



FACTBOOK 2015 Value for our Next Century

Business Segment and Market DataAs of July 2015

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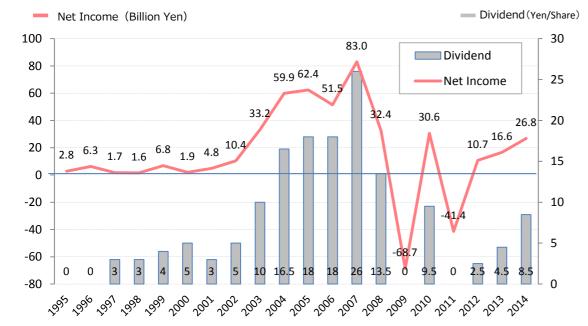
Kisen Kaisha, Ltd.

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"K" Line's first full containership "GOLDEN GATE BRIDGE"(716TEU) was completed.		
1919 Established as Kawasaki		

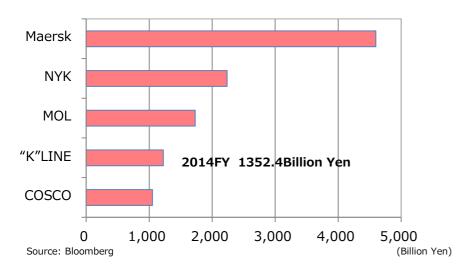
"K" LINE at a Glance

Business Performance

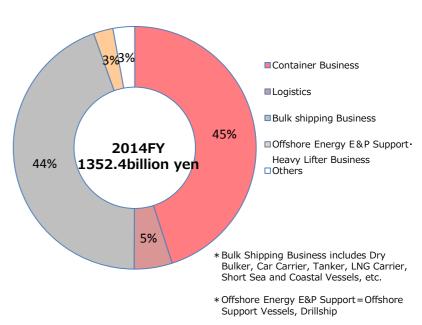




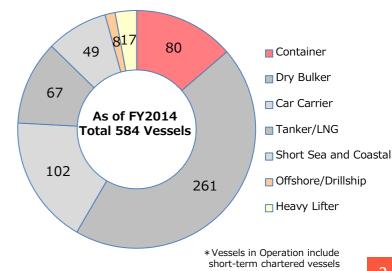
■ Annual Revenue Ranking of Listed Shipping Companies



■ "K"LINE's Operating Revenues by Segment



"K"LINE Group Vessels in Operation

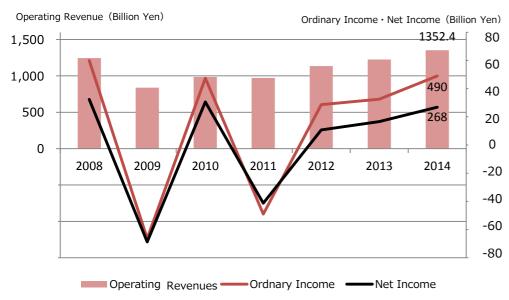


"K" LINE at a Glance **Financial Data**

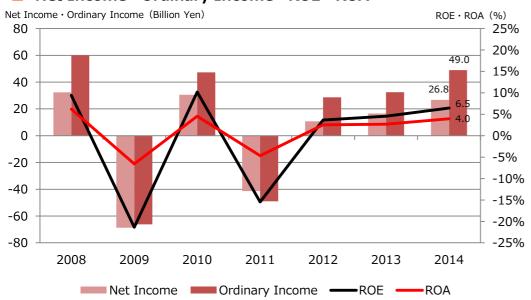
															(Million Yen)
	2000FY	2001FY	2002FY	2003FY	2004FY	2005FY	2006FY	2007FY	2008FY	2009FY	2010FY	2011FY	2012FY	2013FY	2014FY
	01/3	02/3	03/3	04/3	05/3	06/3	07/3	08/3	09/3	10/3	11/3	12/3	13/3	14/3	15/3
No. of Consolidated Subsidiaries	93	114	142	177	186	207	220	275	311	319	316	288	288	293	309
No. of Equity Method Affiliates	19	17	18	18	18	26	28	28	30	30	29	26	27	27	26
Total	112	131	160	195	204	204	248	303	341	349	345	314	315	320	335
Marine Transportation Operating Revenues	464,341	493,832	540,208	633,564	730,633	831,638	961,419	1,203,183	1,132,348	751,006	890,921	859,202	1,004,945	1,117,524	1,234,578
Other Operating Revenue	93,527	77,181	92,516	91,102	97,810	109,180	124,120	127,865	111,969	87,026	94,163	113,108	129,825	106,601	117,842
Total Operating Revenue	557,869	571,013	632,725	724,666	828,443	940,818	1,085,539	1,331,048	1,244,317	838,032	985,084	972,310	1,134,771	1,224,126	1,352,421
Marine Transportation Cost	370,014	410,022	446,189	496,401	550,443	659,447	811,439	973,758	966,226	713,084	748,012	817,051	880,475	988,033	1,074,732
Other Cost	103,351	92,740	105,816	105,151	115,656	132,356	146,408	153,259	139,119	110,938	113,984	129,811	158,743	135,202	152,861
Total Cost of Sales	473,365	502,762	552,006	601,552	666,099	791,803	957,847	1,127,017	1,105,346	824,022	861,996	946,863	1,039,218	1,123,236	1,227,593
Gross Profit on Sales	84,504	68,251	80,719	123,113	162,343	149,015	127,692	204,030	138,970	14,010	123,088	25,447	95,552	100,889	124,827
Selling, General and Administrative Expenses	48,494	49,202	51,436	52,579	54,289	61,039	66,335	74,381	67,367	66,085	64,478	66,010	80,666	72,035	76,838
Operating Income and Loss	36,009	19,048	29,282	70,534	108,053	87,976	61,356	129,648	71,603	△ 52,074	58,609	△ 40,563	14,886	28,854	47,988
Interest and Dividends Received	1,992	1,463	1,332	1,904	2,030	3,213	5,696	6,547	4,962	2,744	2,749	4,078	4,513	3,505	3,715
Equity in Earning of Affiliates	312	178	208	528	790	=	1,572	1,642	1,120	-	101	546	2,381	2,756	2,180
Other Non-Operating Income	1,164	1,680	1,118	827	1,319	2,590	1,763	2,004	1,643	2,406	1,974	1,955	20,768	9,546	5,761
Total Non-Operating Income	3,470	3,323	2,659	3,261	4,140	5,804	9,032	10,193	7,727	5,150	4,825	6,581	27,664	15,808	11,658
Interest and Discount Received	12,240	9,478	6,487	5,451	4,546	4,336	4,228	5,105	6,181	8,759	8,564	9,261	12,262	10,984	9,819
Equity in Loss of Affiliates	-	-	-	-	-	129	-	-	-	379	-	-		-	-
Other Non-Operating Expense	434	925	1,781	5,778	412	742	2,233	8,869	13,138	10,209	7,521	5,711	1,699	1,223	846
Total Non-Operating Expense	12,675	10,403	8,269	11,230	4,959	5,207	6,461	13,974	19,320	19,348	16,085	14,973	13,961	12,208	10,665
Ordinary Income and Loss	26,804	11,968	23,672	62,564	107,235	88,573	63,927	125,867	60,010	△ 66,272	47,350	△ 48,955	28,589	32,454	48,980
Extraordinary Income	2,579	14,505	4,263	1,860	1,980	8,498	14,384	11,834	6,392	17,782	7,900	15,584	16,286	8,328	28,184
Extraordinary Losses	26,776	18,226	9,255	9,398	13,704	1,793	1,959	873	20,630	47,865	5,041	15,767	12,008	13,539	28,532
Net Income Before Taxes and Other Adjustments	2,606	8,247	18,680	55,026	95,510	95,278	76,352	136,828	45,772	△ 96,355	50,209	△ 49,138	32,867	27,244	48,632
Income Taxes Current	8,626	3,985	8,662	20,103	37,420	27,126	23,006	47,579	6,997	3,846	5,297	5,123	7,585	7,244	12,798
Income Taxes for Prior Years	-	4	4	=	4	=	=	=	=	-	4	△ 1,053	4	=	-
Deferred Corporate Tax (△=Plus)	△ 8,348	△ 1,090	△ 872	857	△ 3,209	3,952	315	2,422	1,188	△ 34,132	13,002	△ 13,432	11,902	1,333	7,803
Minority Shareholder's Interests (△=Plus)	380	585	518	870	1,446	1,775	1,516	3,815	5,165	2,651	1,306	1,575	2,710	2,024	1,212
Minority Shareholder's Income/Loss (△=Plus)	-	-		=	=:	=	=	=	Ξ.	-	-	=	Η.	=	-
Foreign Currency Exchange Adjustment (△=Plus)	-		-		-		-	÷		-		-		į	-
Equity in Earnings of Affiliates (+=Plus)	=	4		=	=	=	=	=	=	=	=	=	3	=	-
Net Income and Loss	1,948	4,767	10,373	33,196	59,852	62,423	51,514	83,011	32,420	△ 68,721	30,603	△ 41,351	10,669	16,642	26,818
Total Assets	513,797	533,295	515,824	559,135	605,331	757,040	900,438	968,629	971,602	1,043,884	1,032,505	1,066,648	1,180,433	1,254,741	1,223,328
Shareholders' Equity	68,647	77,716	82,039	121,006	181,276	257,809	-	-		-	-	-		_	-
Net Assets							357,624	376,277	356,152	331,864	314,986	259,934	361,975	410,688	467,440
Shareholders' Equity of Net Assets							344,476	355,763	334,772	308,121	291,669	242,572	340,571	388,837	441,531
Average Exchange Rate	109.71	125.11	122.29	113.97	107.46	113.09	116.91	115.29	100.82	93.04	86.04	79.06	82.33	99.75	109.19
Ordinary Income on Operating Revenues	4.80%	2.10%	3.74%	8.63%	12.94%	9.41%	5.89%	9.46%	4.82%	=	4.81%	=	2.52%	2.65%	3.62%
ROE	2.73%	6.51%	12.99%	32.70%	39.60%	28.43%	17.12%	23.71%	9.39%		10.20%	_	3.13%	4.28%	6.07%
Interest Bearing Debt	331,482	335,620	306,573	281,809	239,249	278,233	326,187	329,716	439,621	516,000	483,362	592,522	629,864	643,794	536,846
Financial Account Balance	△ 10,248	△ 8,015	△ 5,155	△ 3,547	△ 2,516	△ 1,123	1,468	1,442	△ 1,219	△ 6,015	△ 5,815	△ 5,182	△ 7,749	△ 7,479	△ 6,104

