



Supplementary Report -FY2016 2Q-

K "K" LINE
川崎汽船株式会社

31st October 2016

◆ Loading Volume & Market Information by Business Segment

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◆ Loading Volume & Market Information by Business Segment

『Containerships』

Value for our Next Century

“Capacity” “Volume” “Utilization” of Asia/North America & Asia/Europe - Action for Future -

(1,000TEU)

Asia / North America		2014FY							2015FY							2016FY				
		1H			2H				FY	1H			2H				FY	1H		
		1Q	2Q		3Q	4Q		1Q		2Q		3Q	4Q		1Q	2Q				
(E/Bound)	Capacity	217	231	448	223	211	434	882	243	262	505	258	245	504	1,009	265	277	542		
	Volume	213	230	443	219	196	414	858	243	248	490	210	197	407	898	233	266	498		
	Utilization(%)	98.3	99.7	99.1	97.9	92.7	95.4	97.3	99.7	94.6	97.1	81.4	80.3	80.9	89.0	87.8	95.9	92.0		
(W/Bound)	Capacity	217	231	448	223	211	434	882	243	262	505	258	245	504	1,009	265	277	542		
	Volume	119	107	226	117	104	221	447	119	101	221	103	106	209	429	116	110	226		
	Utilization(%)	54.7	46.4	50.5	52.6	49.3	51.0	50.7	49.1	38.7	43.7	39.7	43.3	41.5	42.6	43.8	39.7	41.7		

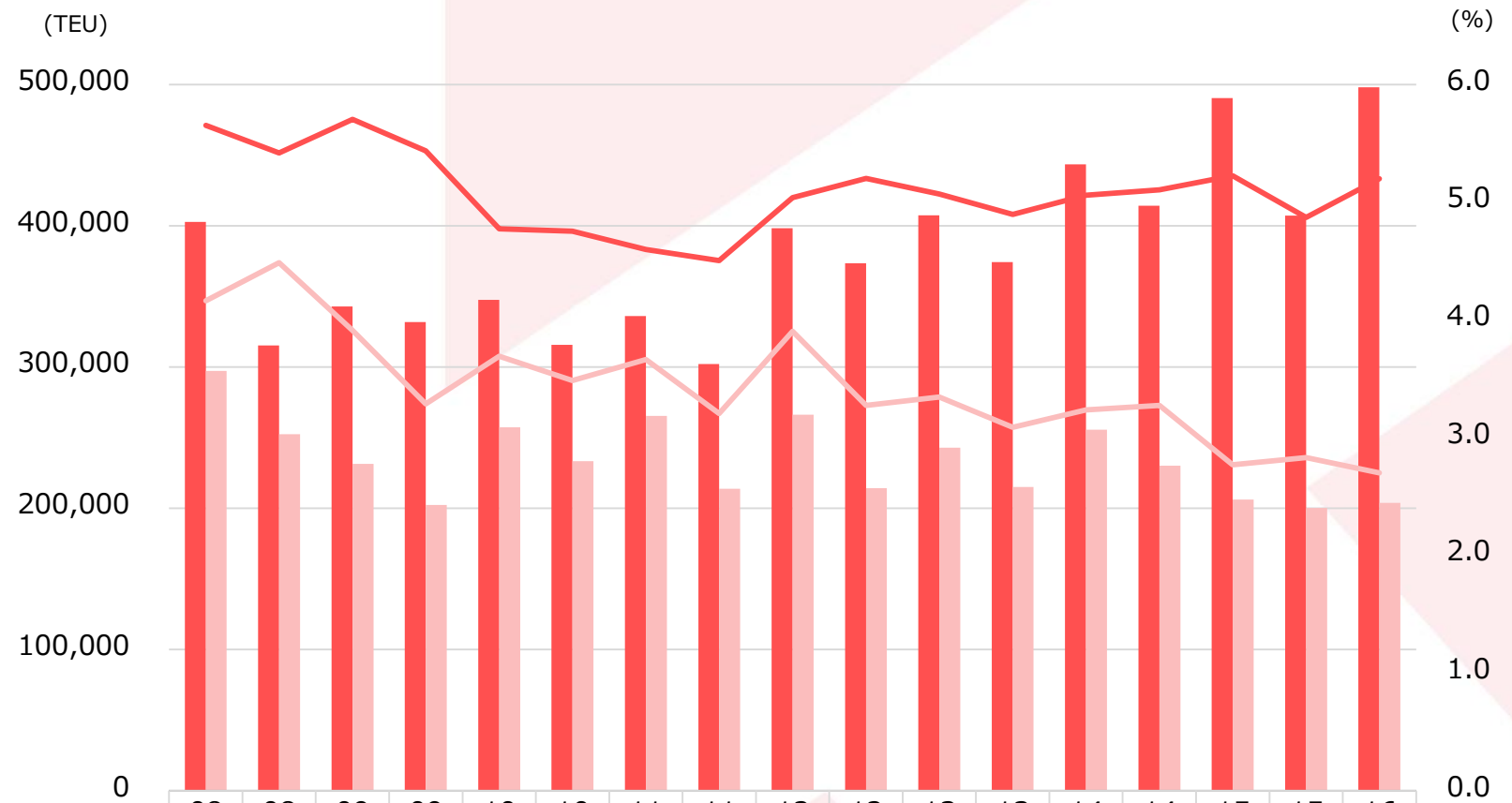
Asia / Europe		2014FY							2015FY							2016FY				
		1H			2H				FY	1H			2H				FY	1H		
		1Q	2Q		3Q	4Q		1Q		2Q		3Q	4Q		1Q	2Q				
(W/Bound)	Capacity	134	139	273	135	129	264	538	121	124	245	125	127	251	497	114	117	231		
	Volume	127	129	256	120	110	230	486	103	103	206	101	100	200	406	100	104	204		
	Utilization(%)	94.6	92.5	93.5	89.1	84.8	87.0	90.3	85.3	82.7	84.0	80.8	78.6	79.7	81.8	87.6	88.6	88.1		
(E/Bound)	Capacity	134	139	273	135	129	264	538	121	124	245	125	127	251	497	114	117	231		
	Volume	87	93	180	91	83	174	354	85	77	162	84	80	164	326	81	79	160		
	Utilization(%)	64.7	66.7	65.7	67.2	64.4	65.8	65.8	70.1	62.3	66.1	67.7	62.8	65.2	65.7	71.5	67.1	69.3		

