

Supplementary Report -FY2016-

28th April 2017



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A-1 『Containerships』 “Capacity” “Volume” “Utilization” of Asia/North America & Asia/Europe

(1,000TEU)

Asia / North America		2014FY							2015FY							2016FY									
		1H			2H				FY	1H			2H				FY	1H			2H				FY
		1Q	2Q		3Q	4Q		1Q		2Q		3Q	4Q		1Q	2Q			3Q	4Q					
(E/Bound)	Capacity	217	231	448	223	211	434	882	243	262	505	258	245	504	1,009	265	277	542	270	258	528	1,070			
	Volume	213	230	443	219	196	414	858	243	248	490	210	197	407	898	233	266	498	264	235	499	997			
	Utilization(%)	98.3	99.7	99.1	97.9	92.7	95.4	97.3	99.7	94.6	97.1	81.4	80.3	80.9	89.0	87.8	95.9	92.0	97.5	91.2	94.4	93.2			
(W/Bound)	Capacity	217	231	448	223	211	434	882	243	262	505	258	245	504	1,009	265	277	542	270	258	528	1,070			
	Volume	119	107	226	117	104	221	447	119	101	221	103	106	209	429	116	110	226	127	126	254	480			
	Utilization(%)	54.7	46.4	50.5	52.6	49.3	51.0	50.7	49.1	38.7	43.7	39.7	43.3	41.5	42.6	43.8	39.7	41.7	47.1	49.1	48.1	44.8			

