

### Car Carrier Fleet Ranking

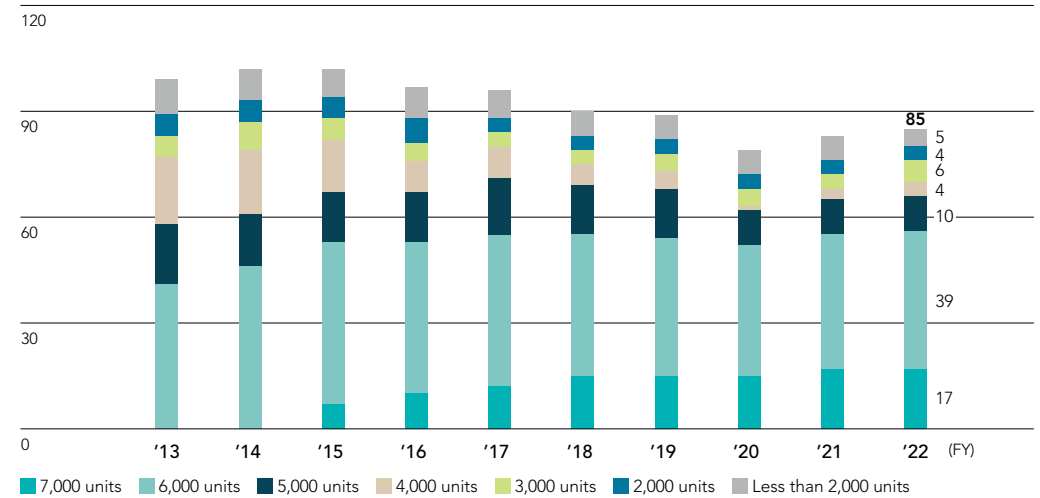
(as of April 2023)

Ranking	Operator	Vessels	Share of vessels	Capacity (units)	Share of capacity
1	WWO AS	115	16.9%	776,556	19.2%
2	NYK	104	15.2%	638,106	15.8%
3	MOL	88	12.9%	525,859	13.0%
4	"K" LINE	77	11.3%	462,087	11.4%
5	GLOVIS	75	11.0%	490,630	12.2%
6	Grimaldi	53	7.8%	255,692	6.3%
7	HOEGH	36	5.3%	248,515	6.2%
8	TOYOFUJI	16	2.3%	70,000	1.7%
9	ZIM	14	2.1%	70,070	1.7%
	Others	104	15.2%	500,428	12.4%
	Total	682	100.0%	4,037,943	100.0%

Based on Hoesung Shipping "AS Year Report"

### "K" LINE Car Carrier Fleet

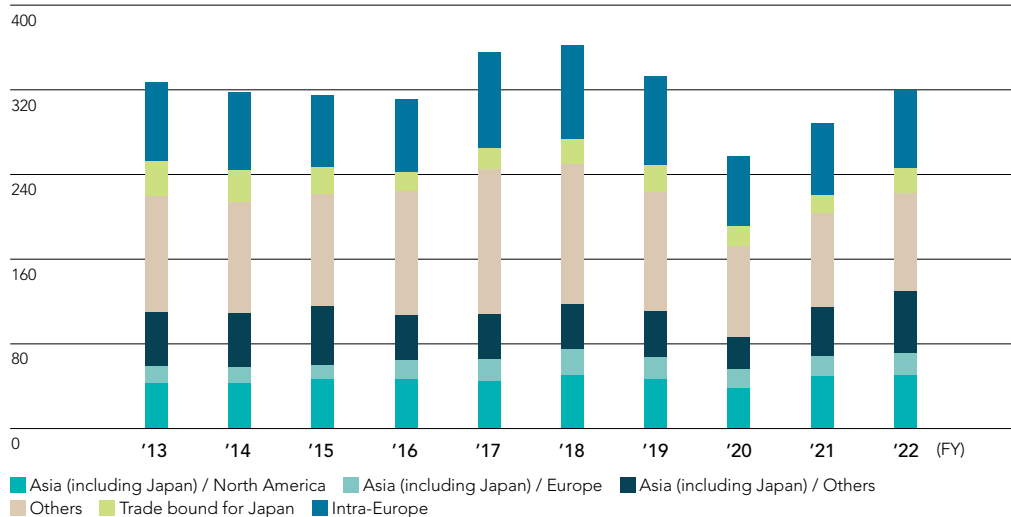
(Vessels)