◆ Loading Volume & Market Information by Business Segment

『Containerships』

“Volume” “Share” of Asia/North America (EB) & Asia/Europe (WB)

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- Action for Future -

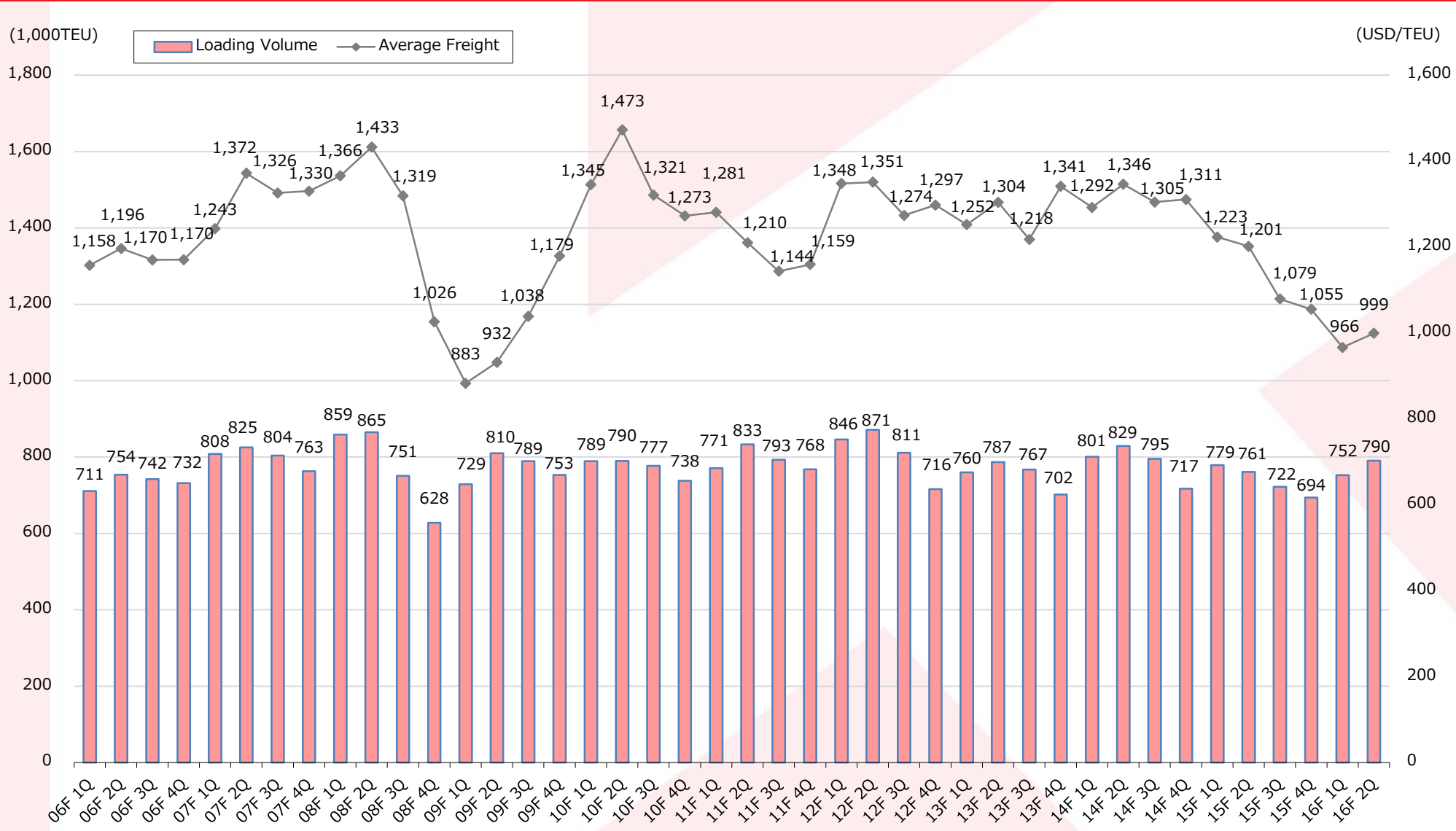


Asia/N.America (1,000TEU)	403	315	343	332	348	316	336	302	398	373	407	374	443	414	490	407	498
Asia/Europe (1,000TEU)	297	252	231	202	257	233	265	214	266	214	243	215	256	230	206	200	204
Asia/N.America Share (%)	5.7	5.4	5.7	5.4	4.8	4.8	4.6	4.5	5.0	5.2	5.1	4.9	5.1	5.1	5.2	4.9	5.2
Asia/Europe Share (%)	4.2	4.5	3.9	3.3	3.7	3.5	3.7	3.2	3.9	3.3	3.3	3.1	3.2	3.3	2.8	2.8	2.7

◆ Loading Volume & Market Information by Business Segment

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『Containerships』 “Average Freight” “Volume”