I. "K" LINE at a Glance **Financial Highlights**

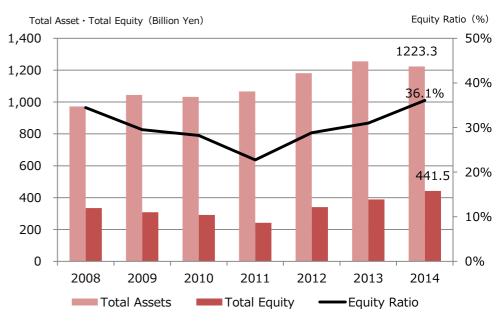
□ Operating Revenues · Ordinary Income · Net Income



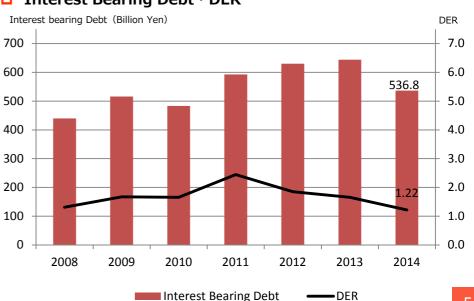
Net Income · Ordinary Income · ROE · ROA



■ Total Assets · Total Equity · Equity Ratio



Interest Bearing Debt · DER



DER

II. New Medium-Term Management Plan Targets and Steps towards FY2019 (100th anniversary)

Targets of the new medium-term management plan: Malue for our Next Century

	Result for 2014	Target for 2017	Target for 2019 100th anniversary
Operating revenue (¥ billion)	1,352	1,400	1,500
Ordinary income (¥ billion)	49	60	85
Net income (¥ billion)	27	45	more than 60
EBITDA (¥ billion)	112	130	150
ROE	6.5%	8~9%	more than 10%
Equity capital (¥ billion)	442	510	600
Equity ratio	36%	40%	40%
Interest-bearing liabilities (¥ billion)	537	460	480
DER	122%	80~90%	80%
NET DER	67%	60%	55%
Cash flows from operating activities (¥ billion)	88	98	120
Cash flows from investing activities (¥ billion)	A 5	▲ 70	▲ 80
Exchange rate	¥ 109.19	¥ 110.00	¥ 110.00
Fuel oil price (Per MT)	\$ 541	\$ 500	\$ 500

Steps towards FY2019 (100th anniversary)

Stability by improving financial strength

1st step ► Equity ratio of 40% in FY2017

► Interest-bearing liabilities reduction (The FY2017 target is ¥460 billion)

Strengthening business growth based on financial soundness

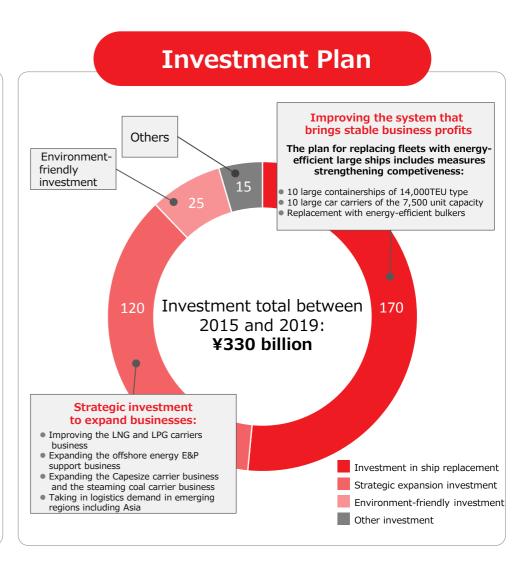
2nd step Business development under the basic policy that targets equity ratio of 40% and DER of 80%

► Strategic investment to expand in growing sectors

II. New Medium-Term Management Plan Fleet Upgrading Plan and Investment Plan

- Improving the system that brings stable business profits with increased resilience in volatile markets
- Strategic investment to expand in growing sectors

Fleet Upgrading Plan The end of Number of key fleets The end of FY2017 FY2019 **Containerships** 70 66 61 Dry bulk carriers 239 218 226 Capesize 85 Over-Panamax(Electric 69 75 coal carrier)/Panamax **Others** 64 66 64 Car carriers 96 95 98 Tanker 25 26 24 LNG carriers 43 Offshore energy E&P support vessels/ 24 26 Heavy lifter vessels **Others** 54 50 55 **Total** 526 539 564 *The number of LNG carriers includes co-owned vessels. Strategic investment targets



Containership Business Ⅲ. Business Segment Data

☐ Fleet Size of Container Operators

(as of July 2015)