Note: Includes short-term chartered vessels and Group company-operated vessels

### Cars and Trucks Transported by "K" LINE

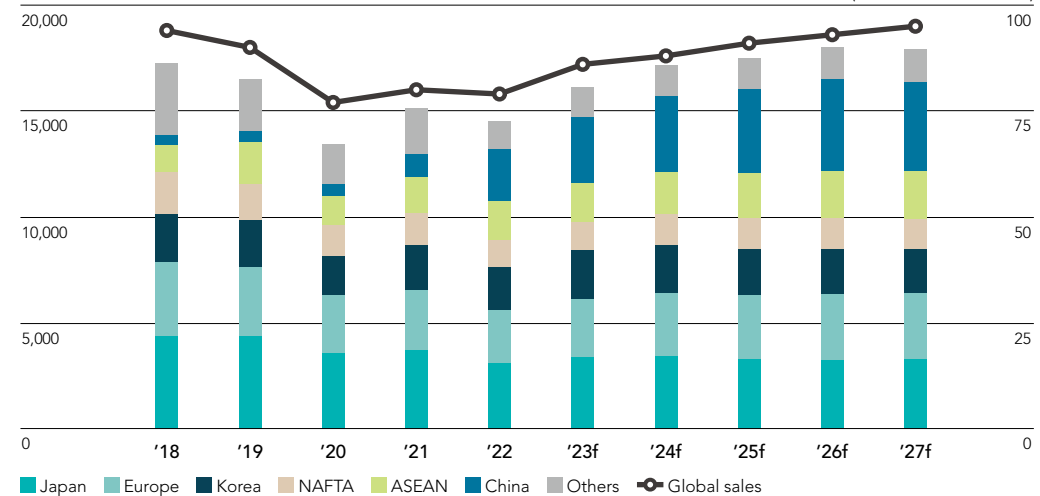
(10,000 cars)



### Worldwide Car Ocean Transportation Volume

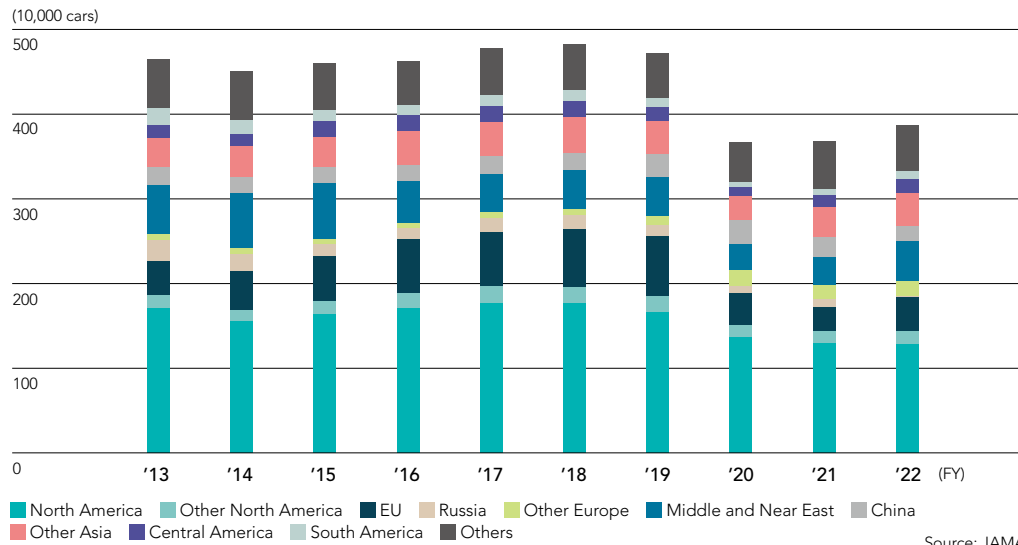
(1,000 cars)

(Global sales: million cars)

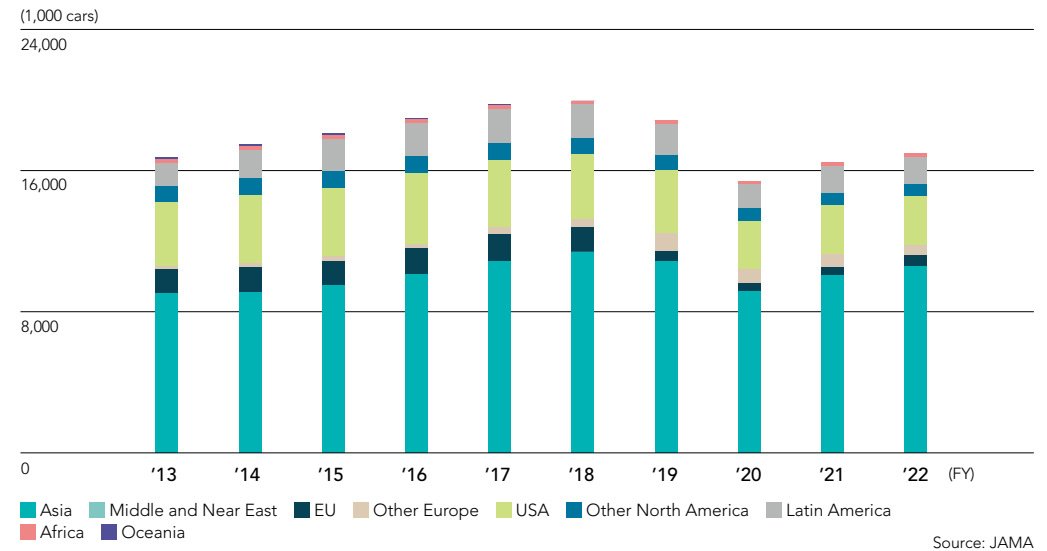


Based on S&P Global Mobility (January 2024)