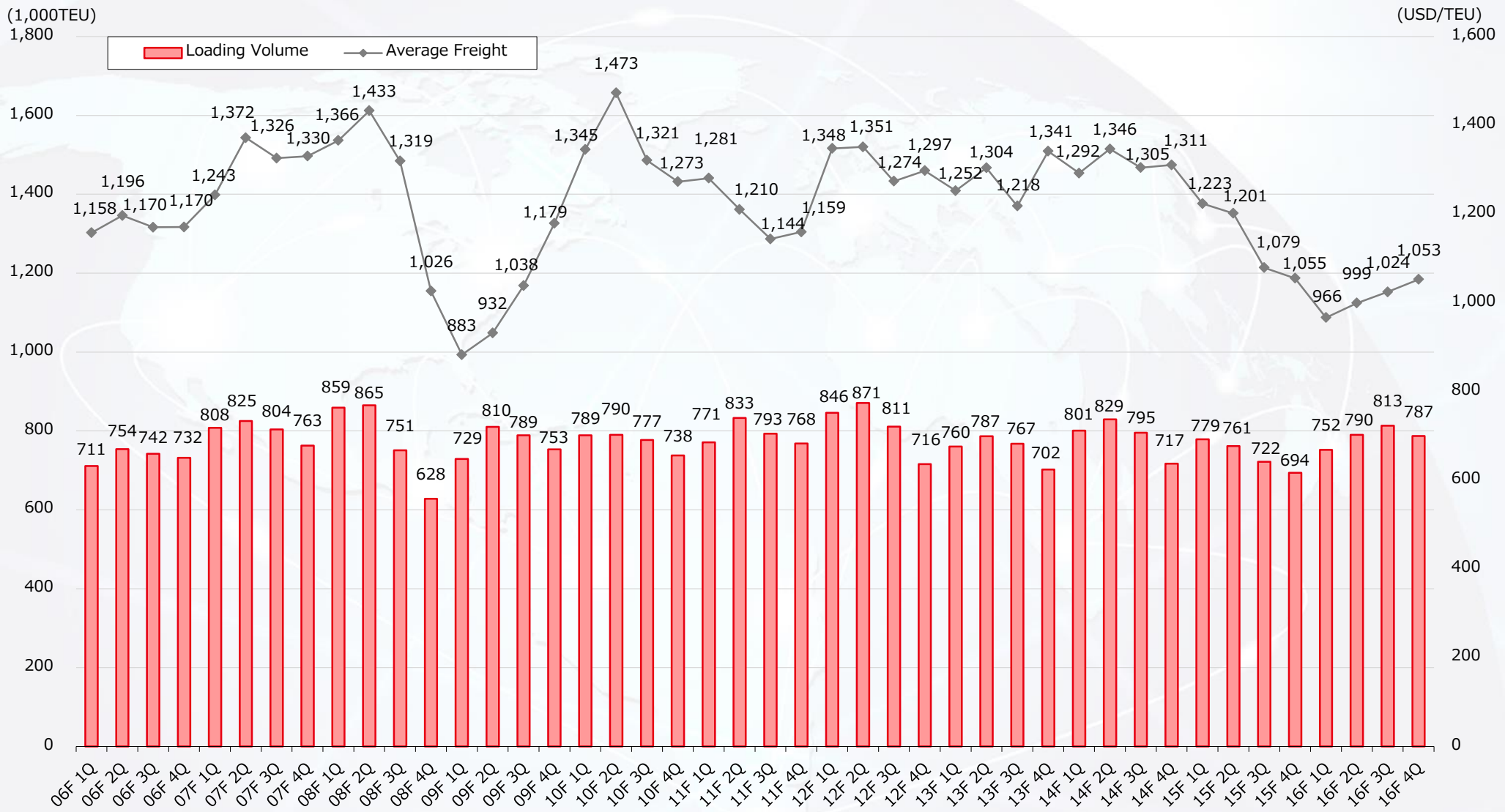
Asia / Europe		2014FY							2015FY							2016FY									
		1H			2H				FY	1H			2H				FY	1H			2H				FY
		1Q	2Q		3Q	4Q		1Q		2Q		3Q	4Q		1Q	2Q			3Q	4Q					
(W/Bound)	Capacity	134	139	273	135	129	264	538	121	124	245	125	127	251	497	114	117	231	116	113	229	460			
	Volume	127	129	256	120	110	230	486	103	103	206	101	100	200	406	100	104	204	106	109	214	418			
	Utilization(%)	94.6	92.5	93.5	89.1	84.8	87.0	90.3	85.3	82.7	84.0	80.8	78.6	79.7	81.8	87.6	88.6	88.1	91.4	95.9	93.6	90.9			
(E/Bound)	Capacity	134	139	273	135	129	264	538	121	124	245	125	127	251	497	114	117	231	116	113	229	460			
	Volume	87	93	180	91	83	174	354	85	77	162	84	80	164	326	81	79	160	82	85	167	328			
	Utilization(%)	64.7	66.7	65.7	67.2	64.4	65.8	65.8	70.1	62.3	66.1	67.7	62.8	65.2	65.7	71.5	67.1	69.3	70.9	75.3	73.1	71.2			

A-2 『Containerships』 “Volume” “Share” of Asia/North America (EB) & Asia/Europe (WB)