				•
Ranking	Operator	TEU	Vessels	Share
1	APM-Maersk	3,075,827	615	15.7%
2	MSC	2,637,153	505	13.5%
3	CMA CGM	1,744,724	462	8.9%
4	Hapag-Lloyd	971,287	185	5.0%
5	Evergreen	943,699	203	4.8%
6	COSCO	861,242	167	4.4%
7	CSCL	701,596	139	3.6%
8	Hanjin	622,440	102	3.2%
9	MOL	598,987	111	3.1%
10	Hamburg Süd	594,235	127	3.0%
11	OOCL	592,838	110	3.0%
12	APL	560,597	92	2.9%
13	Yang Ming	514,524	100	2.6%
14	NYK	487,902	101	2.5%
15	UASC	432,393	53	2.2%
16	"K" LINE	394,736	73	2.0%
17	PIL	385,212	159	2.0%
18	H.M.M.	366,008	56	1.9%
19	Zim	335,440	76	1.7%
20	Wan Hai Lines	227,192	94	1.2%
	Others	2,550,005	2,476	
	Total	19,598,037	6,006	

<Members of each alliance>

"K"LINE, COSCO, Yang Ming, Hanjin, Evergreen CKYHE 2_M

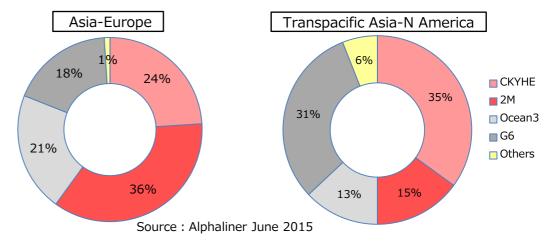
Maersk, MSC

G6 NYK, Hapag-Lloyd, OOCL, MOL, APL, H.M.M.

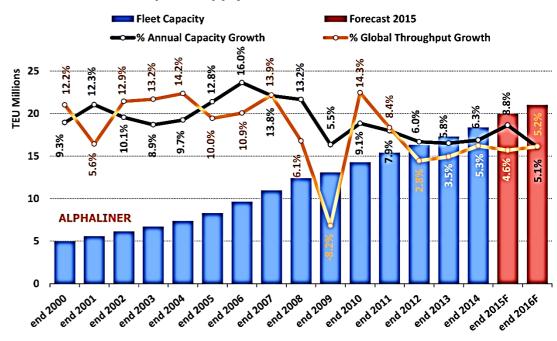
Ocean3 CMA-CGM, CSCL, UASC

Source: Alphaliner TOP 100

■ Alliance Share of Major Global Operators



Container Transport Supply and Demand

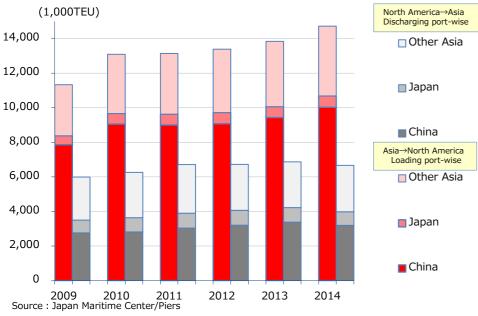


Source: Alphaliner June 2015

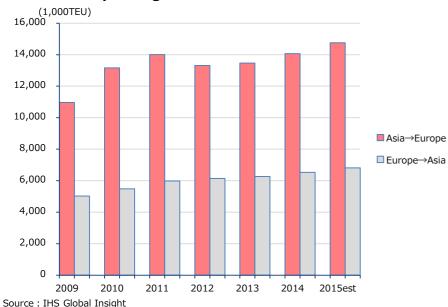
Ⅲ. Business Segment Data

Containership Business

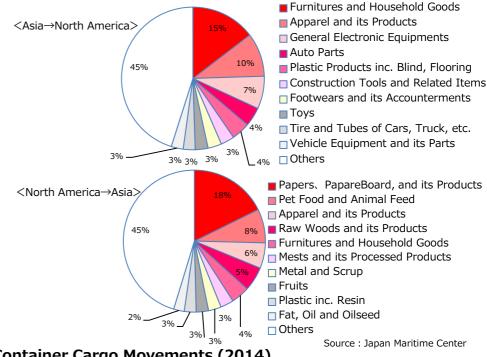




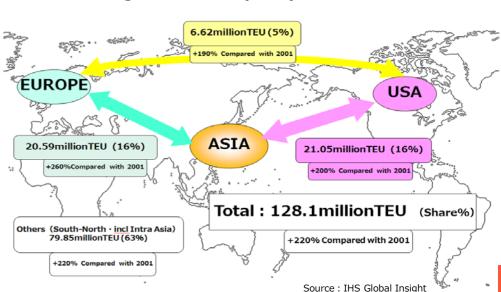
■ Asia-Europe Cargo Volume



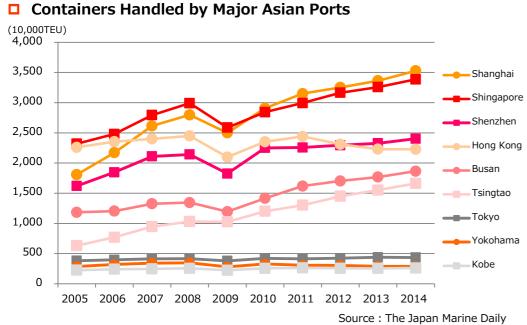




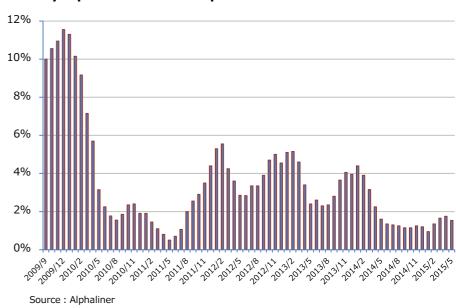
Container Cargo Movements (2014)



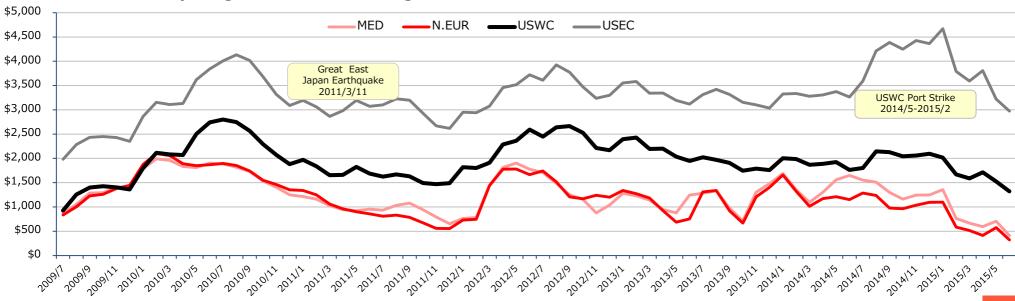
Containership Business Ⅲ. Business Segment Data



