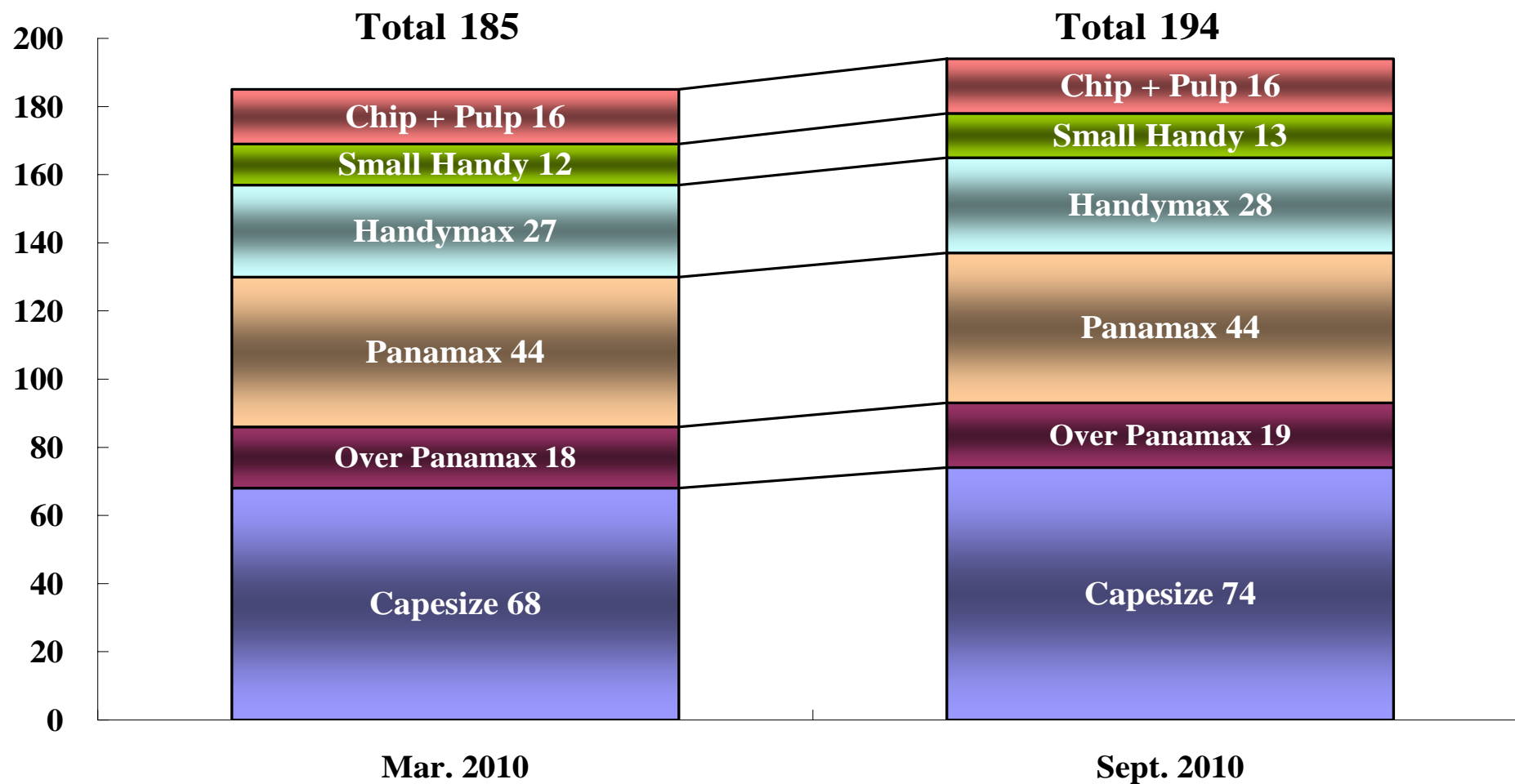
1-11. "K" Line Vessel Fleet Composition



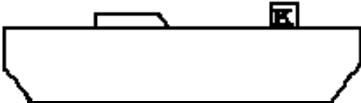

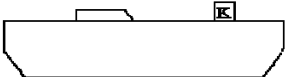



1-12. “K” Line Container Vessel Fleet Composition

		Mar. 2010	Sept. 2010
	5,500TEU Over	24	26
	3,500TEU (3,400-4,700)	29	22
	2,800TEU(2,700-2,900)	5	5
	2,000TEU (1,500-2,500)	19	18
	1,400TEU or under	10	9
Total		87	80