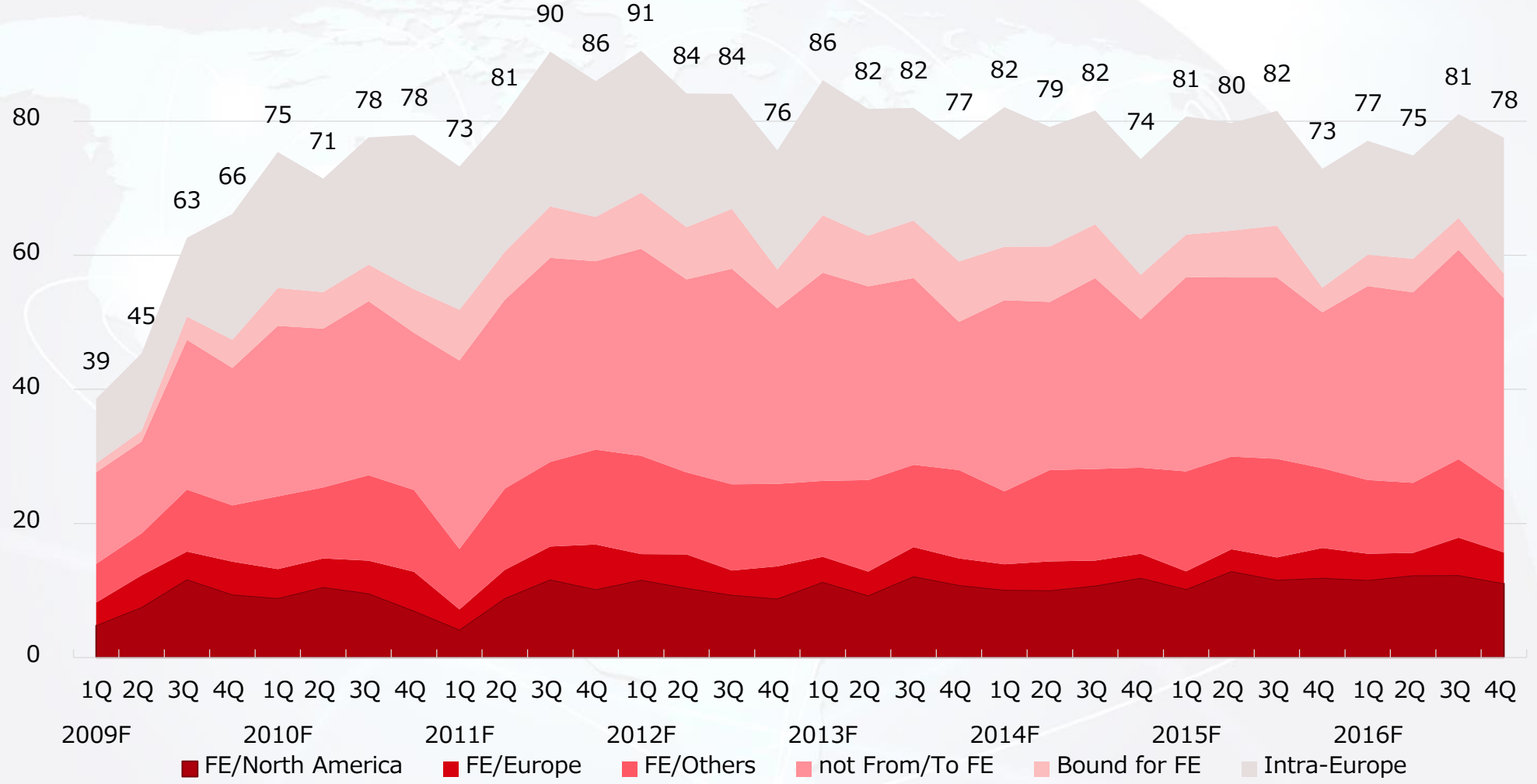
Asia/N.America (1,000TEU)	403	315	343	332	348	316	336	302	398	373	407	374	443	414	490	407	498	499
Asia/Europe (1,000TEU)	297	252	231	202	257	233	265	214	266	214	243	215	256	230	206	200	204	214
Asia/N.America Share (%)	5.7	5.4	5.7	5.4	4.8	4.8	4.6	4.5	5.0	5.2	5.1	4.9	5.1	5.1	5.2	4.9	5.2	5.5
Asia/Europe Share (%)	4.2	4.5	3.9	3.3	3.7	3.5	3.7	3.2	3.9	3.3	3.3	3.1	3.2	3.3	2.8	2.8	2.7	3.0

A-3 『Containerships』 “Average Freight” “Volume”