Lay-up of Containerships Worldwide



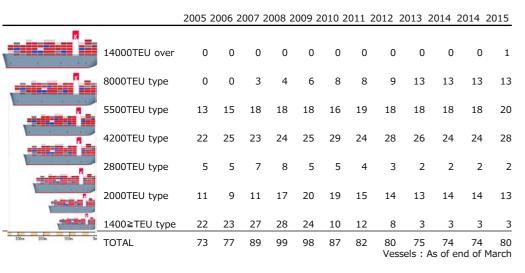




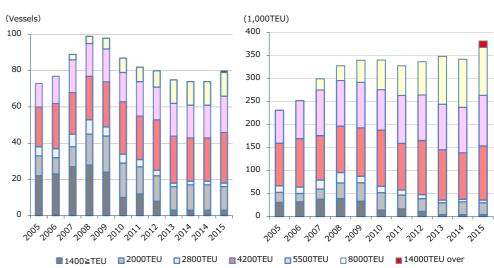
Source: Shanghai Shipping Exchange

III. Business Segment Data Containership Business

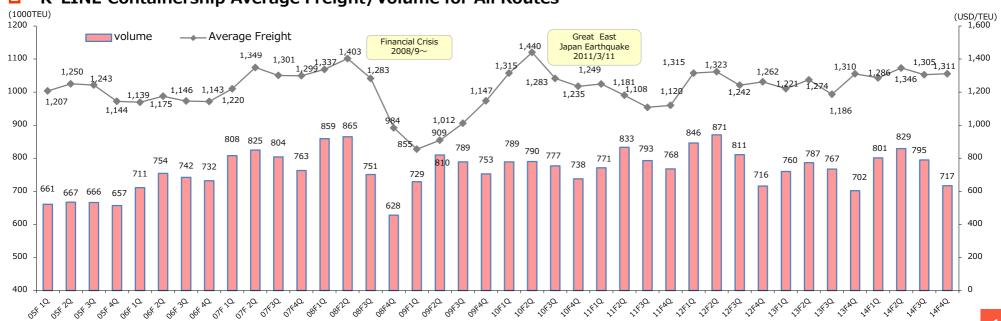
"K"LINE Containership Fleet



Transition of "K"LINE Containership Fleet Scale



"K"LINE Containership Average Freight/Volume for All Routes



Ⅲ. Business Segment Data

□ Dry Bulker (All Types) Fleet

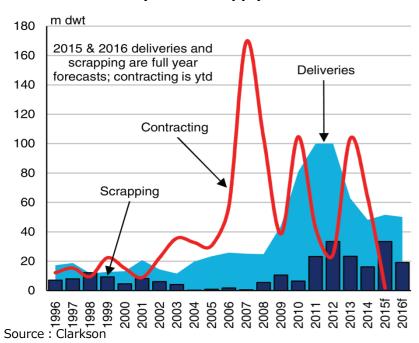
(As of March 2015)

Bulk Carrier Business

Ranking	Operator	100,000DWT	Vessels
1	NYK	222.0	235
2	COSCO Group	187.0	229
3	"K"LINE	158.6	140
4	MOL	150.0	123
5	China Shipping Group	119.3	158
6	Vale	105.5	34
7	Angelicoussis Group	84.3	49
8	Pan Ocean	80.3	65
9	Fredriksen Group	78.8	75
10	Nissen Kaiun K.K	77.3	79

Source: Clarkson

■ Transition of Dry Bulker Supply and Demand



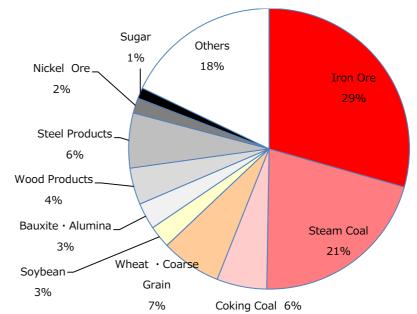
□ Cape-size Bulker Fleet

(As of March 2015)

Ranking	Operator	100,000DWT	Vessels
1	NYK	110.9	58
2	COSCO Group	97.1	44
3	"K"LINE	96.4	49
4	MOL	91.7	45
5	Vale	88.1	29
6	Berge Bulk Ltd.	79.1	31
7	Angelicoussis Group	78.6	45
8	Polaris Shipping Co	68.8	26
9	Pan Ocean	58.0	24
10	Hanjin Group	52.1	31

Source: Clarkson

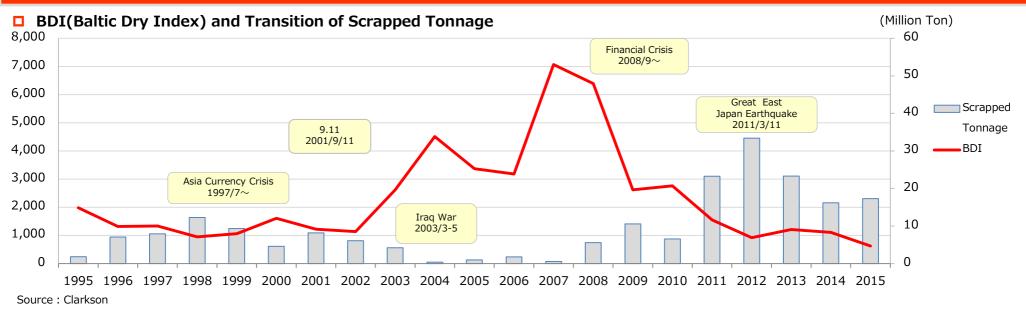
■ 2014 Global Dry Bulk Cargo (Metric Ton)



Source: Clarkson

Ⅲ. Business Segment Data

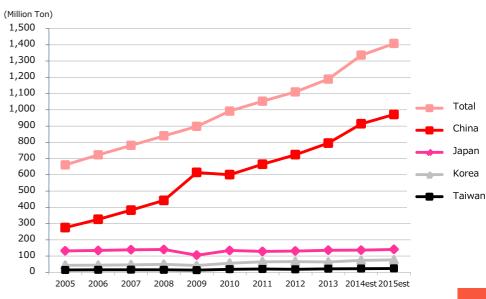
Bulk Carrier Business



■ Steel Production and Iron Ore Imports by China

(Million Ton) 1,000 900 ■ Steel Production 800 ■ Iron Ore Import 700 600 500 400 300 200 100 2010 2011 2006 2007 2008 2009 2012 2013 2014 Source: National Bureau of Statistics of China

☐ Iron Ore Imports by Major Asian Countries



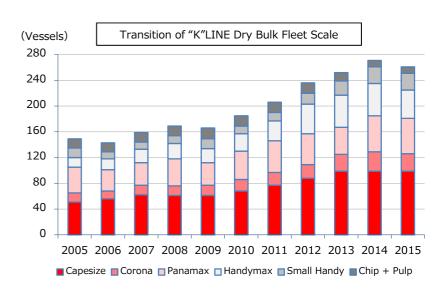
Source : Clarkson

II. Business Segment Data Bulk Carrier Business

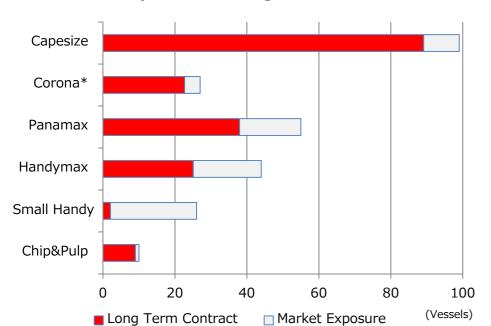
"K" LINE Dry Bulk Fleet

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Capesize	51	56	62	61	61	68	77	88	99	99	99
Corona*	14	12	15	15	16	18	20	21	26	30	27
Panamax	40	33	35	42	35	44	49	48	42	56	55
Handymax	15	17	21	24	22	27	31	46	50	50	44
Small Handy	15	11	11	12	15	12	13	17	22	26	26
Chip + Pulp	14	14	15	15	17	16	16	16	13	10	10
TOTAL	149	143	159	169	166	185	206	236	252	271	261