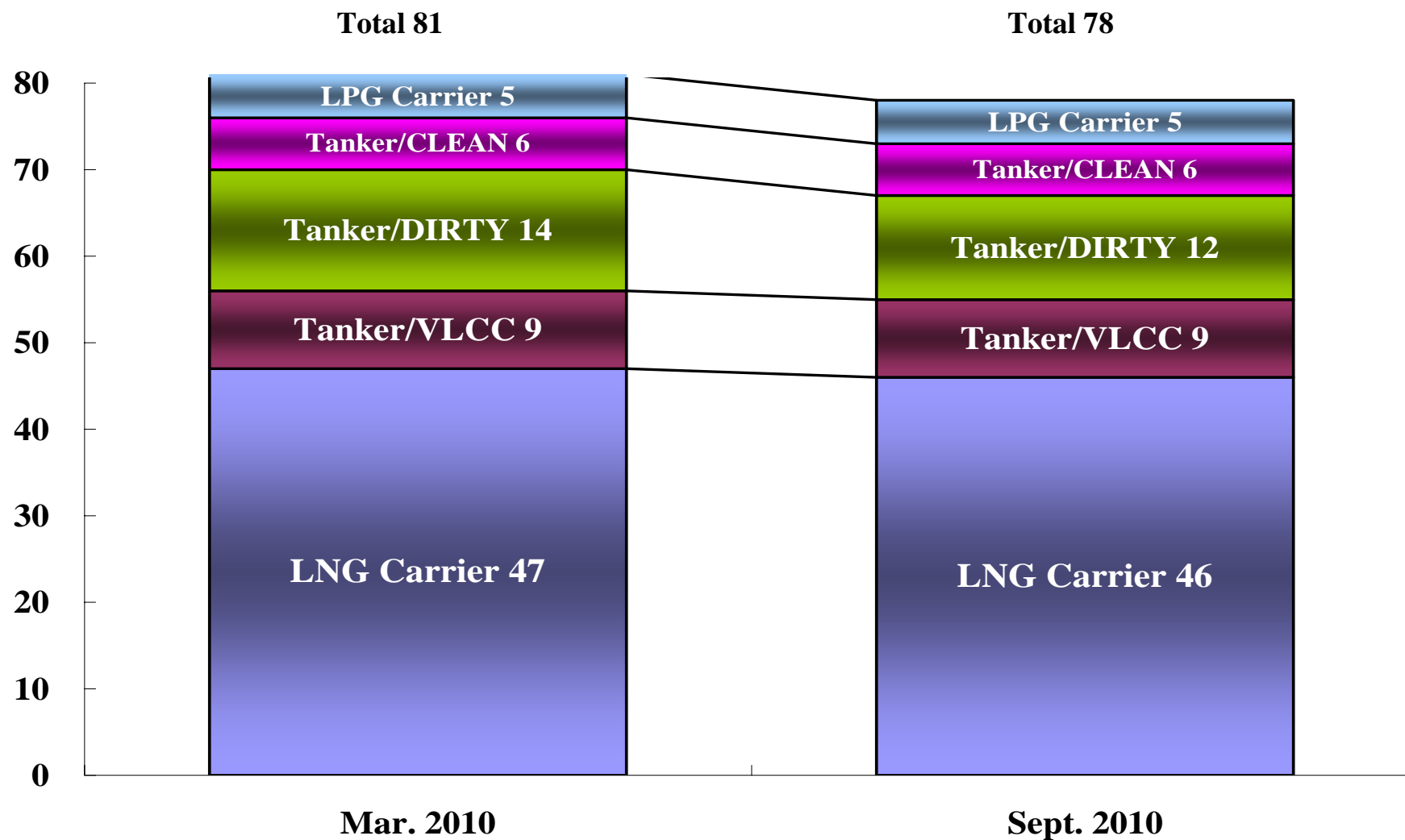
1-13. "K" Line Bulk Carrier Fleet Composition



1-14. “K” Line PCTC Vessel Fleet Composition

		Mar. 2010	Sept. 2010
	6,000 units	24	24
	5,000 units (4,750-5,650)	21	22
	4,000 units (3,800-4,600)	16	20
	3,000 units (2,800-3,500)	4	4
	2,000 units (1,600-2,500)	7	8
	800 units (800-850)	6	6
Total		78	84

1-15. "K" Line Energy Transport Fleet Composition



1-16. Fleet Upgrading Plan

<Fleet Upgrading Plan>

No. of vessels to be received FY2010-2013

FY2010 : 44 newbuildings to be delivered

(18 vessels already delivered by 2Q)

FY2011 : 46 newbuildings to be delivered

	2010F		2011F	2012F	2013F
	To be delivered	Delivered	To be delivered	To be delivered	To be delivered