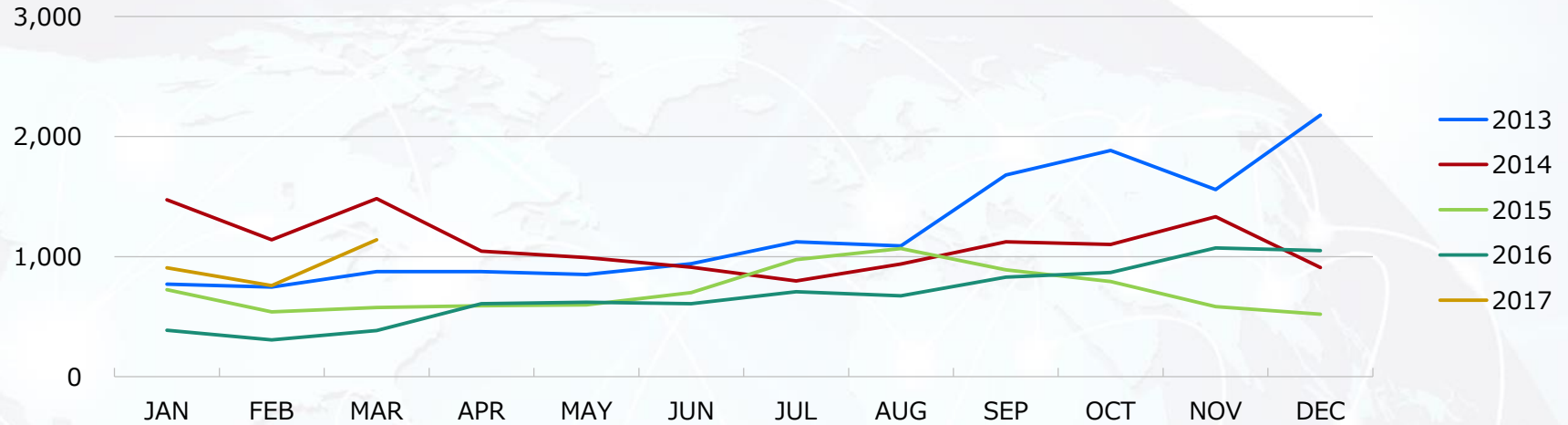
A-4 『Car Carriers』 “Volume” by Loading/Discharging Area

(10,000 Units)
100

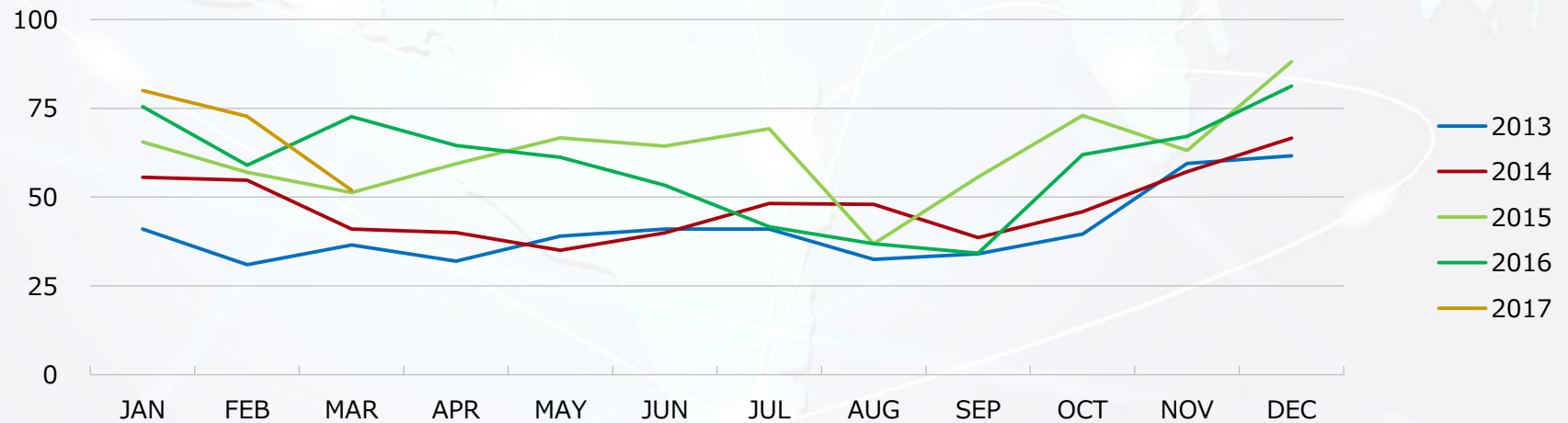


A-5 『Dry Bulk Carriers』 『Tankers』 “Baltic Dry Index” “World Scale”