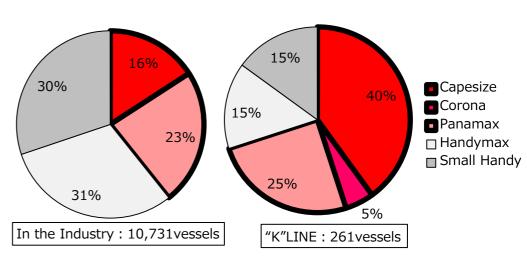
Vessels: As of end of March



■ "K" LINE's Dry Bulk Fleet Long Term Contract Plan FY2015



Dry Bulk Fleet Composition(as of the March 2015)



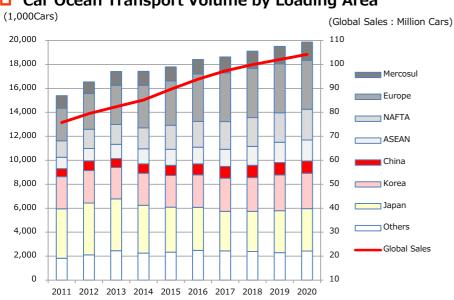
Source: Clarkson

Car Carrier Business II. Business Segment Data

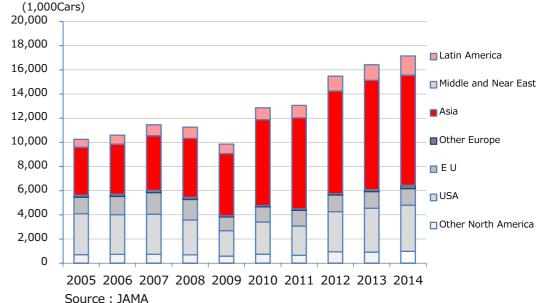
□ Car Carrier Fleet Ranking (As of January 2									
Ranking	Operator	Vessels	Share	Capacity (Unit)	Share				
1	NYK	114	15.3%	653,640	16.7%				
2	MOL	100	13.4%	574,470	14.7%				
3	"K"LINE	97	13.0%	485,078	12.4%				
4	EUKOR	81	10.9%	528,390	13.5%				
5	WWL	63	8.5%	405,790	10.4%				
6	GLOVIS	55	7.4%	324,105	8.3%				
7	HOEGH	46	6.2%	277,440	7.1%				
8	TOYOFUJI	22	3.0%	68,700	1.8%				
9	UECC	22	3.0%	56,980	1.5%				
10	ECL	12	1.6%	43,090	1.1%				
	Others	133	18%	496,027	12.7%				
	Total	745		3,913,710					

Source: Marine Trader World PCTC / PCC/RORO Fleet List 2015

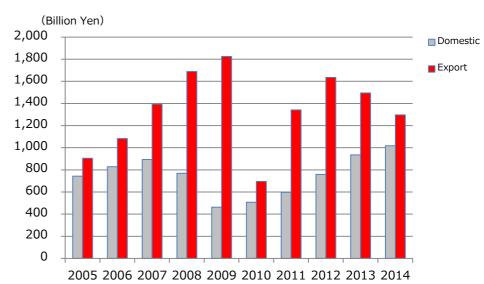
Car Ocean Transport Volume by Loading Area



Overseas Vehicle Production by Japanese Automakers

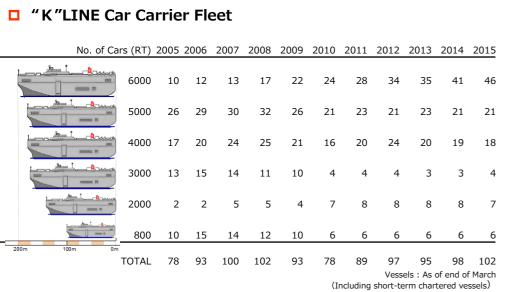


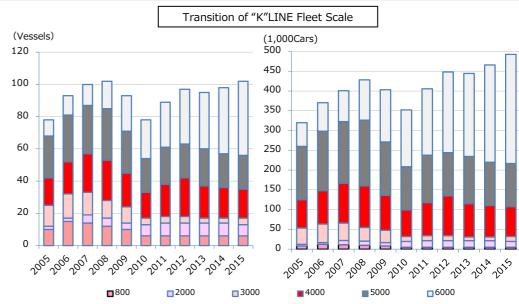
Japanese Construction Machine Sales Results



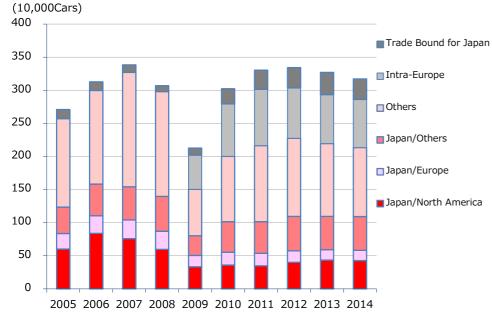
Source: Japan Construction Equipment Manufacturers Association

Car Carrier Business Ⅲ. Business Segment Data

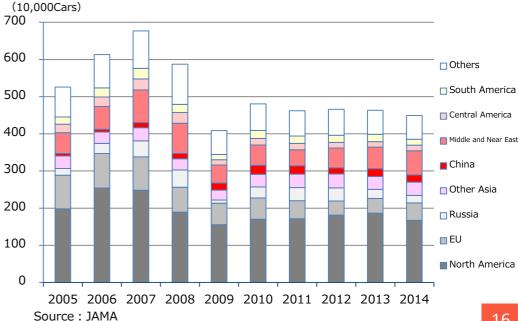




□ Cars and Trucks Transported by "K"LINE Fleet



■ Total Cars and Trucks Exported from Japan



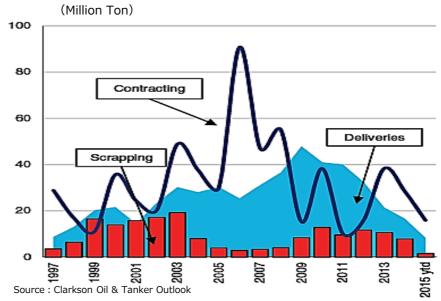
Tanker Business Ⅲ. Business Segment Data

VLCC Fleet Ranking

(As of January 2015)

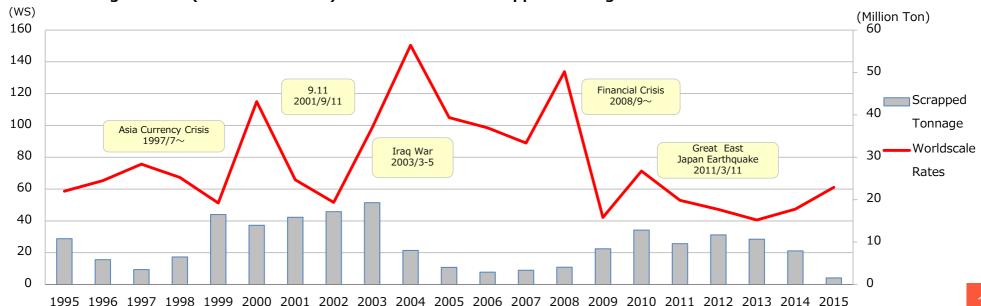
Ranking	Operator	100,000DWT	Vessels
1	NICO	114.7	37
2	MOL	98.1	32
3	China Merchants Group	97.4	32
4	Bahri	97.2	31
5	Angelicoussis Group	87.3	28
6	Euronav NV	85.2	27
7	Fredriksen Group	82.1	27
8	NYK	63.5	21
9	SK Holdings	56.8	18
10	Oman Shipping Co.	47.3	15
:			
25	"K"LINE	21.2	7