Containership	11	(8)	6	4	0
1700TEU					
2400TEU	1	1			
3500TEU					
4500TEU	7	4	5		
6400TEU	3	3			
8000TEU			1	4	
Dry Bulkers	17	(7)	30	21	24
Capesize	9	5	17	10	5
Panamax	3	1	4	1	6
Handymax	4		5	5	3
Smallhandy			2	1	6
Chip/Pulp				1	
Corona	1	1	2	3	4
PCTC	9	(2)	5	1	4
2000 Cars	1	1			
3800 Cars					
4300 Cars	3	1			1
5000 Cars					
6000 Cars	5		5	1	3
Energy New Biz	3	(1)	4	0	0
Offshore	3	1	3		
Drillship			1		
LNG	0	(0)	0	0	0
Tanker	0	(0)	1	2	0
VLCC					
AFRAMAX					
LR II					
LPG					
CHEMICAL			1	2	
Heavy Lifter	2	(0)	0	0	0
Coastal	2	(0)	0	1	1
Total	44	(18)	46	29	29

Supplementary Information-2
- Financial Data -



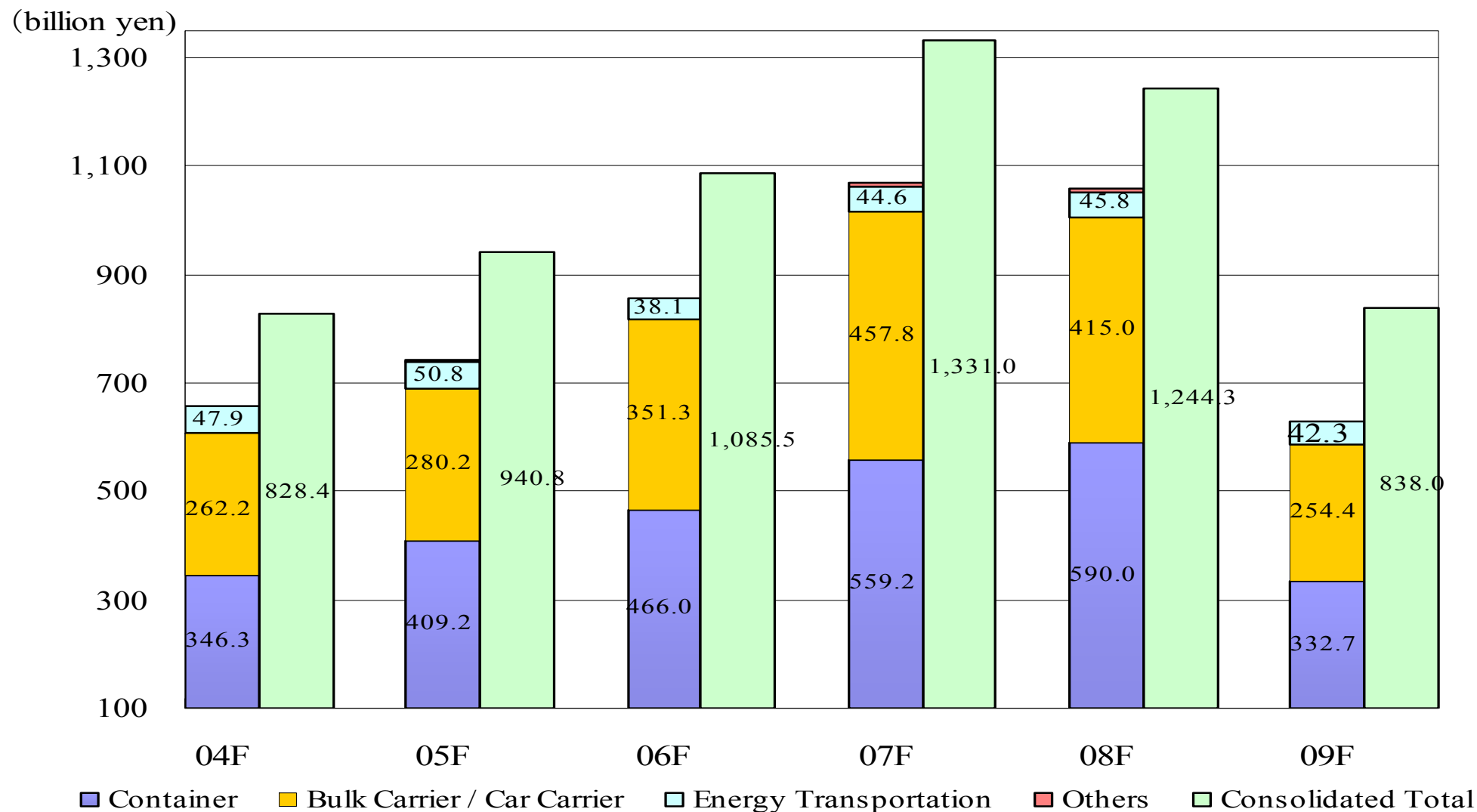
2-1. Breakdown on Non-Operating, Extra-Ordinary Items (2010F 1H)