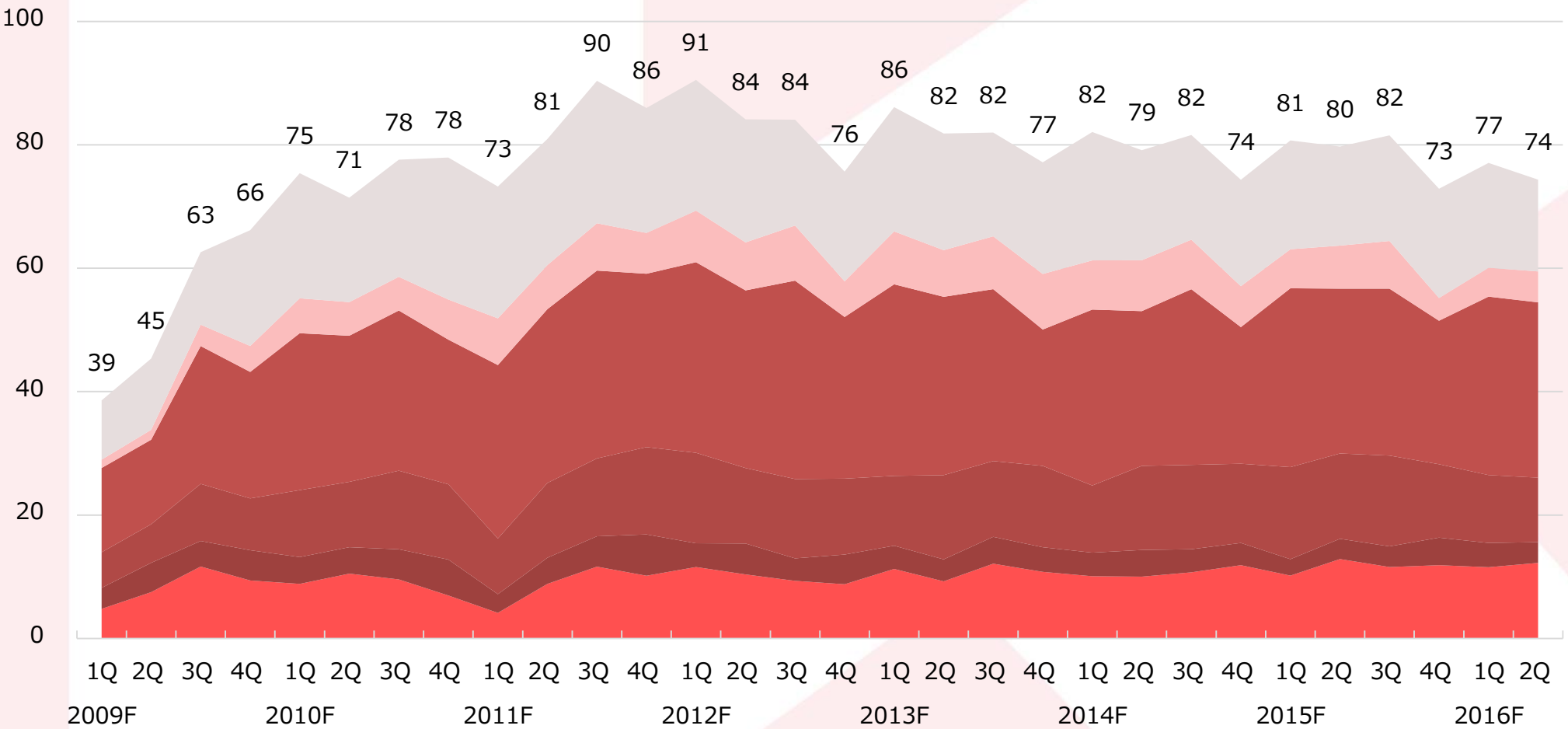


◆ Loading Volume & Market Information by Business Segment

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『Car Carriers』 “Volume” by Loading/Discharging Area

(10,000 Units)