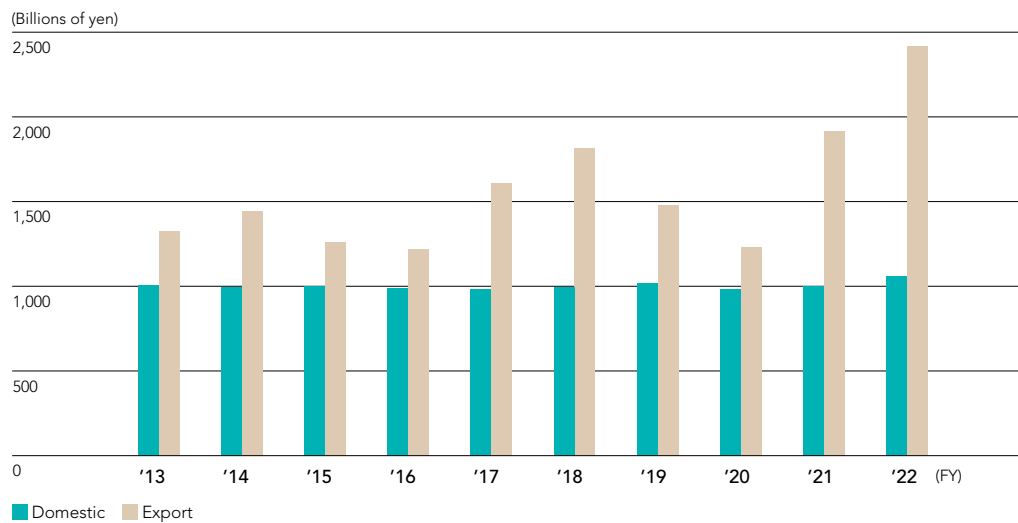
### Total Cars and Trucks Exported from Japan



### Japanese Automakers' Overseas Vehicle Production

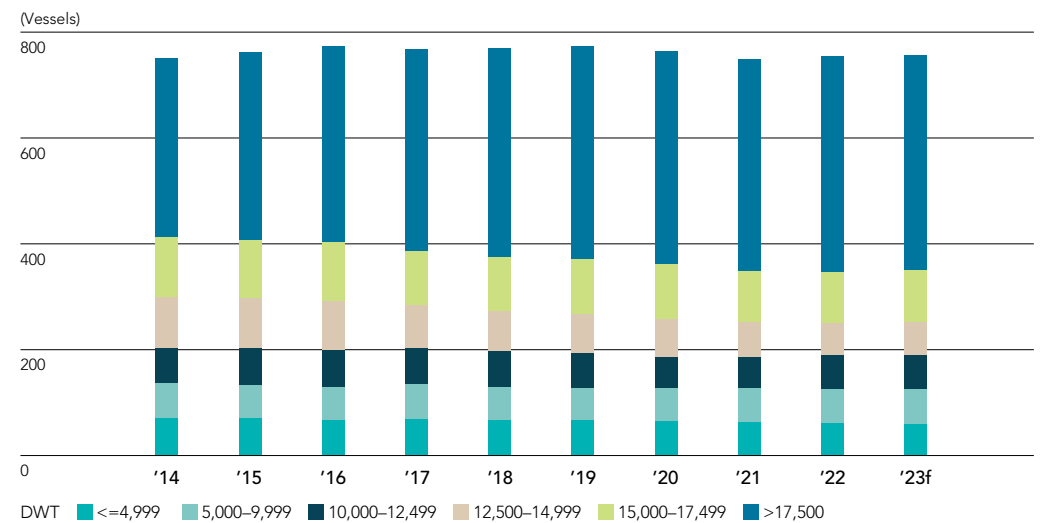


### Japanese Construction Machine Sales Results



### Pure Car Carrier Fleet Development

(as of January 2023)



### The Group's Locally Oriented Comprehensive Logistics Services in Asia



**India:**  
Land transport / Warehousing business / NVOCC business



**China:**  
Warehousing business / NVOCC business



**Thailand:**  
Complete built-up car transport service / Land transport / Warehousing business / Cold storage business / NVOCC business



**Indonesia:**  
Complete built-up car transport service / Two-wheeler transport service / Land transport / Warehousing business / NVOCC business

### "K" LINE's Automotive Logistics Business (11 locations in 11 countries)



**Vietnam:**  
PDI / Cold storage business / NVOCC business



**Australia:**  
Complete built-up car transport service / PDI / NVOCC business

- Complete built-up car transport service
- Two-wheeler transport service
- Pre-delivery inspection (PDI)
- Land transport (container transport service / truck transport service)
- Warehousing business
- Cold storage business
- ◆ NVOCC business
- ▲ In-house logistics

Fleet Size of Containership Operators (as of December 2023)

Ranking	Operator	TEU	Vessels	Share
1	MSC	5,506,913	792	19.8%
2	APM-Maersk	4,152,375	684	14.9%
3	CMA CGM Group	3,542,748	619	12.7%
4	COSCO Group	3,051,113	491	11.0%
5	Hapag-Lloyd	1,968,136	266	7.1%
6	ONE	1,731,270	228	6.2%
7	Evergreen	1,642,979	210	5.9%
8	HMM	783,732	70	2.8%
9	Yang Ming	707,423	94	2.5%
10	ZIM	585,010	121	2.1%
11	Wan Hai Lines	470,177	119	1.7%
12	PIL	298,653	91	1.1%
	Others	3,417,528	2,156	12.3%
	Total	27,858,057	5,941	100.0%