1. Non-operating Income/Loss	(Billion yen)		
	10FY 1Q	10FY 2Q	10FY 1H
Consolidated Total	▲ 2.5	▲ 4.7	▲ 7.2
Financial Gain/Loss	▲ 1.4	▲ 1.6	▲ 3.0
Exchange Gain/Loss	▲ 1.3	▲ 3.3	▲ 4.6
Equity in Earnings of Affiliated Companies	▲ 0.1	▲ 0.1	▲ 0.2
Others	0.3	0.3	0.6

2. Extraordinary Income/Loss

	10FY 1Q	10FY 2Q	10FY 1H
Consolidated Total	3.3	▲ 3.6	▲ 0.3
Sale and Disposal of Fixed Assets	3.5	▲ 0.1	3.4
Others	▲ 0.2	▲ 3.6	▲ 3.8

2-2. Transition of Operating Revenues



2-3. Financial Index Estimation for FY2010

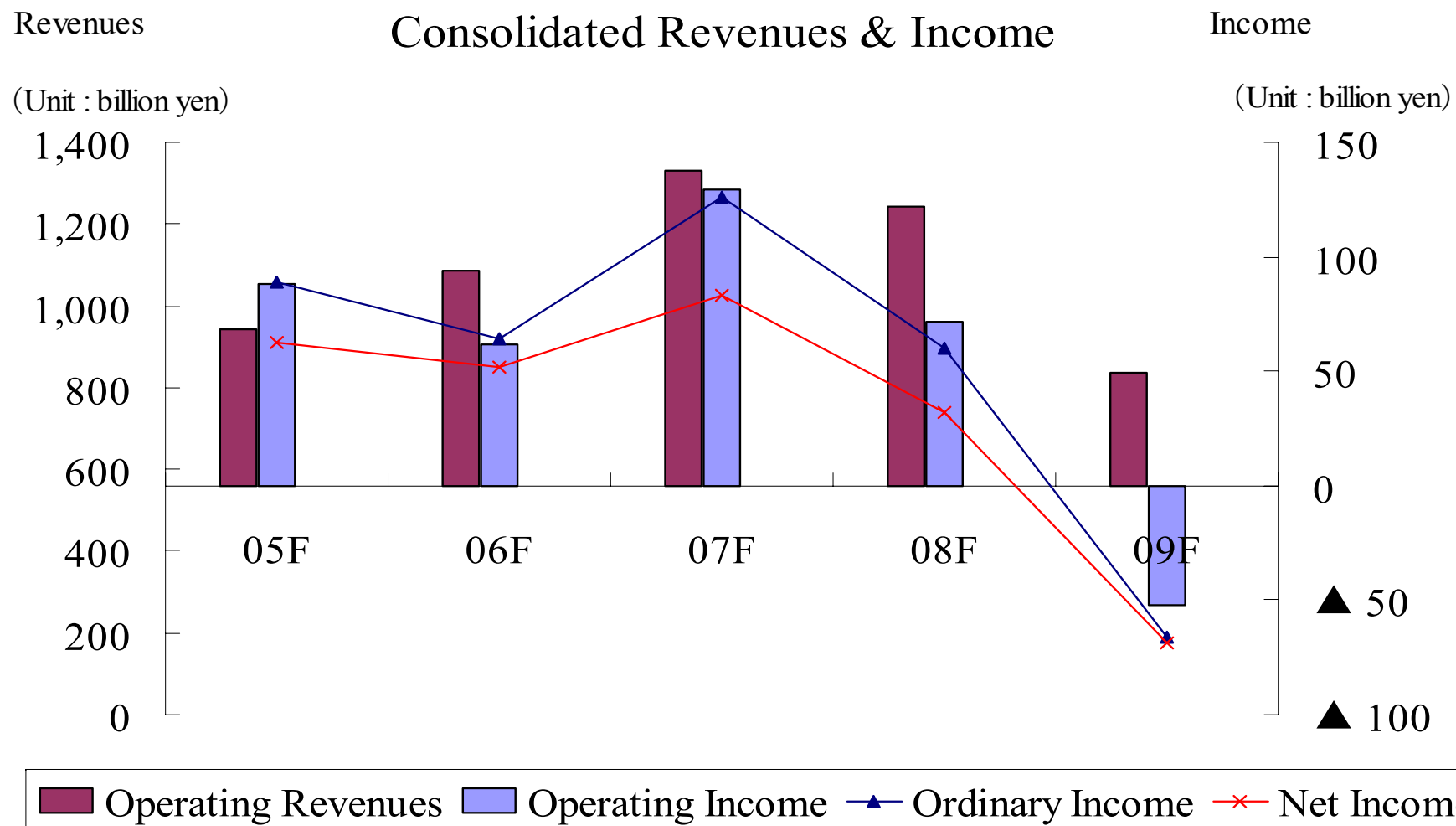
		FY2009 (Results)	FY2010 1H (Results)	FY2010e (Updated)	FY2010e*	FY2010 (KV2010)	mid-2010s
Revenues	【billion yen】	838.0	520.4	985.0	950.0	1,000.0	1,300.0
Ordinary Income	【billion yen】	-66.3	42.8	55.0	26.0	11.0	110.0
Net Income	【billion yen】	-68.7	26.3	32.0	18.0	7.5	70.0
DER	【Multiple】	1.68	1.63	1.68	1.62	2.07	below 95%
ROA		-7%	8%	5%	2%	1%	above 8%
Shareholders' Equity		30%	29%	29%	29%	24%	above 40%
Debt/Operating CF	【Multiple】	-21.6	8.7	5.0	6.8	9.7	below 4.5
Dividend Ratio		-	-	24%	24%	24%	30%