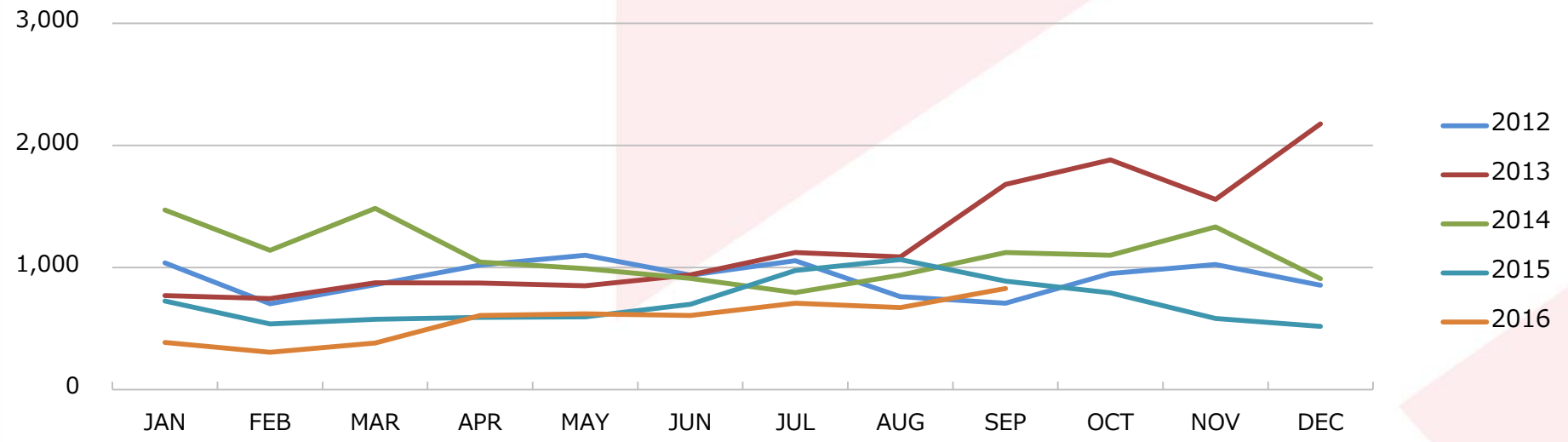


FE/North America FE/Europe FE/Others not From/To FE Bound for FE Intra-Europe

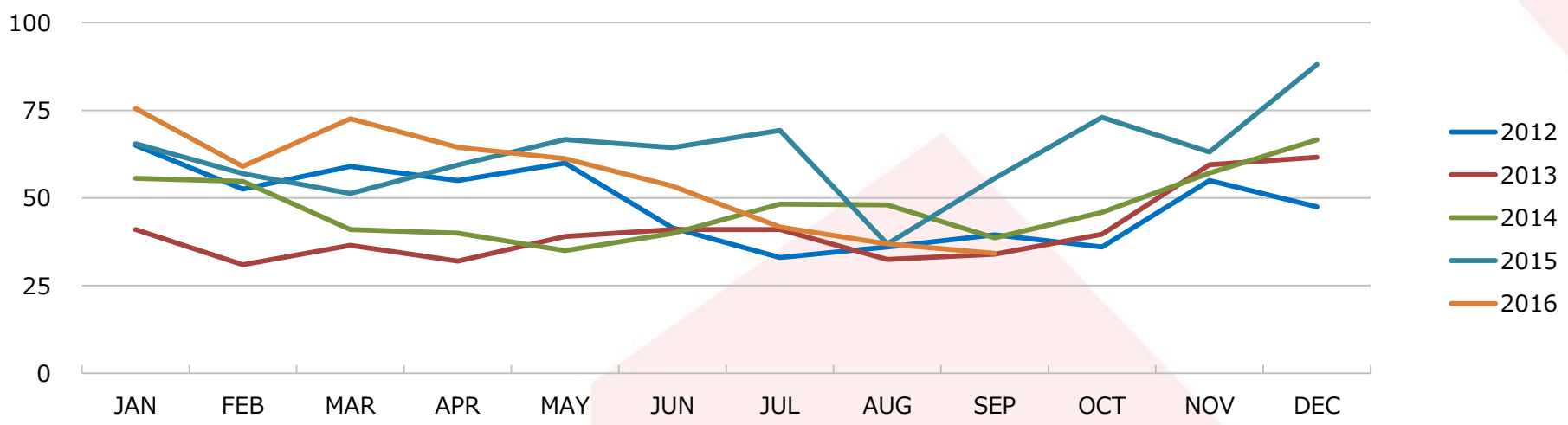
◆ Loading Volume & Market Information by Business Segment

『Dry Bulk Carriers』 『Tankers』 “Baltic Dry Index” “World Scale”


Baltic Dry Index



World Scale VLCC(AG/JPN)

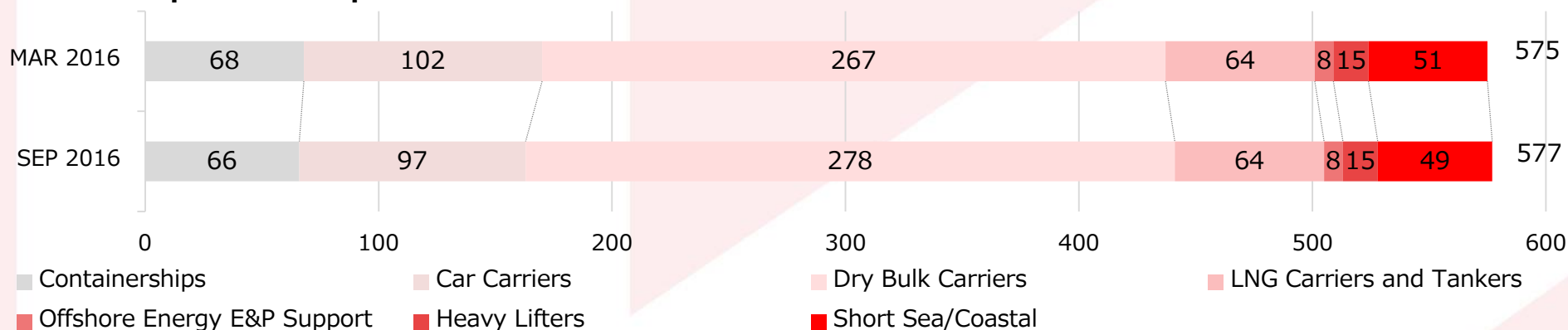


◆ "K"Line Group Fleet Composition

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"K"Line Group Vessels in Operation

"K"Line Group Fleet Composition



Type of Vessel	SEP 2016						MAR 2016	
	Owned		Chartered		Total		Total	
	No.	DWT(MT)	No.	DWT(MT)	No.	DWT(MT)	No.	DWT(MT)
Containerships	8	559,662	58	3,760,808	66	4,320,470	68	4,434,061
Car Carriers	34	503,826	63	1,033,259	97	1,537,085	102	1,614,391
Dry Bulk Carriers	65	7,584,775	213	23,159,734	278	30,744,509	267	29,226,541
LNG Carriers	40	3,342,608	1	77,163	41	3,419,771	41	3,419,771
Oil Tankers	10	1,340,919	13	1,917,724	23	3,258,643	23	3,258,643
Offshore Support Vessels	7	32,481	0	0	7	32,481	7	32,481
Drillships	1	-	0	0	1	-	1	-
Heavy Lifters	13	138,192	2	19,926	15	158,118	15	158,118
Short Sea and Coastal ships	21	218,895	28	336,149	49	555,044	51	589,057
Total	199	13,721,358	378	30,304,763	577	44,026,121	575	42,733,063