Baltic Dry Index

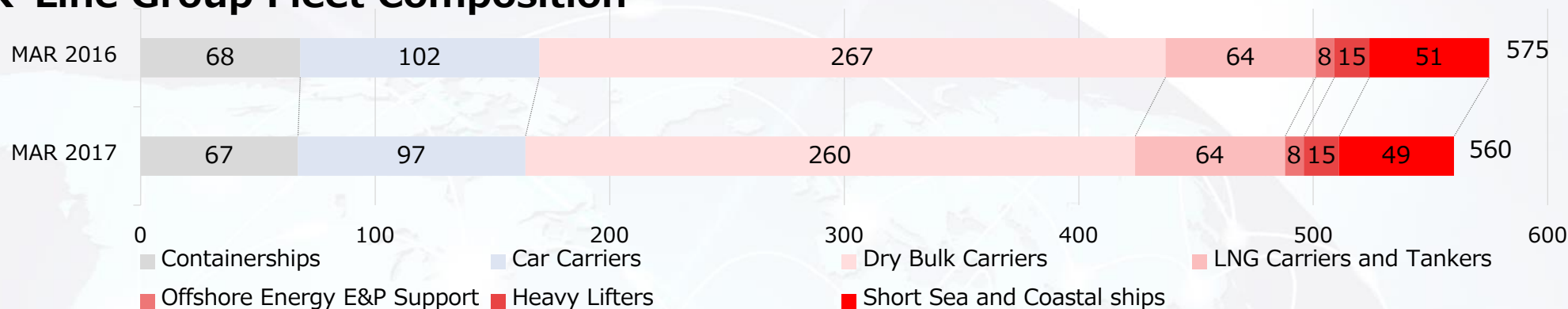


World Scale VLCC(AG/JPN)



B-1 "K"Line Group Vessels in Operation

"K"Line Group Fleet Composition



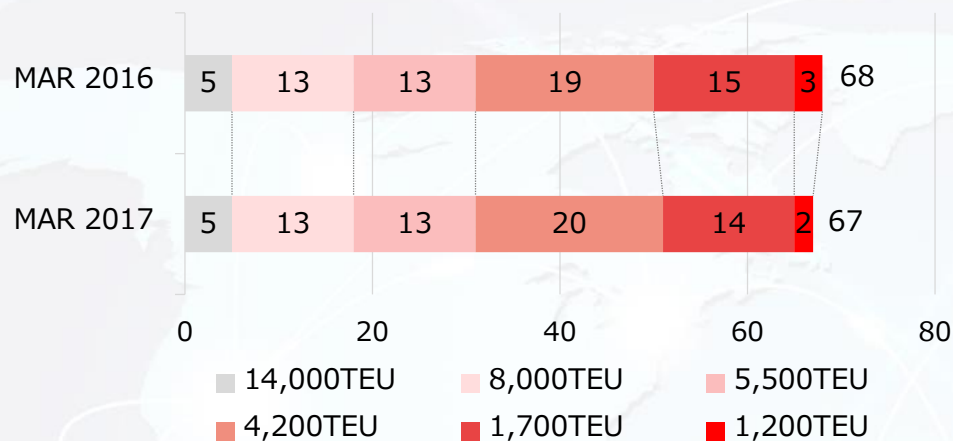
Type of Vessel	MAR 2017		MAR 2017		MAR 2017		MAR 2016	
	Owned		Chartered		Total		Total	
	No.	DWT(MT)	No.	DWT(MT)	No.	DWT(MT)	No.	DWT(MT)
Containerships	7	460,448	60	3,970,140	67	4,430,588	68	4,434,061
Car Carriers	32	480,738	65	1,046,517	97	1,527,255	102	1,614,391
Dry Bulk Carriers	63	7,354,711	197	22,340,464	260	29,695,175	267	29,226,541
LNG Carriers	41	3,432,936	1	77,163	42	3,510,099	41	3,419,771
Oil Tankers	11	1,446,119	11	1,706,659	22	3,152,778	23	3,258,643
Offshore Support Vessels	7	32,481	0	-	7	32,481	7	32,481
Drillships	1	-	0	-	1	-	1	-
Heavy Lifters	13	138,192	2	19,926	15	158,118	15	158,118
Short Sea and Coastal ships	21	218,895	28	359,197	49	578,092	51	589,057
Total	196	13,564,520	364	29,520,066	560	43,084,586	575	42,733,063

* The number of owned vessels includes co-owned vessels, and deadweight tonnage includes share of other companies' ownership in co-owned vessels.