■ Tanker Delivery and Removal Progress

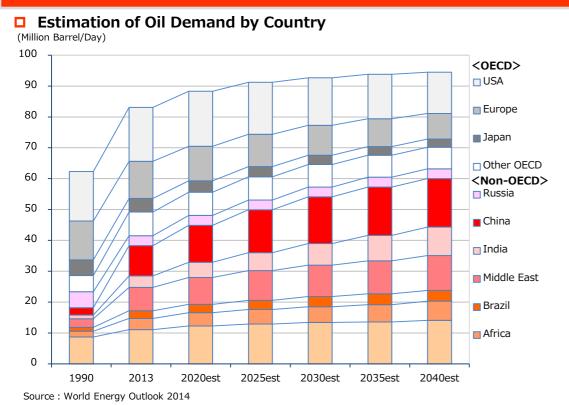


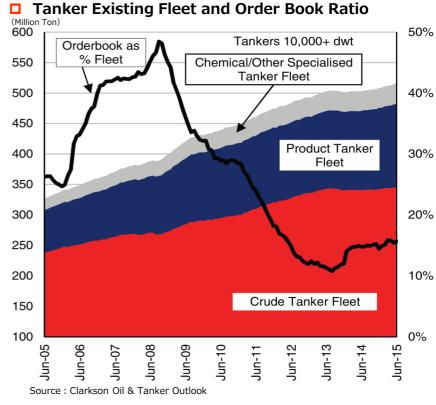
Source: Clarkson

□ Tanker Freight Index (WS: World Scale) and Transition of Scrapped Tonnage



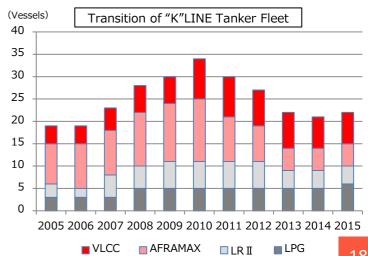
Ⅲ. Business Segment Data Tanker Business





"K"LINE Tanker Fleet

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
VLCC	4	4	5	6	6	9	9	8	8	7	7
AFRAMAX	9	10	10	12	13	14	10	8	5	5	5
LR II	3	2	5	5	6	6	6	6	4	4	4
LPG	3	3	3	5	5	5	5	5	5	5	6
TOTAL	19	19	23	28	30	34	30	27 Vesse	22 els : As o	21 of end of	22 March



LNG Carrier Business II. Business Segment Data

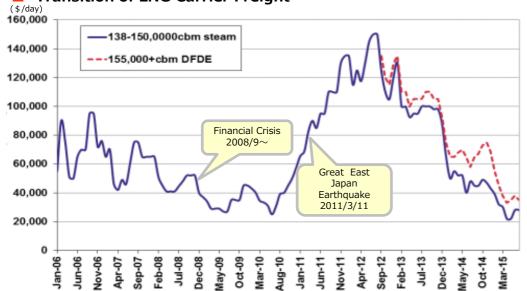
LNG Carrier Fleet Ranking(inc. co-owned)

(As of June 2015)

Ranking	Operator	Vessels
1	NYK	69
2	MOL	67
3	Nakilat	54
4	"K"LINE	43
5	Teekay	29
6	MISC	27
7	Iino	26
8	Golar	20
9	GasLog	17
10	Extmar	14

Source: "K"LINE

Transition of LNG Carrier Freight



*DFDE (Dual Fuel Diesel Electric) propulsion system is propelled by electric motors utilizing power generated by Diesel Generators being fueled by boil-off gas and/or marine diesel oil. Source: SSY LNG LADAR

LNG Carrier Supply and Demand (Vessels) 600 550 500 450 400 350 300 250 ____Demand for LNGC engaged in long term project 200 Demand for Spot LNGC The number of NBs for new project (on order) 150 The estimated number of NBs for new project 100 LNGC Supply 50 LNGC Demand

2016

2017

2018

2019

2020

Source: "K"LINE

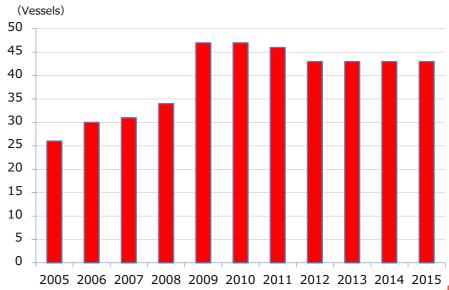
2012

2013

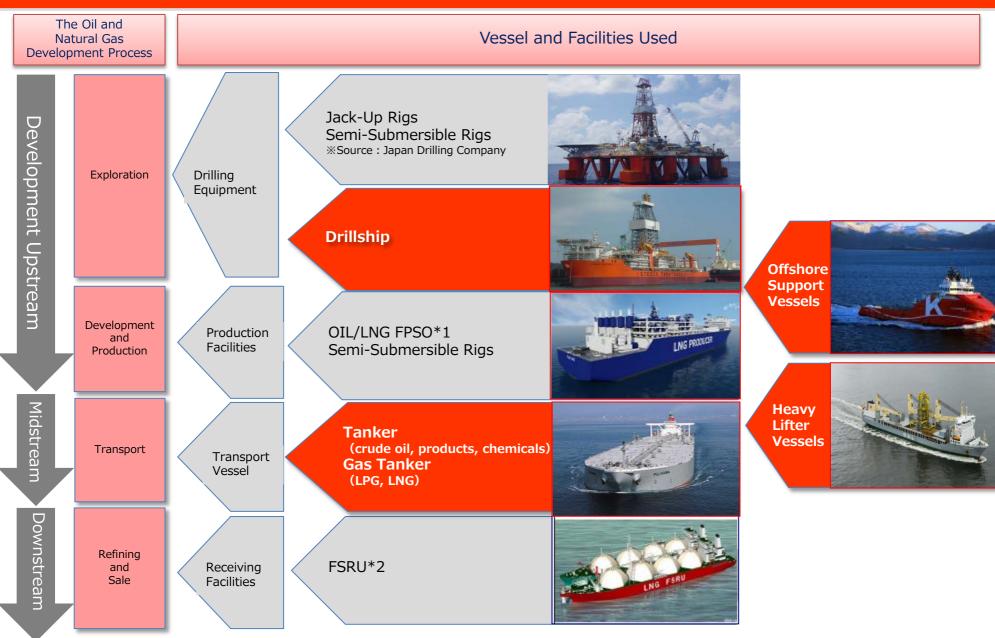
2014

"K"LINE LNG Carrier Fleet (inc. co-owned)

2015



Business Segment Offshore Energy Development · Heavy Lifter Business Ш.



^{*1.}FPSO:Floating Production Storage and Offloading System 2.FSRU: Floating Storage and Regasification Unit

II. Business Segment Data

Offshore Energy Development

Offshore Support Vessels



"K"LINE provides Offshore Support Vessels Service through its subsidiary company called K Line Offshore AS (KOAS) in Norway.

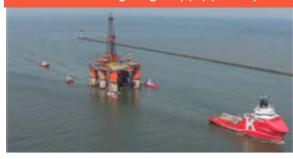
Platform Supply Vessel 5vessels

"High transport efficiency largest size PSV" PSVs are used to transport materials, equipment and fuel to offshore rig.