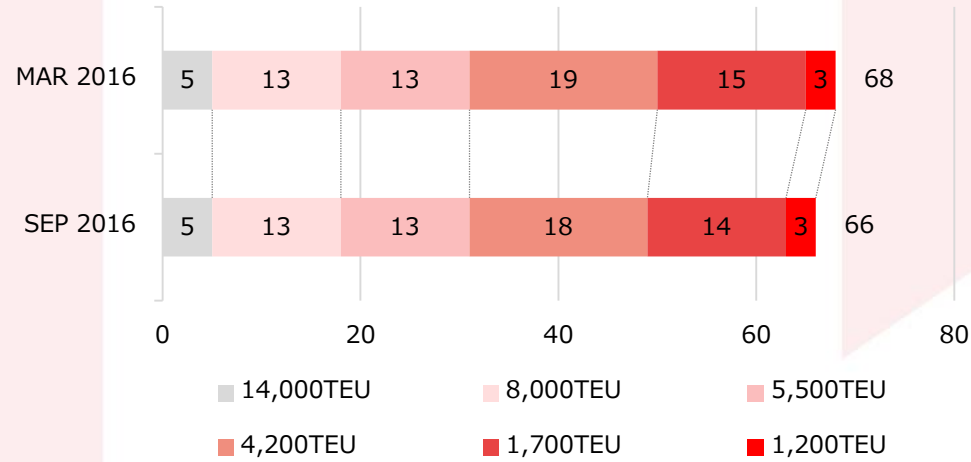
* The number of owned vessels includes co-owned vessels, and deadweight tonnage includes share of other companies' ownership in co-owned vessels.

◆ "K" Line Group Fleet Composition

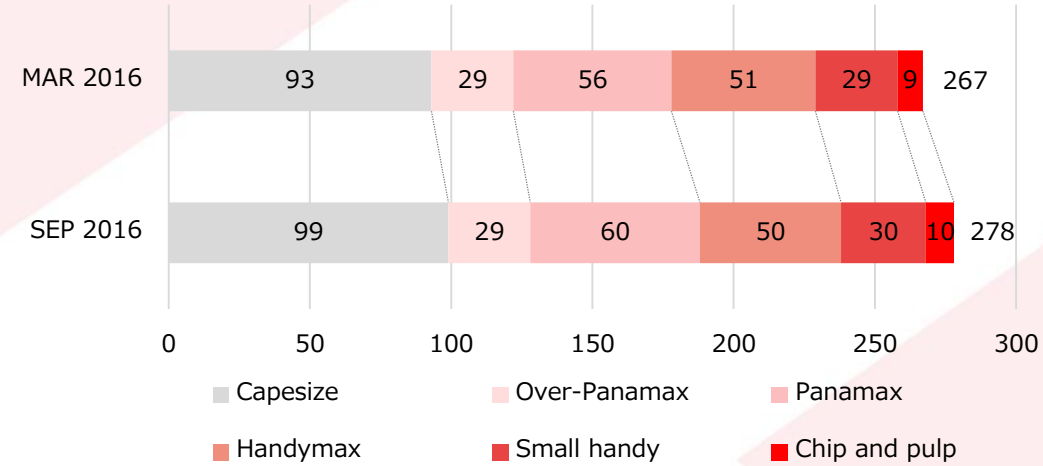
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『Containerships』 『Car Carriers』 『Dry Bulk Carriers』
『LNG Carriers and Tankers』