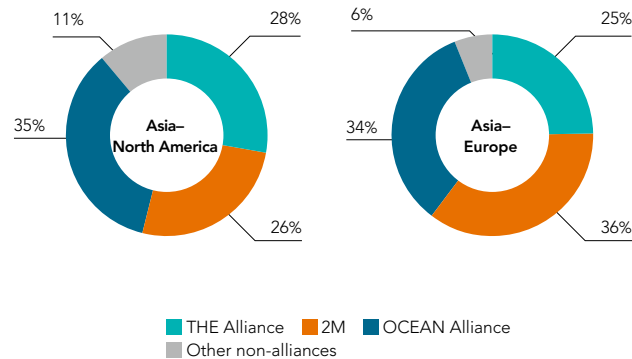
Members of each alliance

- THE Alliance: ONE, Hapag-Lloyd, Yang Ming, HMM
- OCEAN Alliance: COSCO Group, CMA CGM Group, Evergreen
- 2M: APM-Maersk, MSC

Based on Alphaliner

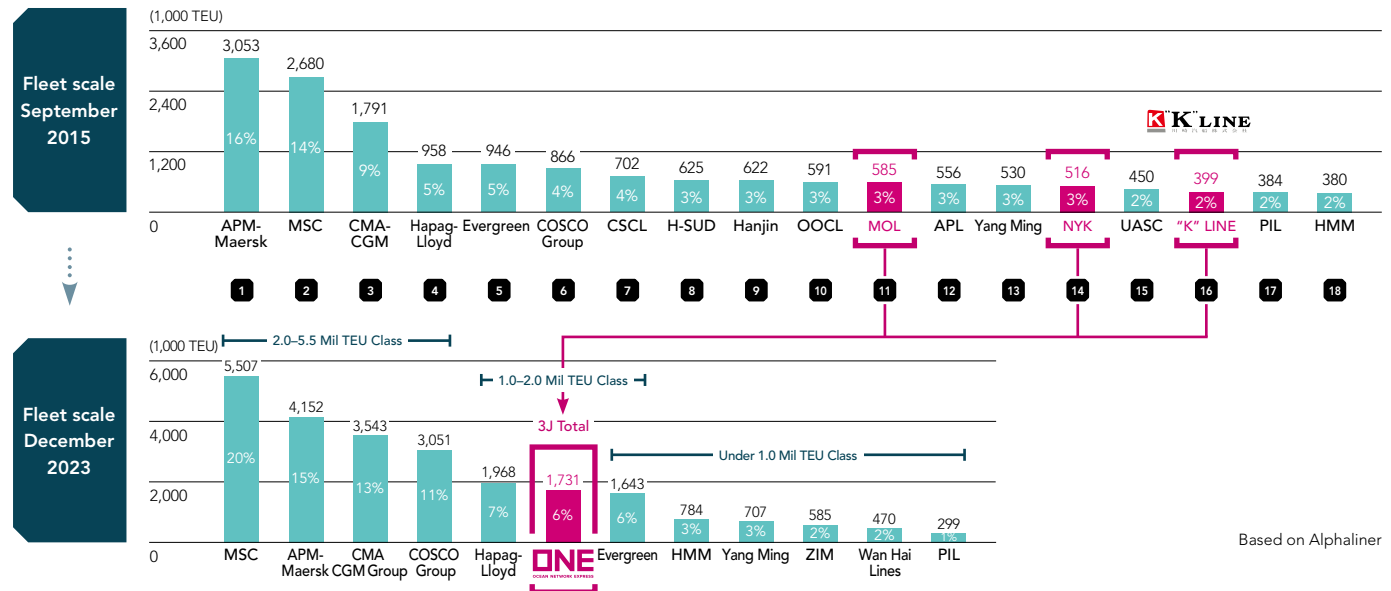
Trade Capacity Share by Alliance

(as of December 2023)



Source: Alphaliner

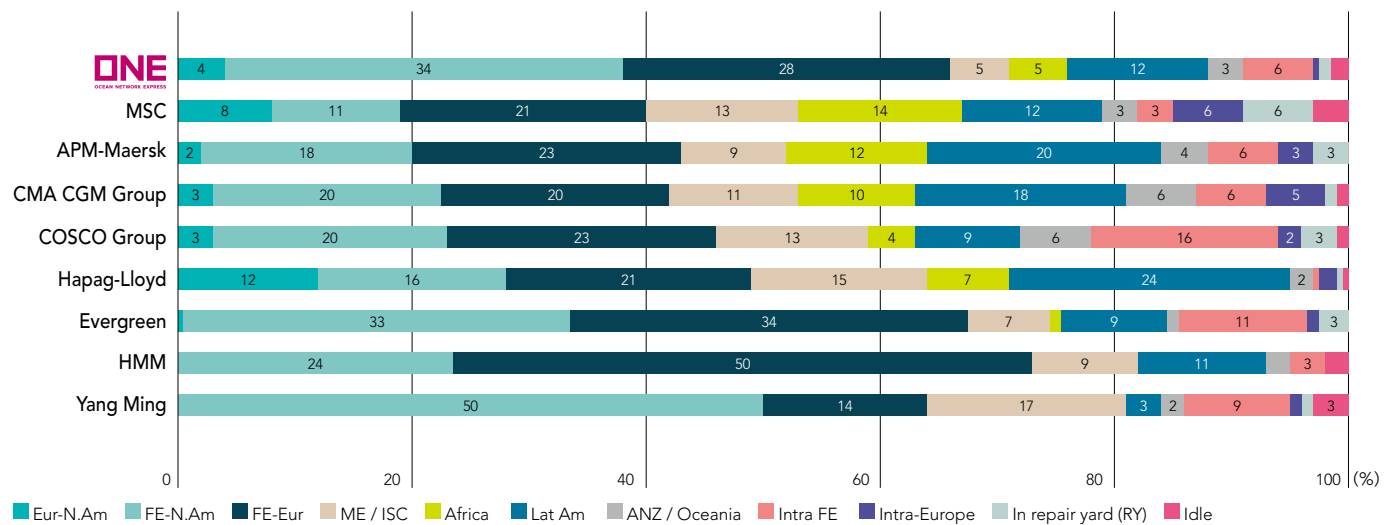
Change in Number of Containerships by Company and Capacity Scale