KOAS's PSVs have its deadweight capacity of 5,100 tons and deck area of 1,100 square meters. They are categorized largest size PSVs on the market.(1.5 times larger than general size)

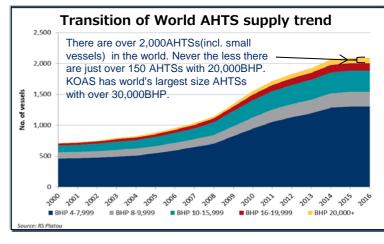
Transition of World PSV supply trend There are about 400 out of 1.600 all over the 1,600 world of the largest PSVs with deck area of over 900 square meters. KOAS's PSVs are the 1,400 world's largest with deck area of 1,100 square 1.000 ₽

Anchor Handling Tug Supply(AHTS)



Anchor Handling Tug Supply 2vessels

"AHTS with the world's largest horsepower" AHTSs are engaged in supporting for offshore drilling rigs when they are moving locations, such as raising anchors with a motor power. KOAS's AHTSs have their length 95 meters, width 24 meters and 34,000BHP at the same level as VLCCs. KOAS's market share of largest AHTS over BHP30,000 is approx. 33%.



Mobile Offshore Drilling Unit



Vessel Specification

■"ETESCO TAKATSUGU J"

Builder: Sumsung Heavy

Industries Co. Ltd.

Delivery: December 2011

•Length overall: 228 m

■Breadth: 42 m

Displacement tonnage: 90,600 t

In 2009 "K"Line participates in ETESCO project for ultra-deepwater drillship with NYK, Mitsui Co. and Japan Drilling.

- ★This ship has been under charter to Petrobras since April 2012. The first well will be drilled in the Franco SW block in water approximately 2,000 meters deep about 200 kilometers off Rio de Janeiro. The area is located in pre-salt fields in which Petrobras holds an interest.
- ★It is capable of drilling in water depths of 10,000feet(3,000meters) and down to 30,000feet(9,000meters).

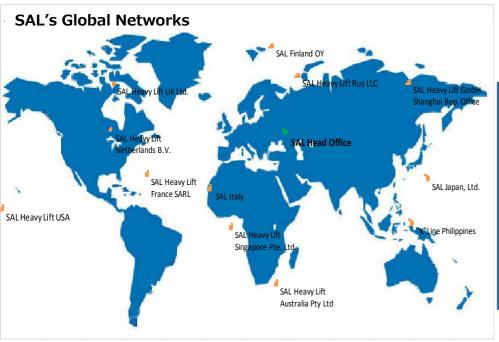
II. Business Segment Data Heavy Lifter Business

□ Heavy Lifter Fleet (500 ton ≥)

(as of June 2015)

Ranking	Carrier	Country	500-1000 ton	1000- 2000 ton	≧2000 ton	Total
1	BBC	Germany	42	0	0	42
2	SAL("K" LINE)	Germany	10	4	2	16
3	Intermarine	USA	16	0	0	16
4	Big Lift	Netherland	12	3	0	15
5	AAL	Singapore	14	0	0	14
6	Jumbo	Netherland	8	4	1	13
7	COSCOL	China	12	0	0	12
8	Hansa Heavy Lift	Germany	5	5	0	10
9	Rickmers	Germany	10	0	0	10
10	Combi Lift	Denmark	8	0	0	8
	Others		29	0	0	29
Total			166	16	3	185

Source: "K"LINE





Project cargo: Drill equipment used **GOLIAT Project**



Project cargo: Assembled modules of LNG plant



Loading operation of large reactor for oil refinery



Shiploader: Port facilities used for loading dry bulk cargo as Iron ore

Business Environment

We anticipate firm cargo movements as a result of movement of infrastructure related cargo, centered in Africa and Australia, as well as active investment in offshore oil and gas fields development and wind power generations systems in response to persistently high crude oil prices.

Business History

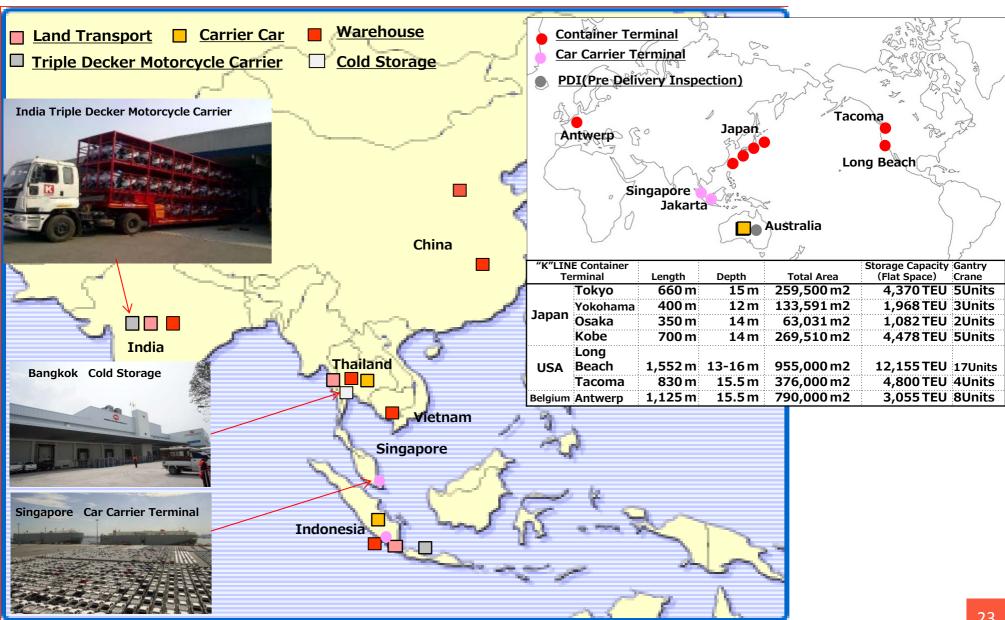
"K"LINE re-entered heavy lift transportation business in 2007 and acquired balanced 50% share of SAL Group in 2011, headquartered in Germany, which means "K"LINE became 100% owner of SAL Group. We developed the heavy lifter service as a core business.

Operating Fleet

The SAL Group operates a fleet of 16 heavy lifters with lifters with lifting capacity ranging from 600 to 2,000 tons. The SVENJA and LONE, two heavy lifters owned by the SAL GROUP equipment with the Dynamic Positioning System(DPS), will meet needs for the transport of oil and gas development facilities and offshore-related facilities, which require advanced transport techniques.

II. Business Segment Data Logistics and Terminal Business

□ Local Community-based Total Logistics Business ~Combination of know-how which satisfy customer and "K"LINE Global Network~



IV. Other Corporate Information Environmental Conservation

"K"LINE Group CSR fundamental policy – [Managing the Impact of Business Activities] [Creating New Values]

Approach to Environmental Conservation Environmental Vision 2050

Navigating for Sustainability Leading to a Brighter Future Continue avoiding serious marine accidents and be the industry's leader in protection of the ecosystem

Replacing majority of energy currently consumed with new energy sources

Reducing CO₂ emissions by half

Zero emissions

Continuing to avoid causing serious marine accidents

Introducing LNG-fueled carriers

2019 (interim milestone) Reducing CO₂ emissions by 10% from 2011 level

Building and implementing environmental flagships

Prevent marine pollution and protect the ecosystem

Diversify energy sources Towards change the risk to chance

Suppress greenhouse gas emissions

Reduce air pollution to as close to zero as possible

Environmental Conservation – **Environmental Vision 2050**

As a world-leading marine transport operator, "K" LINE has formulated our Environmental Vision for 2050, passing down a sustainable society and this blue and beautiful ocean to the next generation, and we have identified the 4 priority issues setting our goals toward 2050 and a milestone to be reached by 2019, the year marking the 100th anniversary of our foundation.