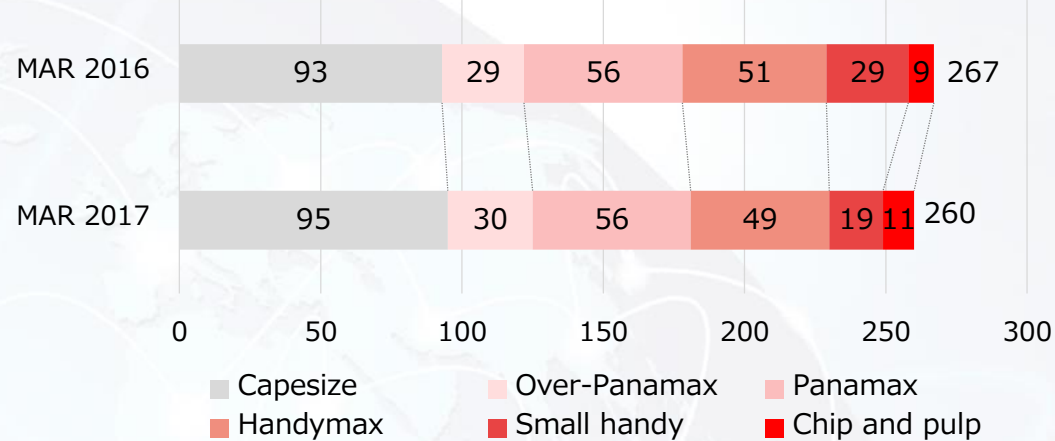
* Includes flagships and spot and/or short term activities at the end of term.

B-2 『Containerships』 『Car Carriers』 『Dry Bulk Carriers』 『LNG Carriers and Tankers』