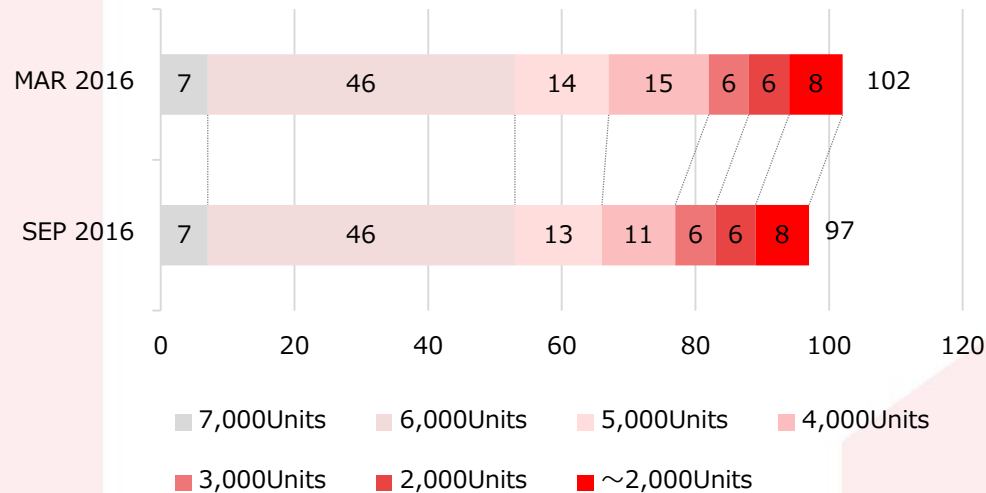
Containerships



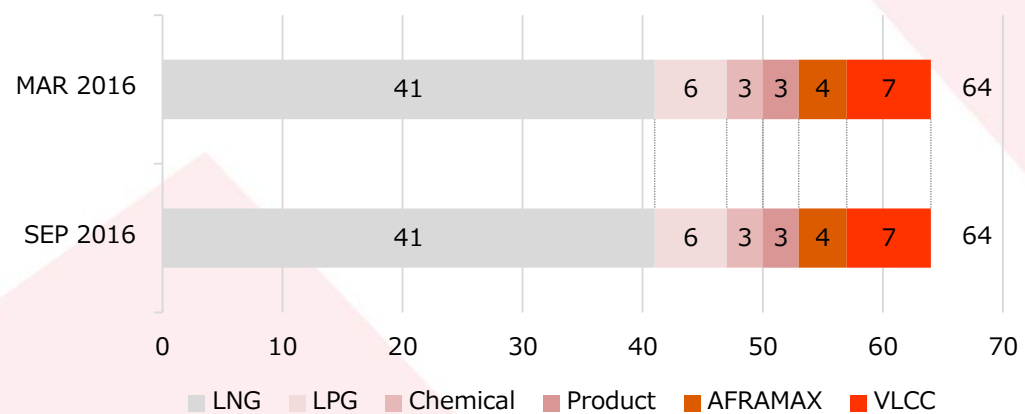
Dry Bulk Carriers



Car Carriers



LNG Carriers and Tankers



*The number of LNG Carriers includes 23 carriers owned by SPC of the projects.

◆ "K" Line Group Fleet Composition

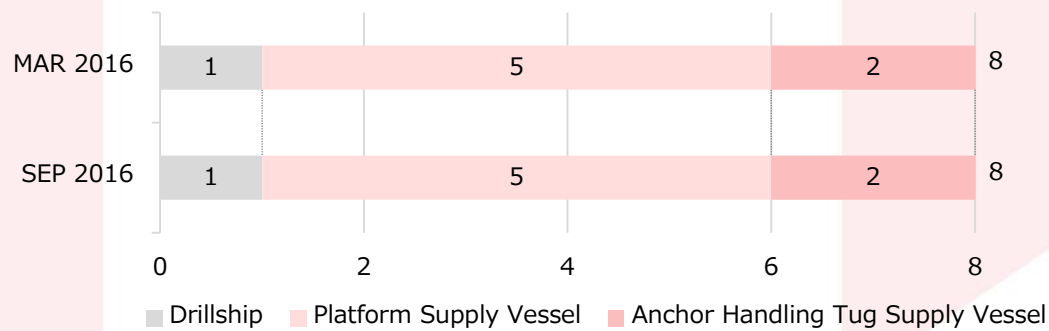
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『Offshore Energy E&P Support』 New building delivery schedule