IV. Other Corporate Information

Risk Management

Risk Management System



■ Safety in Navigation and Cargo Operation



Maintaining the world-leading safe operation

Safe and reliable services form the foundation of the "K" LINE Group's existence. The "K" LINE group is committed to establishing, executing, and maintaining a sound system of safety management so that the Group can thoroughly implement safety in navigation and cargo operation as a fundamental of its service, as well as continue to prevent serious accidents as it has been successful doing over many years.

Compliance **Promotion of Compliance**

We have made every effort to strengthen our compliance through the following activities,

- · We have installed the Compliance Committee chaired by the president that discusses strategies and countermeasures to ensure compliance is maintained throughout the entire group.
- · We have introduced a whistle-blowing system called the "Hot Line System."
- · We have installed a dedicated division (Corporate Legal Risk & Compliance Group) to enhance awareness on compliance to executives and regular employees through training courses and other activities.
- · We also appointed the Chief Compliance Officer (CCO) as an individual with the ultimate responsibility for compliance in April, 2015.
- Especially for compliance with the competition law, we have strengthened monitoring and supervising through the various ways such as appointing the Group Leader in each division as the member of the Fair Trade Promotion Committee, setting up a meeting with the above dedicated division and implementing an audit to sales division.

Compliance Committee

If an alleged compliance violation has occurred, not only in our company but also in the "K" Line Group, the issue is referred to the Compliance Committee. Under the "Rules on Operation of Compliance Committee", the Compliance Committee conducts an investigation and then issues instructions to correct or cease the violation.

IV. Other Corporate Information

Corporate Governance

Corporate Governance

Corporate Governance Structure

The Board of Directors and Audit & Supervisory Board are in charge of building, managing and monitoring the Company's corporate governance structure, while committees and other organs work to enhance the structure.

Board of Directors

The Board of Directors is an organ of the Company that meets at least once a month and determines fundamental management policies, matters required by laws and regulations, and other important management-related matters, as well as supervising the execution of duties by the Directors. Two of the nine Directors are Outside Directors. The Audit & Supervisory Board Members also attend the Board of Directors' Meetings.

Audit & Supervisory Board

The Audit & Supervisory Board formulates and implements audit policies and plans, and undertakes to conduct efficient, expeditious auditing. Three of the four members of the Audit & Supervisory Board are outside members. As an independent organ, the Audit & Supervisory Board supervises the execution of duties by the Directors through attendance at meetings of the Board of Directors and other important meetings and the inspection of important decision-making documents. "K" LINE assigns dedicated staff as assistants to the Audit & Supervisory Board Members.

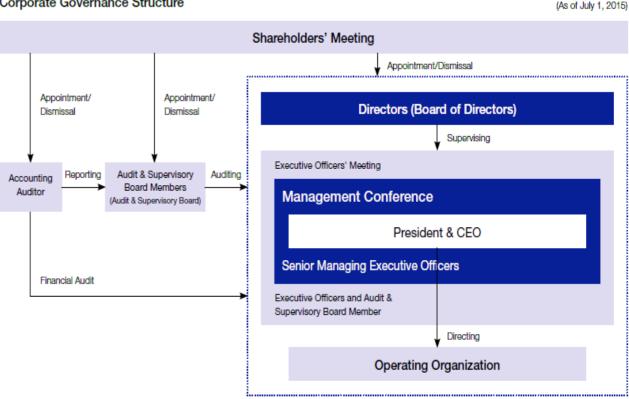
Executive Officers' Meetings

Executive Officers' Meetings are attended by all the Executive Officers, including those concurrently serving as Directors, and Audit & Supervisory Board Members to help the President & CEO make decisions through frank discussions. These meetings are held twice a month, in principle.

Management Conferences

The Management Conferences serve as a forum for the exchange of opinions and are attended by the President & CEO, Senior Managing Executive Officers, and other involved parties for discussions on specific agenda items. A Management Conference is held every week, in principle, to further enhance transparency and promptness in management decision making and direction setting.

Corporate Governance Structure



Business Segment Data Other Corporate Information

IV. Other Corporate Information Outline of the Company / Stock Information

Outline of the Company / Stock Information

Outline of the Company (As of March 31, 2015)

Name Kawasaki Kisen Kaisha, Ltd.("K" LINE)

Established April 5, 1919

Paid-in ¥75,457.64million

President Eizo Murakami (Appointed on April 1, 2015)

Employee Total 676

On-land Duty 504/At-sea Duty 172

Business Line Marine transportation, Land transportation,

Air transportation, Thorough transportation involving marine, land and air transportation,

Harbor transportation, etc.

Office

Iino Building, 1-1, Uchisaiwaicho Head Office

2-chome, Chiyoda-ku, Tokyo 100-8540

Japan

Phone: (+81) 3-3595-5000

Registered Shinko Building, 8 Kaigandori, Chuo-ku,

Head Office Kobe 650-0024, Japan

Branches Nagoya, Kansai

Overseas Office Manila, Yangon, Dubai

Overseas Agents

Korea, Hong Kong, China, Taiwan, Thailand Philippines, Singapore, Malaysia, Indonesia

Vietnam, India, Australia, U.K., Germany,

France, Netherlands, Belgium, Italy,

Finland, Denmark, Norway, Sweden, Spain

Portugal, Turkey, Canada, U.S.A., Mexico,

Chile, Peru, Brazil, South Africa, etc.

Affiliated 28(Domestic), 307(Overseas)

Companies

Stock Information (As of March 31, 2015)

Authorized 2,000,000,000 shares of common stock **Issued** 939,382,298 shares of common stock

Number of 40,164

Shareholders

Shareholder Sumitomo Mitsui Trust Bank, Limited Registry

4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo **Administrator**

Listing of Shares Tokyo, Nagoya and Fukuoka

Principal Shareholders

Shareholders	Number of Share Held (thousands)	Percentage of Shares Held (%)
The Master Trust Bank of Japan, Ltd.(trust account)	56,463	6.01
Japan Trustee Service Bank, Ltd. (trust account)	47,807	5.08
NORTHERN TRUST CO.(AVFC) RE 15PCT TREATY ACCOUNT	39,054	4.15
MSCO CUSTOMER SECURITIES	35,394	3.76
Trust & Custody Services Bank, Ltd. (Kawasaki Heavy Industries, Ltd. retirement benefit trust account re-entrusted by Mizuho Trust & Banking Co., Ltd.)	32,923	3.5
JFE Steel Corporation	28,174	2.99
Sompo Japan Insurance Inc.	19,107	2.03
Mizuho Bank, Ltd.	18,688	1.98
Japan Trustee Service Bank, Ltd. (trust account 9)	15,597	1.66
Tokio Marine & Nichido Fire Insurance	14,010	1.49

"K"LINE's Rating (as of July 2015)

R&I	JCR	Moody's
I BBB(Stable) I	BBB+(Stable)	Ba2(Stable)

Evaluation of Stakeholders

MEMBER OF Dow Jones Sustainability Indices In Collaboration with RobecoSAM (











IINO BUILDING,1-1, Uchisaiwaicho 2-chome, Chiyoda-ku TOKYO 100-8540, JAPAN KAWASAKI KISEN KAISHA, LTD. IR&PR GROUP INVESTER RELATIONS DIVISION TEL (+81)-(0)3-3595-5000 URL: http://www.kline.co.jp/en/

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[Forward-Looking Statements]

This FACTBOOK contains forward-looking statements concerning future plans and forecast, these statements are based on information currently available. Furthermore, KLINE therefore cautions readers that actual results may differ materially from economic conditions, supply and demand in the shipping industry, price of bunker, foreign currency exchange rates.