*as of April 2010

Supplementary Information -3
Historical Data - For 5 Years -

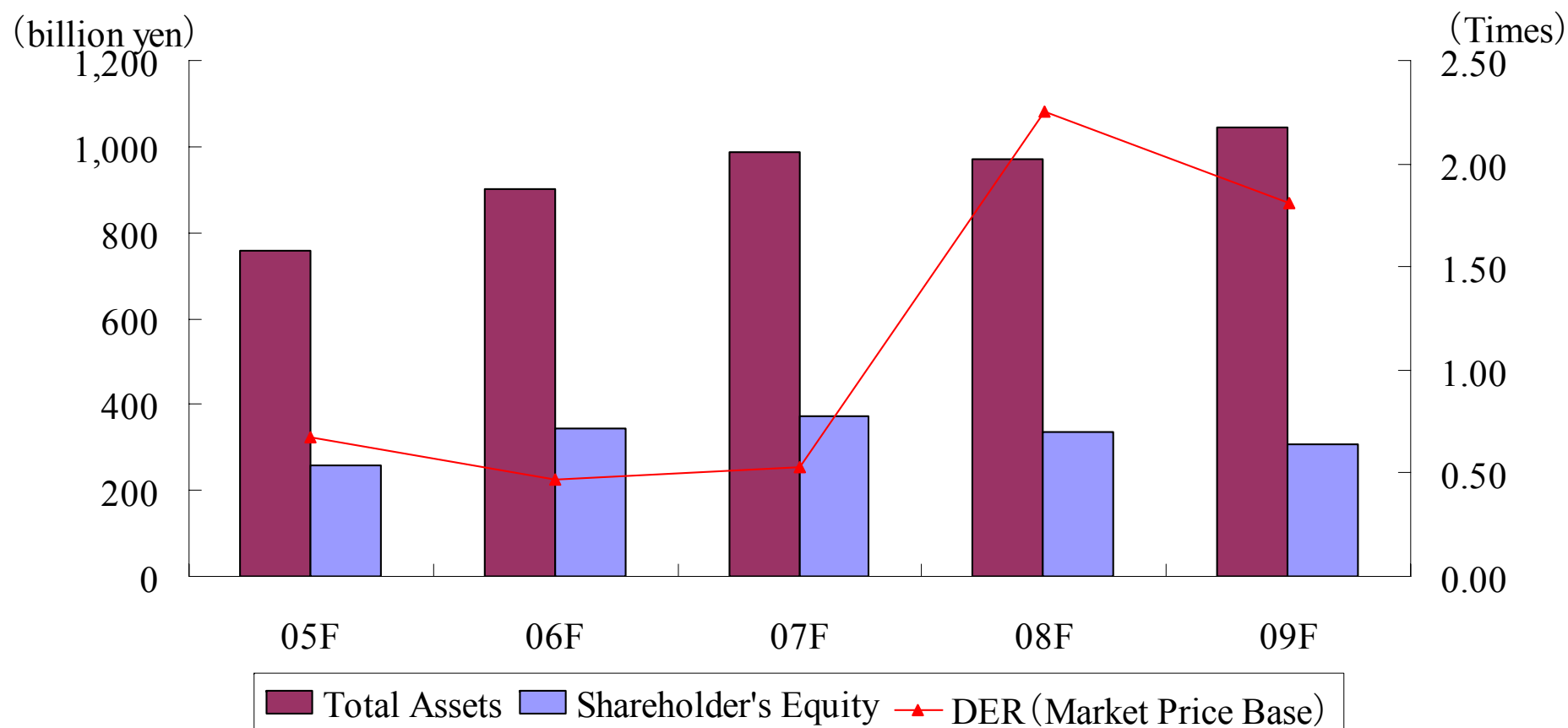


3-1. Consolidated Revenues & Incomes



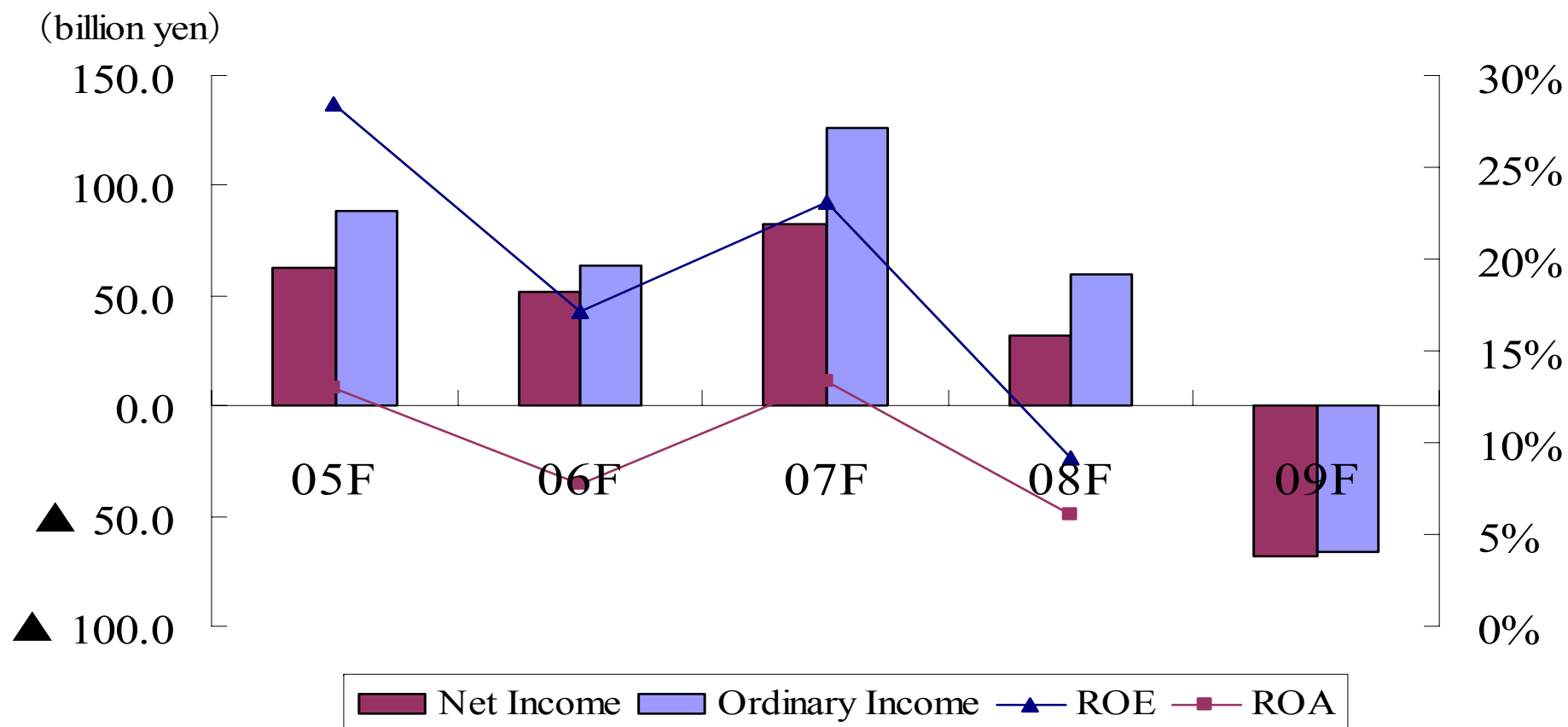
3-2. Consolidated Total Assets/Shareholders' Equity