『Heavy Lifters』

『Short Sea/Coastal』

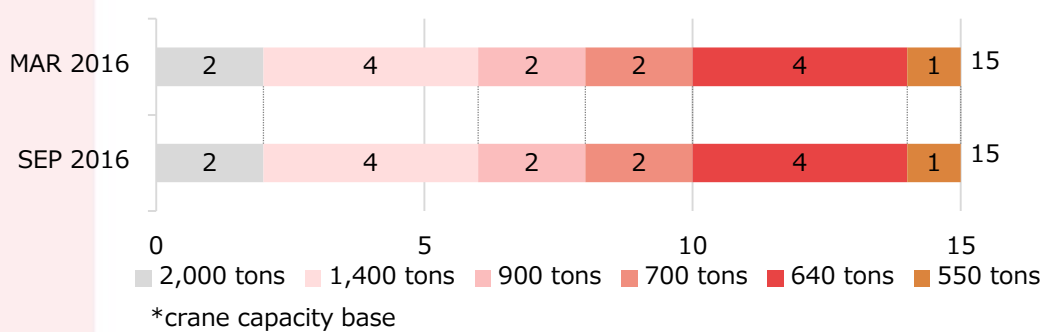
Offshore Energy E&P Support



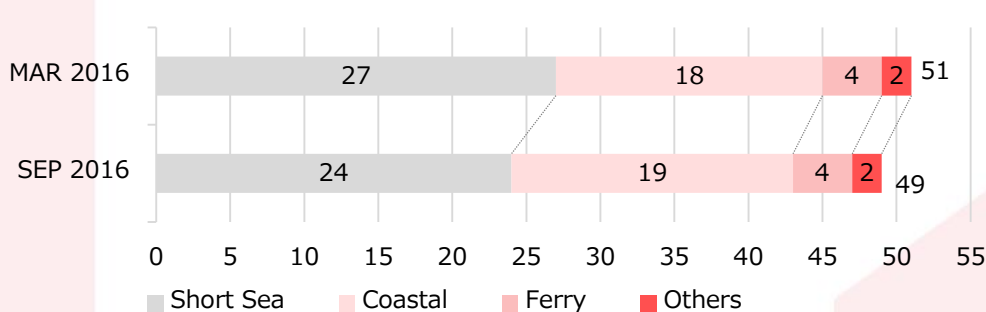
New building delivery schedule

	FY2016	FY2017	FY2018
Containerships	0	3	2
14,000TEU		3	2
Dry Bulk Carriers	3	8	7
Capesize	1	2	4
Panamax	1	1	
Handymax		2	
Smallhandy		1	
Chip/Pulp		1	
Corona	1	1	3
Car Carriers	3	2	3
7,500 Units	3	2	3
LNG Carriers	2	3	2
Tankers	0	2	5
VLCC		1	2
AFRAMAX			2
LPG		1	1
Offshore Energy E&P Support	0	0	0
Offshore Drillship			
Heavy Lifters	0	0	0
Short Sea/Coastal	2	1	1
Total	10	19	20

Heavy Lifters



Short Sea / Coastal



“Non-Operating Income and Expenses”
“Extraordinary Profits and Losses”

Non-Operating Income and Expense

(billion yen)

	1Q	2Q	1H
Financial Gain/Loss	△ 0.7	△ 1.0	△ 1.7
Equity in Earnings of Affiliated Companies	0.5	0.8	1.3
Exchange Gain/Loss	△ 7.8	△ 0.7	△ 8.5
Others	0.2	△ 1.0	△ 0.8
Consolidated Total	△ 7.7	△ 2.0	△ 9.7

Extraordinary profits and Losses

	1Q	2Q	1H
Gain on Sales of Fixed Assets	1.1	△ 3.5	△ 2.5
Impairment Loss	-	△ 2.5	△ 2.5
Loss on Cancellation of Chartered Vessels	△ 5.2	0.3	△ 5.0
Others	0.5	△ 0.1	0.4
Consolidated Total	△ 3.7	△ 5.9	△ 9.6

Performance per Segment

Operating Revenues

	(million yen)					
	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Containerships	444,971	395,460	552,810	582,398	677,428	622,962
Dry Bulk Carriers	447,111	463,507	502,571	572,686	600,687	570,151
Offshore Energy E&P Support & Heavy Lifters	-	-	35,712	32,818	35,317	24,656
Others	93,002	113,342	43,678	36,224	38,988	87,225
Total	985,084	972,310	1,134,771	1,224,126	1,352,421	1,304,996

Ordinary Income

	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
Containerships	29,005	△ 41,772	6,630	△ 142	20,623	△ 10,049
Dry Bulk Carriers	16,991	△ 8,628	24,064	41,261	36,501	24,656
Offshore Energy E&P Support & Heavy Lifters	-	-	△ 2,422	△ 4,503	△ 5,670	△ 6,553
Others	4,739	6,605	6,566	2,635	3,024	1,826
Total	50,735	△ 43,795	34,839	39,252	54,477	9,879
Adjustment	△ 3,385	△ 5,160	△ 6,250	△ 6,797	△ 5,497	△ 6,541
Consolidated	47,350	△ 48,955	28,589	32,455	48,981	3,338

*From 2012FY, business segments have been revised.

Logistics Business : 「Other Business」 → 「Containership Business」

Energy Transportation Business Development ・ Offshore Support Vessels ・ Heavy Lifters : 「Bulk Shipping Business」 → 「Offshore Energy E&P Support & Heavy Lifters」 (New)