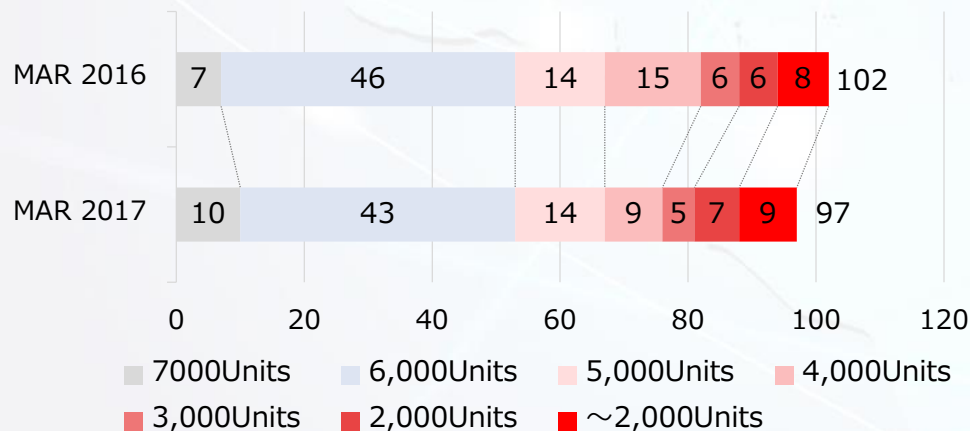
Containerships



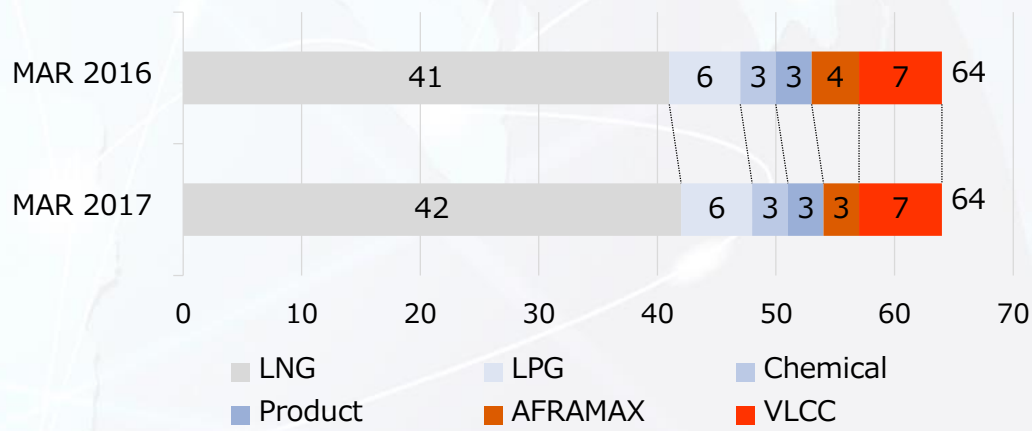
Dry Bulk Carriers



Car Carriers



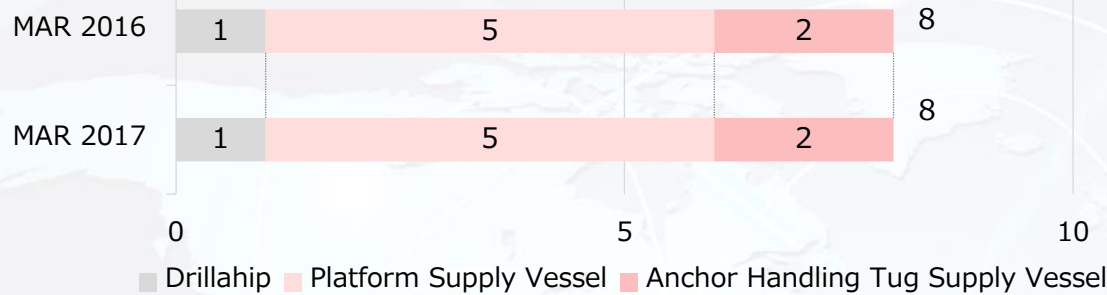
LNG Carriers and Tankers



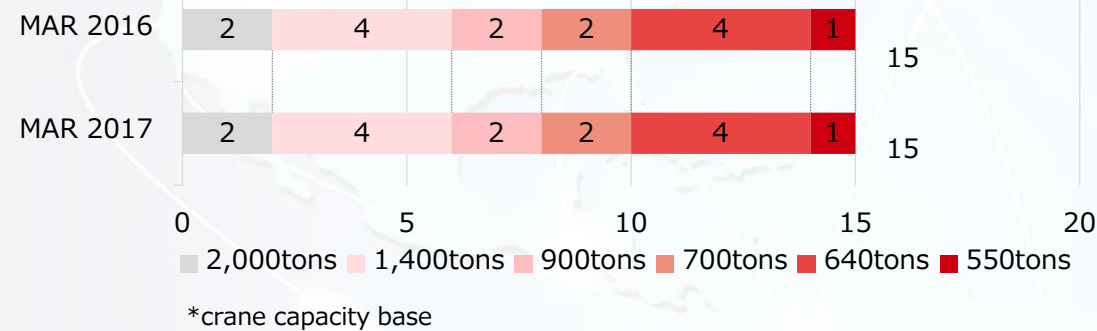
*The number of LNG Carriers includes 23 carriers owned by SPC of the projects.