Consolidated Total Assets/Shareholders' Equity

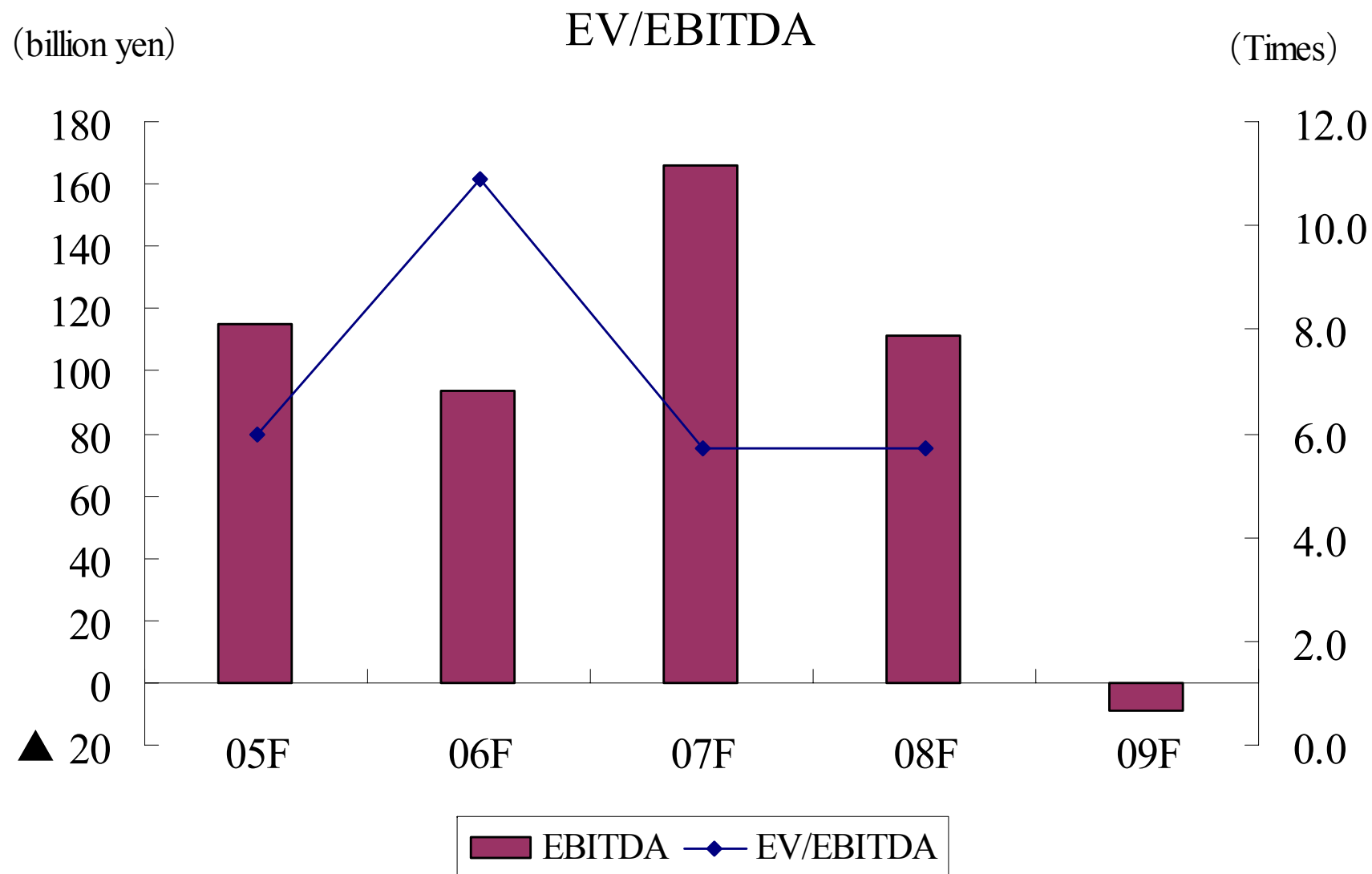


3-3. Consolidated ROE / ROA

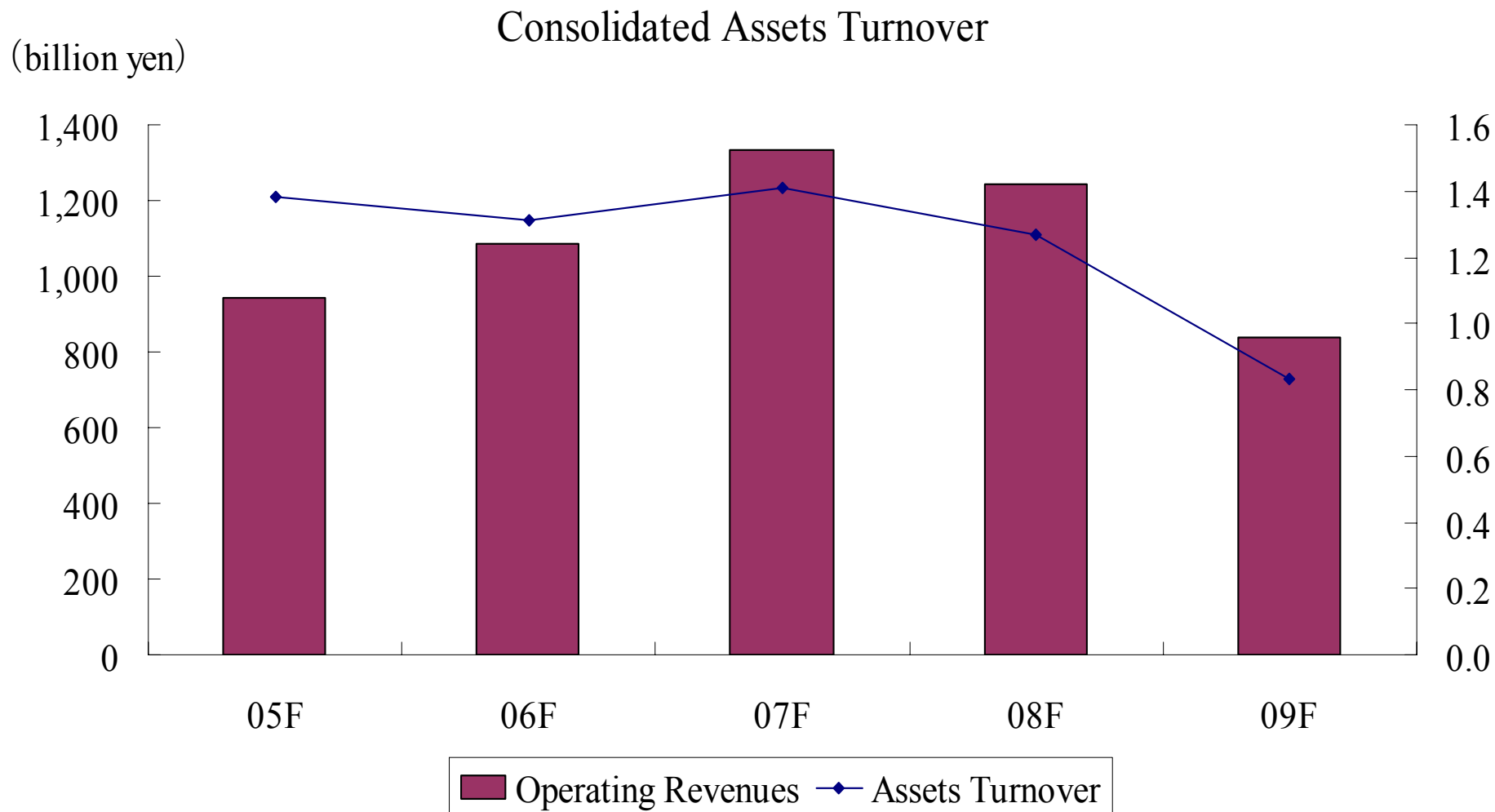
Consolidated ROE/ROA(Ordinary Income on Total Asset)