Based on Alphaliner

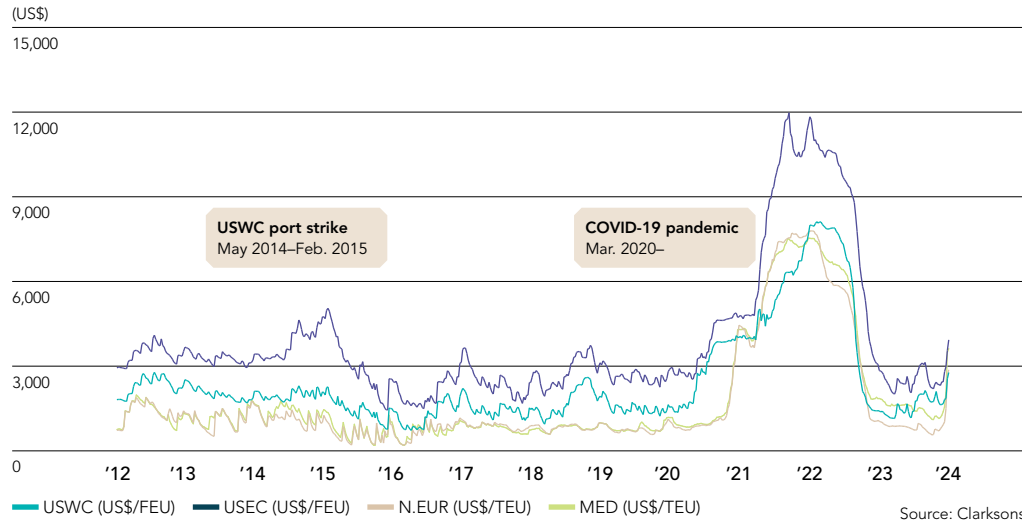
Main Carrier Breakdown of Capacity Operated by Trade

(as of December 2023)