B-3 『Offshore Energy E&P Support』 『Heavy Lifters』 『Short Sea/Coastal』 New building delivery schedule

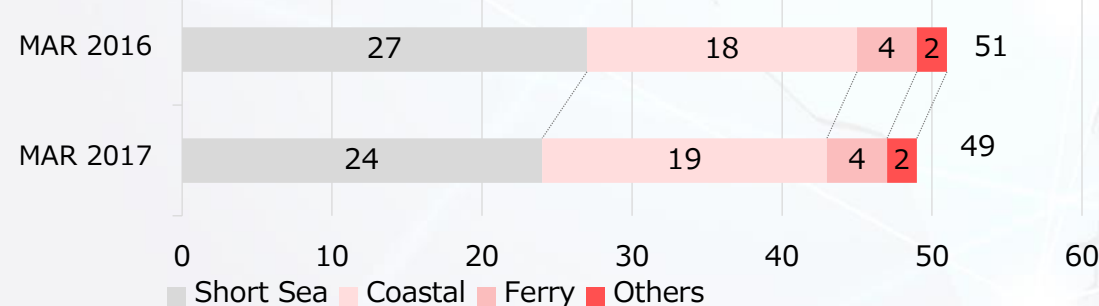
Offshore Energy E&P Support



Heavy Lifters



Short Sea / Coastal



New Building delivery schedule

	FY2016	FY2017	FY2018
Containerships	0	3	-
14,000TEU		3	
Dry Bulk Carriers	3	8	7
Capesize	1	2	4
Panamax	1	1	
Handymax		2	
Smallhandy		1	
Chip/Pulp		1	
Corona	1	1	3
Car Carriers	3	2	3
7500台	3	2	3
LNG Carriers	1	4	2
Tankers	0	2	5
VLCC		1	2
AFRAMAX			2
LPG		1	1
Offshore Energy E&P Support	0	0	0
Offshore			
Drillship			
Heavy Lifters	0	0	0
Short Sea Coastal	2	0	1
Total	9	19	18

C-1 “Non-Operating Income and Expenses” “Extraordinary Profits and Losses”

Non-Operating Income and Expense

(billion yen)

	1H	2H	FY
Financial Gain/Loss	△ 1.7	△ 2.1	△ 3.8
Equity in Earnings of Affiliated Companies	1.3	1.9	3.2
Exchange Gain/Loss	△ 8.5	4.5	△ 4.0
Others	△ 0.8	△ 0.9	△ 1.7
Consolidated Total	△ 9.7	3.4	△ 6.4

Extraordinary profits and Losses

	1H	2H	FY
Gain on Sales of Fixed Assets	△ 2.5	△ 0.7	△ 3.1
Impairment Loss	△ 2.5	△ 17.8	△ 20.4
Allowance for loss related to business restructuring	-	△ 47.9	△ 47.9
Loss on Cancellation of Chartered Vessels	△ 5.0	△ 3.0	△ 7.9
Others	0.4	0.1	0.5
Consolidated Total	△ 9.6	△ 69.3	△ 78.8

C-2 Performance per Segment

Operating Revenues

(million yen)

	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Containerships	395,460	552,810	582,398	677,428	622,962	524,082
Dry Bulk Carriers	463,507	502,571	572,686	600,687	570,151	458,984
Offshore Energy E&P Support & Heavy Lifters	-	35,712	32,818	35,317	24,656	19,420
Others	113,342	43,678	36,224	38,988	87,225	79,970
Total	972,310	1,134,771	1,224,126	1,352,421	1,304,996	1,082,457

Ordinary Income

	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
Containerships	△ 41,772	6,630	△ 142	20,623	△ 10,049	△ 31,488
Dry Bulk Carriers	△ 8,628	24,064	41,261	36,501	24,656	△ 9,476
Offshore Energy E&P Support & Heavy Lifters	-	△ 2,422	△ 4,503	△ 5,670	△ 6,553	△ 5,119
Others	6,605	6,566	2,635	3,024	1,826	2,518
Total	△ 43,795	34,839	39,252	54,477	9,879	△ 43,566
Adjustment	△ 5,160	△ 6,250	△ 6,797	△ 5,497	△ 6,541	△ 8,822
Consolidated	△ 48,955	28,589	32,455	48,981	3,338	△ 52,388

* From 2012FY, business segments have been revised.

Logistics Business: 「Other Business」 → 「Containership Business」

Energy Transportation Business Development・Offshore Support Vessels・Heavy Lifters: 「Bulk Shipping Business」 → 「Offshore Energy E&P Support & Heavy Lifters」 (New)