3-4. Consolidated EV/EBITDA

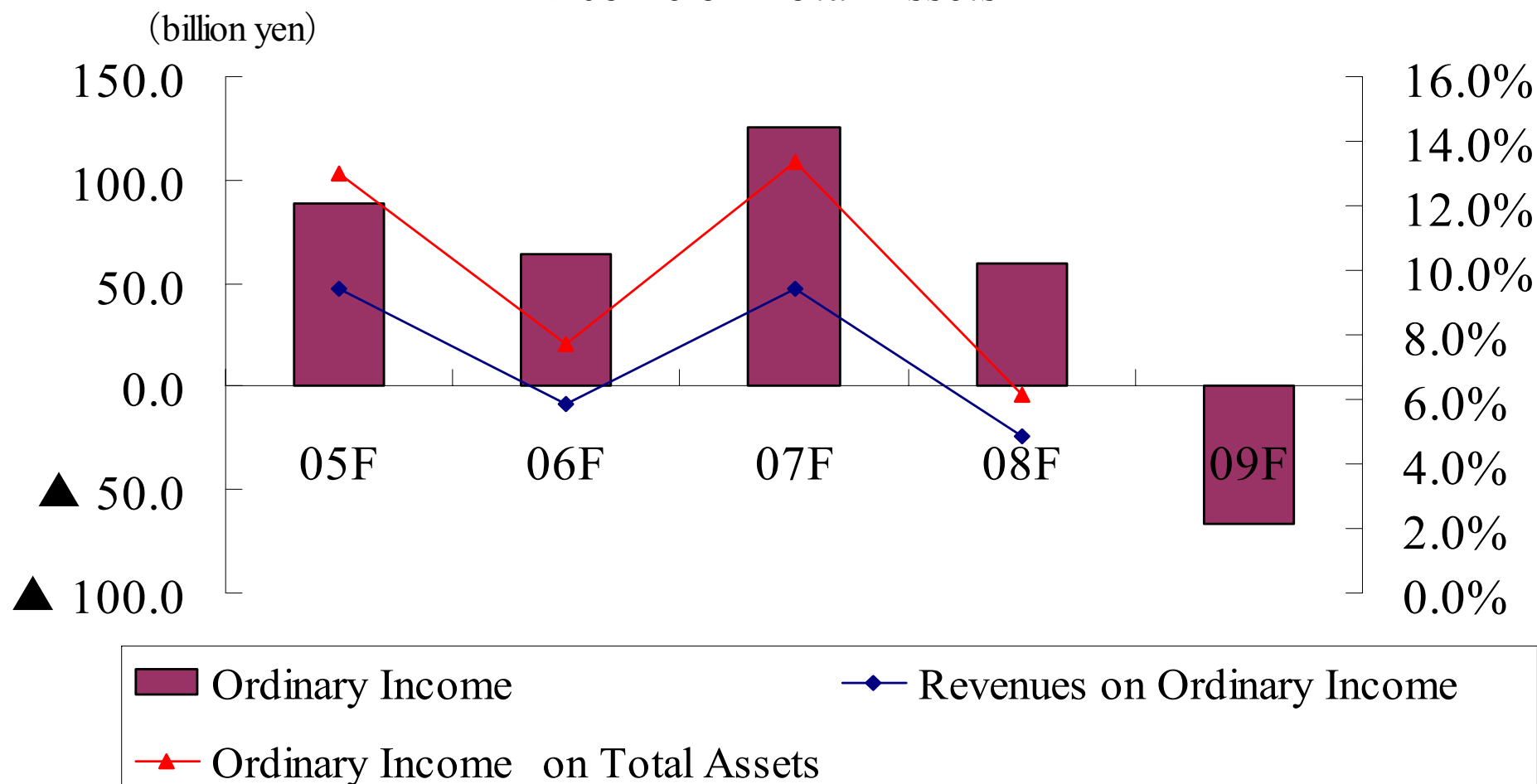


3-5. Consolidated Assets Turnover



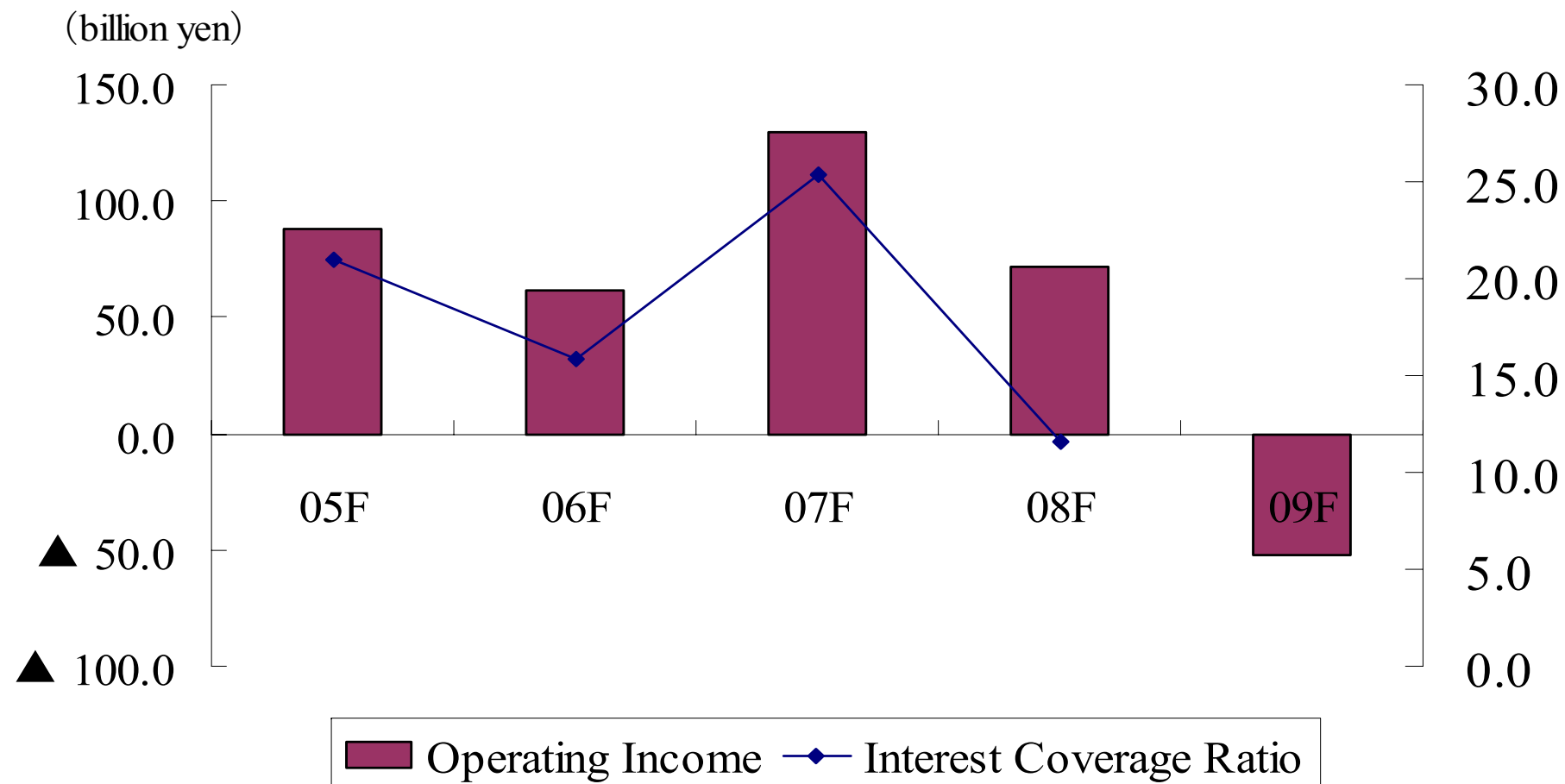
3-6. Consolidated Ordinary Income on Revenues / Ordinary Income on Total Assets