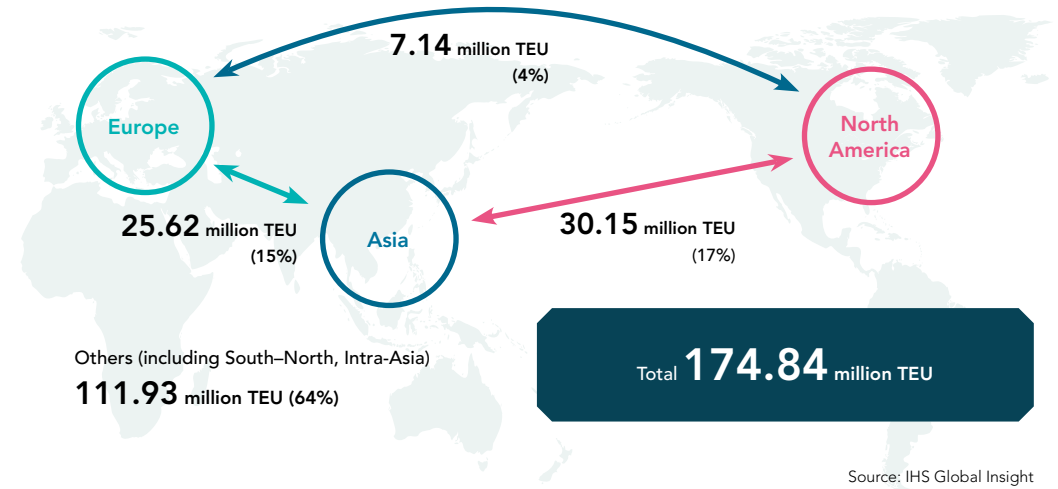


Source: Alphaliner

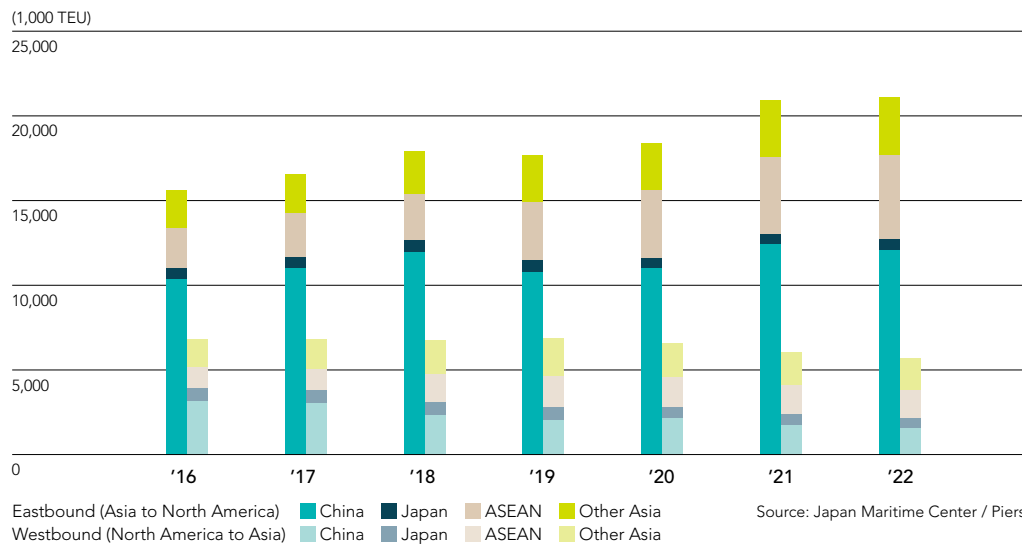
### Transition of Shanghai Containerized Freight Index (SCFI)



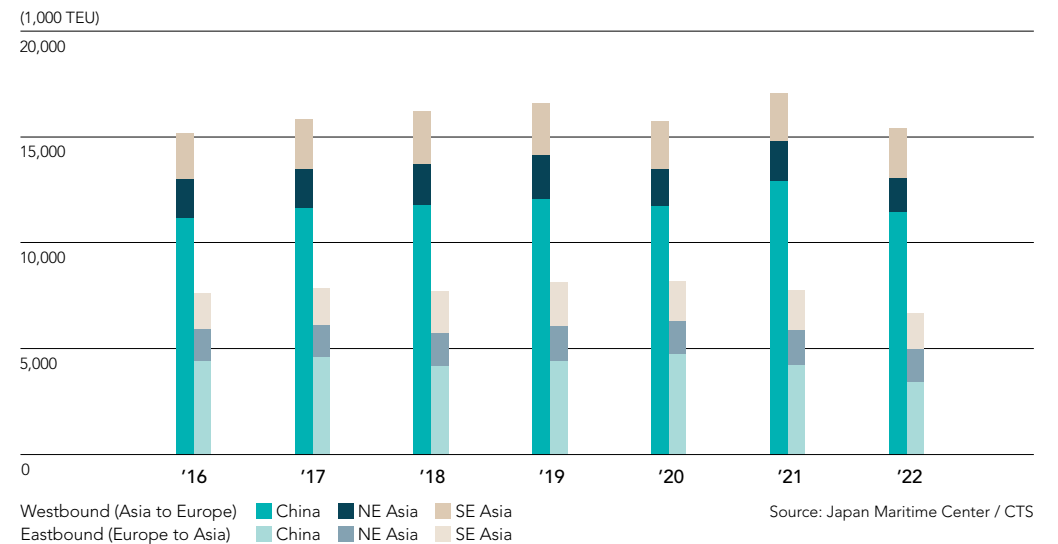
### Container Cargo Movements (2022)