Consolidated Ordinary Income on Revenues / Ordinary
Income on Total Assets



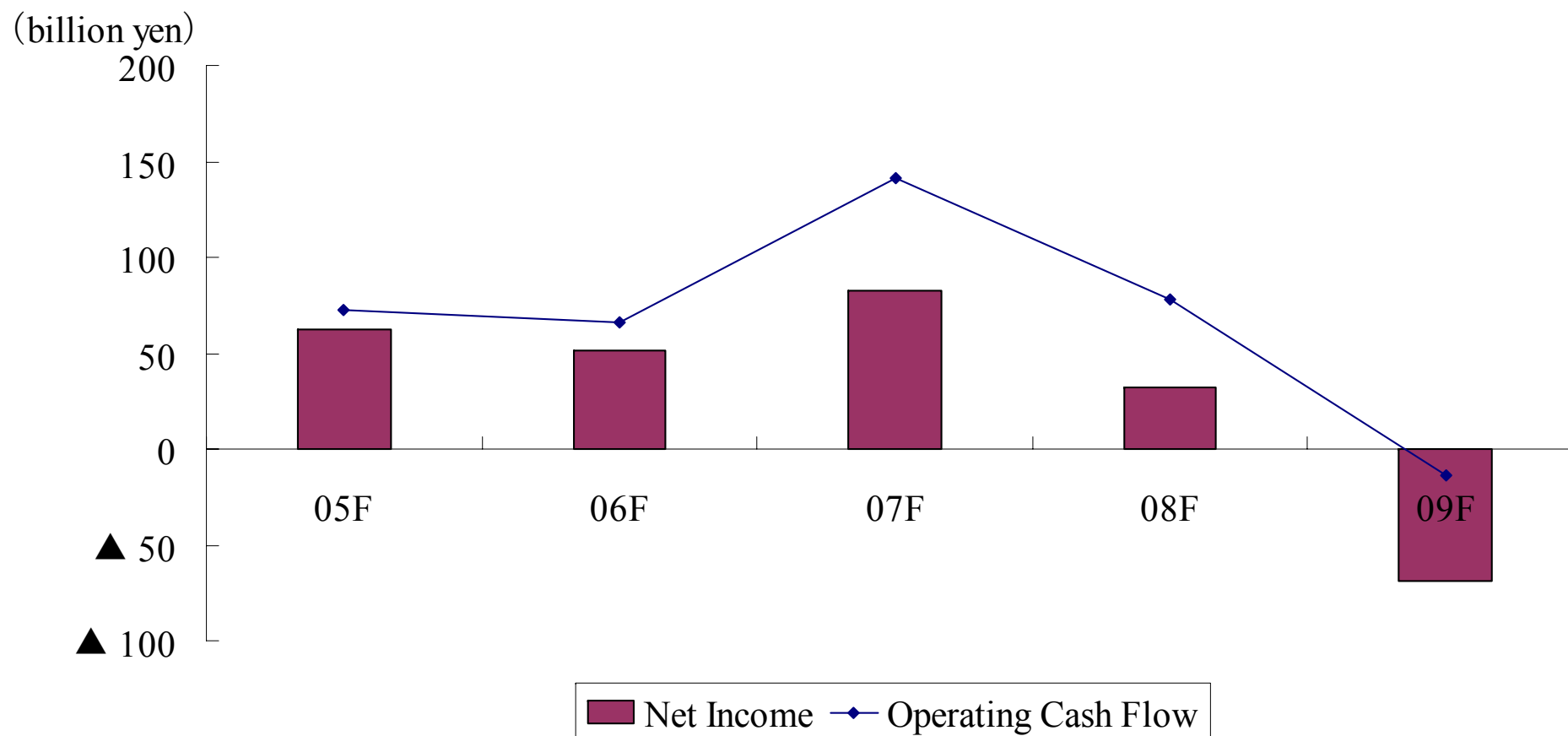
3-7. Consolidated Interest Coverage Ratio

Interest Coverage Ratio



3-8. Consolidated Net Income / Operating Cash Flow

Consolidated Net Income / Operating Cash Flow



3-9. Consolidated Segment Information

(Unit: million yen)

	05F	06F	07F	08F	09F
Operating Revenues					
Marine Transportation	806,646	936,943	1,176,944	1,110,475	729,683
Freight Forwarding / Harbor Transportation	114,098	127,108	131,315	108,874	87,918
Others	20,073	21,489	22,789	24,968	20,431
Total	940,818	1,085,539	1,331,048	1,244,317	838,033
Operating Income					
Marine Transportation	74,426	45,369	113,577	60,005	-59,060
Freight Forwarding / Harbor Transportation	11,650	13,831	13,715	9,289	4,726
Others	1,506	1,784	2,187	2,234	2,176
Total	87,583	60,983	129,479	71,528	-52,158
Eliminations	392	373	170	76	83
Consolidated	87,976	61,357	129,649	71,604	-52,075

3-10. Non-Consolidated Financial Data

(Unit: million yen)

	05F	06F	07F	08F	09F
Operating Revenues	742,568	857,278	1,063,704	960,109	631,747
Container	409,219	465,974	559,246	497,388	332,649
Bulk Carrier & Car Carrier	297,999	351,341	457,799	414,964	254,442
Energy Transportation	33,033	38,071	44,608	45,766	42,332
Other Shipping Business	1,295	823	899	798	956
Other Business	1,022	1,069	1,152	1,193	1,368
Operating Income	56,678	28,103	89,715	24,613	-59,462
Ordinary Income	57,849	31,941	88,422	20,763	-53,731
Net Income	38,820	25,250	58,938	799	-56,949
Total Assets	481,541	518,500	541,450	498,022	569,028
Total Liabilities	292,575	277,319	283,375	272,517	363,076
Shareholder's Equity	188,965	241,181	258,075	225,505	205,952