### Asia–North America Cargo Volume

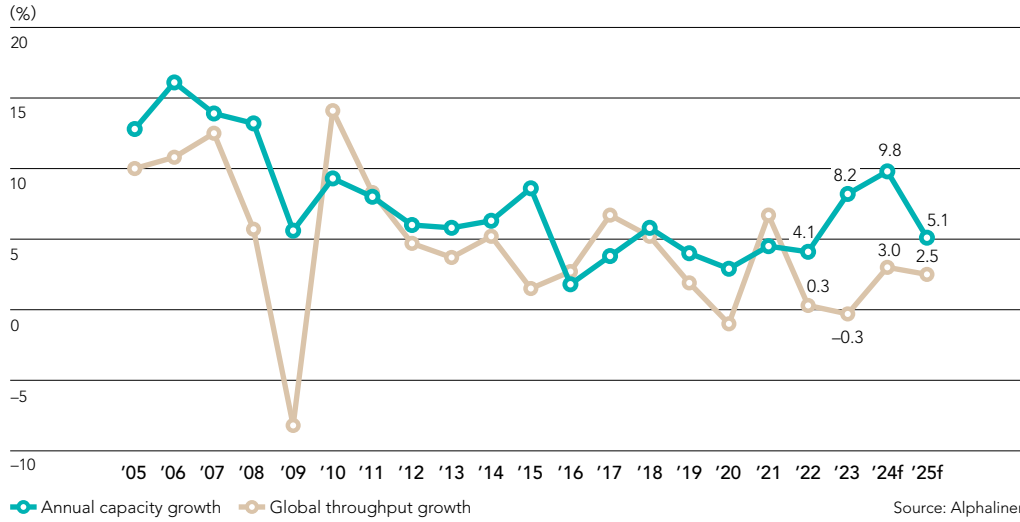


### Asia–Europe Cargo Volume



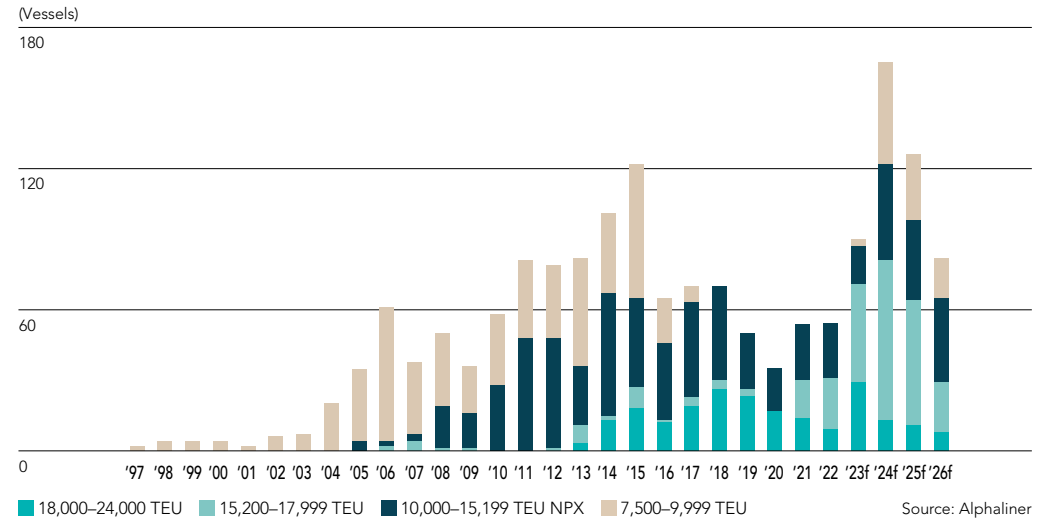
### Container Fleet Capacity, Supply and Demand

(as of January 2024)



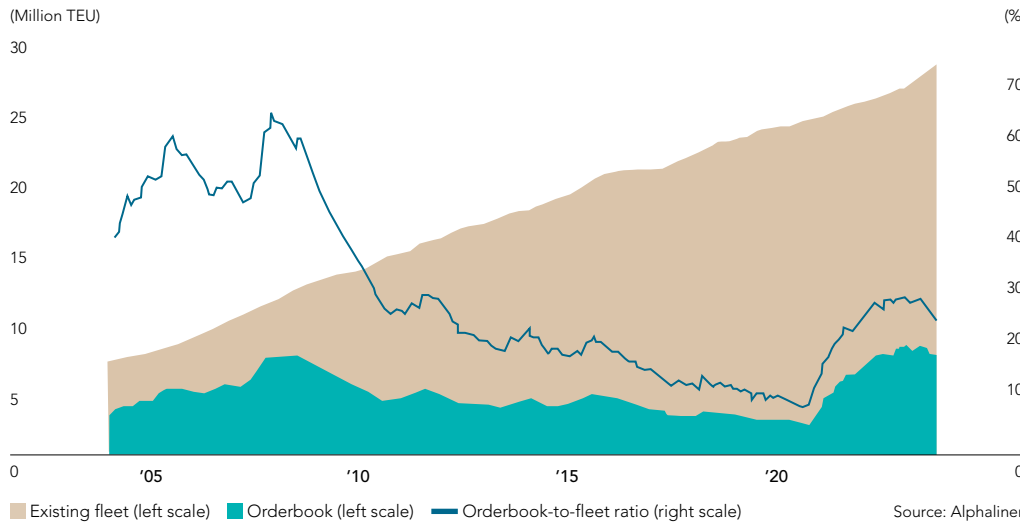
### Delivery of Very Large Container Ships

(as of January 2024)

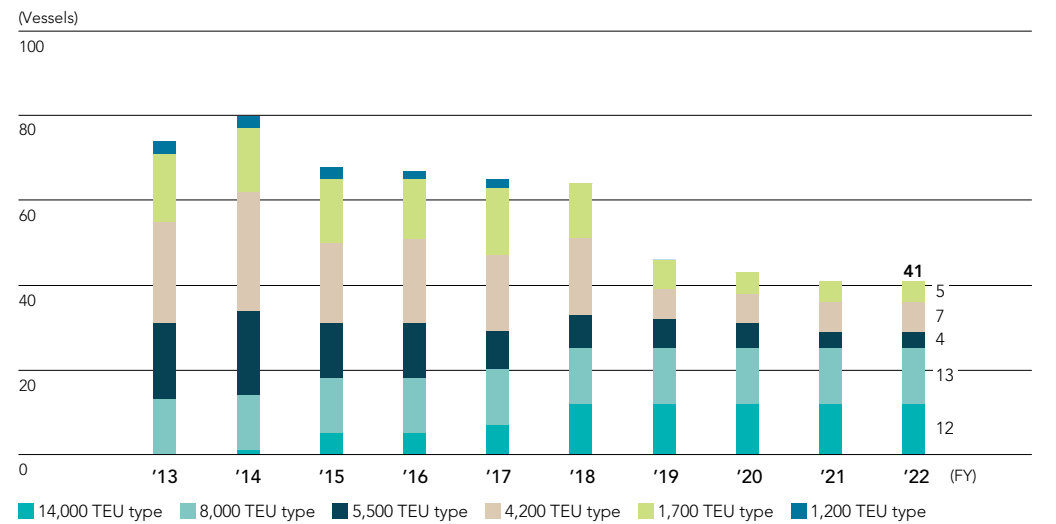


### Orderbook-to-Fleet Ratio

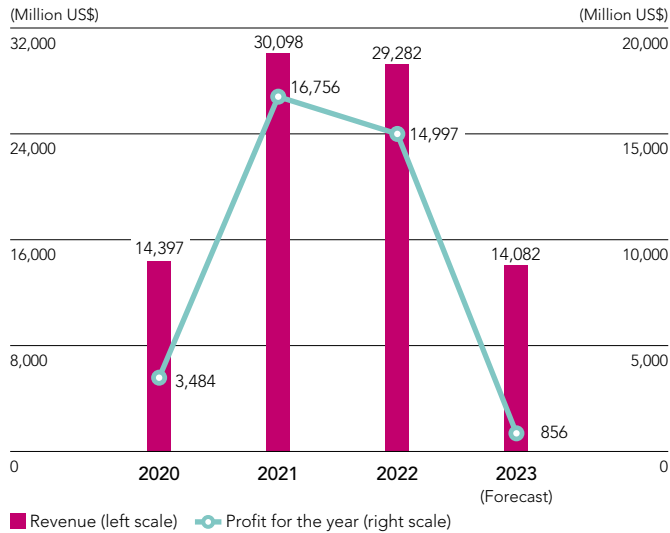
(as of January 2024)



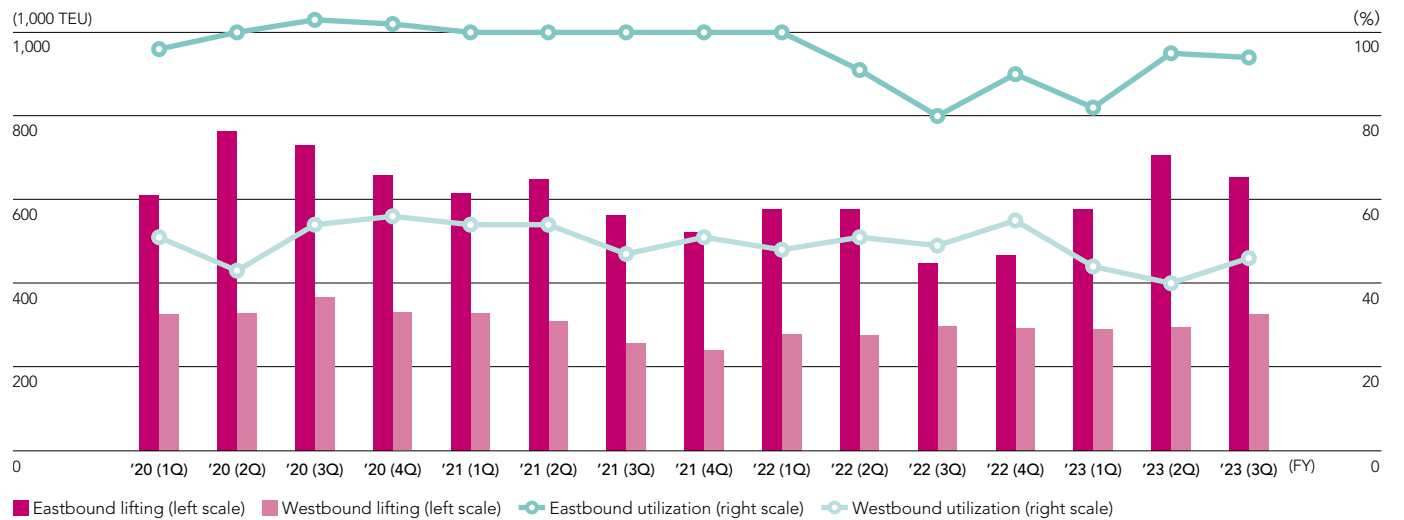
### "K" LINE Containership Fleet



### Financial Results for OCEAN NETWORK EXPRESS (ONE)



### Transition of ONE Liftings / Utilization (Asia-North America)



### Quarterly Financial Results for ONE

#### FY2020

Unit: Million US\$	1Q	2Q	3Q	4Q	Total
Revenue	2,736	3,181	3,757	4,724	14,397
Profit for the year	167	515	944	1,858	3,484

#### FY2021

Unit: Million US\$	1Q	2Q	3Q	4Q	Total
Revenue	5,776	7,557	8,332	8,433	30,098
Profit for the year	2,559	4,200	4,889	5,108	16,756

#### FY2022

Unit: Million US\$	1Q	2Q	3Q	4Q	Total
Revenue	9,019	9,367	6,254	4,642	29,282
Profit for the year	5,499	5,521	2,768	1,210	14,997

#### FY2023

Unit: Million US\$	1Q	2Q	3Q	4Q (Forecast)	Total (Forecast)
Revenue	3,765	3,549	3,357	3,411	14,082
Profit (loss) for the year	513	187	(83)	239	856

#### Other Full-Year Results

	FY2021	FY2022	FY2023 (Forecast)	(Units)
EBITDA	18,279	16,320	1,925	Million US\$
EBIT	17,196	15,005	300	Million US\$
Annual lifting	12,061	11,081	-	1,000 TEU
Annual bunker consumption	3.4	3.0	-	Million MT

\* The forecasts for FY2023 are as of January 2024.

### Transition of ONE Liftings / Utilization (Asia-Europe)

